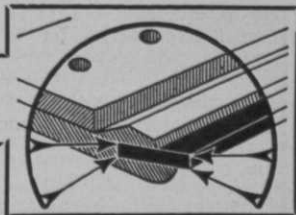


Notice The 4 Arrows?

Every one points to a new cutting edge—four on every blade—no wonder more and more users are changing to Budd all the time. Get the facts. Just ask for particulars—TODAY! BUDD MFG. CO., Ravenna, Ohio

BUDD·BED·BLADES



SOME OF the best pros, as rated by their clubs and by fellows in the golf business, are masters of the fine art of tactfully suggesting buying. Just to show you how failure to ask people to buy is a common sin of omission: General Foods Corp. sent out women all over the U. S. to get a line on selling. They were told to go in grocery stores, all kinds, ask for a loaf of bread or a package of cake flour and then spend up to \$5 on anything the man

behind the counter tried to sell them. The most money spent was \$1.60!

A NUMBER OF THE bright professionals are planning on office-to-office selling among their members to get orders for golf clubs as Christmas presents. The idea is one that is going to bring a good amount of money to the boys who otherwise might find their off-seasons expensive luxuries.

Classified Ads.

Rates: 10 cents a word per issue. Minimum charge \$2.50

An advertisement in **GOLFDOM** saves the club officials time and money by getting responses from the best men available. The club department heads who advertise for positions in **GOLFDOM** obviously identify themselves as men who go after their problems in the right way. They are good men for you to give preference.

Expert greenkeeper, who successfully maintained course in 1932 on greatly reduced budget, available for club demanding results from minimum budget. Can produce A-1 references covering past 15 years. Moderate salary; go anywhere. *Address: Ad 1113, % Golfdom, Chicago.*

Wanted—Position of any kind connected with professional or business departments of golf club. Many years' experience as pro and club maker. Also experienced golf writer, for 7 years with metropolitan daily. Age 32. Married. Dependable, active worker, who can advance club's interests. *Address: Ad 1112, % Golfdom, Chicago.*

Wanted—Assistant for 1933 season. Must be expert club maker and teacher of good appearance and address. Give references and where apprenticeship served. State wage expected. *Apply to George Sayers, Merion Golf Club, Ardmore, Penna.*

Greenkeeper desires position, experienced in all branches of maintenance and construction. Five years in former position. At present employed in the metropolitan district. Available now; reference. *Address: Ad 1109, % Golfdom, Chicago.*

Pro-Greenkeeper; 19 years' experience both departments, wants connection with small club in Midwest. Now employed. Wants location where successful knowledge of operation, reliability and energy will aid club and provide him earning opportunity. *For references and complete details write: Ad 1111, % Golfdom, Chicago.*

Pro-Greenkeeper, thoroughly experienced in all phases of profession, desires change. At present employed. Expert instruction. Thorough knowledge soils, construction, etc. Can furnish best of references. *Address: Ad 1108, % Golfdom, Chicago.*

California Sales Manager with extensive following among greenkeepers, will act as representative for manufacturer desiring to introduce maintenance equipment or supplies. References. *Address: Ad 1110, % Golfdom, Chicago.*

Pro-Greenkeeper, active and experienced middle-aged man with successful record on both sides of Atlantic, wants location with moderate-sized club where they want a hard worker with knowledge of how pro department should be run for members' service. A good bargain in first-class service. *Address: Ad 1102, % Golfdom, Chicago.*

Pro-greenkeeper wants position where successful experience and first-class record is required. An expert on course maintenance at low cost. Resultful teacher, thoroughly dependable. Highest recommendations. Services available at surprisingly moderate cost. For full details address: Ad 1103, % *Golfdom, Chicago.*

Manager with highest record here and abroad desires new location because of change in club policies. Has been responsible for entire operation of prominent club for past six years. Club profit for 1931 \$3,000; for 1932 \$6,000. Operates famous restaurant department at profit. Supervises all other departments. Moderate salary with chance for raise dependent on profits desired. Highest recommendation. Address: Ad 1104, % *Golfdom, Chicago.*

Successful greenkeeper, New Englander, trained in thrift, desires new club for 1933. Understands depression maintenance and construction. Middle-aged, married and reliable. Address: Ad 1003, % *Golfdom, Chicago.*

Professional—Age 44, married; 24 years' experience, open for position for 1933. First class instructor, clubmaker and player. Experience in upkeep with grass and sand greens. Excellent references. Address: Ad 1114, % *Golfdom, Chicago.*

Club Manager, with record of profitable, successful operation at leading country clubs, wants position with club where able management is vital to protecting financial and membership status. Expert in putting new life in big clubs. At present employed profitably as manager of golf club and domestic supply company. Address: Ad 1115, % *Golfdom, Chicago.*

Pro of thorough, long experience at large and small clubs, excellent, conscientious instructor, championship player, desires location where able, active, dependable man can have an opportunity to make good for club and himself. Hard worker. Married. Open for winter or summer position. Will take assistant's place for winter. Address: Ad 1008, % *Golfdom, Chicago.*

Greenkeeper, reliable, highest recommendations, first-class maintenance at low cost, wishes position owing to present course being abandoned. Life experience championship courses; qualified to architect and handle construction problems. Low salary. Age 47. Married. Address: Ad 1106, % *Golfdom, Chicago.*

Greenkeeper or Foreman desires position. Young man, Scotch, single. Will go anywhere. 14 years' experience maintenance, construction, alterations, thorough knowledge turf culture. Can handle all golf course equipment. Good references. Address: Ad 1107, % *Golfdom, Chicago.*

Greenkeeper, Scotch; 20 years' experience in the Tri-State district, last 8 years greenkeeper and pro, at present employed but going to make a change. Can go anywhere for an interview after Dec. 1st. Address: Ad 1017, % *Golfdom, Chicago.*

Professional—Desires connection with first class club. Age 32, American of highest integrity. One of the most resultful instructors in the West; has developed several champions. P.G.A. member. Best of references. Address: Ad 1105, % *Golfdom, Chicago.*

One of the country's best known Scotch born pro-greenkeepers now available due to financial difficulties of exclusive club. Instructor of numerous champions and good tournament player, although not active in recent years because of instruction, shop and maintenance duties at club. Highest references from famous golfers and club officials. Thoroughly dependable, able worker. Address: 1018, % *Golfdom, Chicago.*

Greenkeeper wishes location, seventeen years' experience first-class maintenance at minimum cost. Thorough knowledge soils, construction, mechanics, water systems, etc. Age 39, married. Moderate salary. References. Address: Ad 1010, % *Golfdom, Chicago.*

Manager with broad experience would like to correspond with country club that needs efficient management. Experience covers construction, maintenance, catering and business administration. Highest references. Address: Ad 1006, % *Golfdom, Chicago.*

Golf professional at exclusive hotel course for 14 years desires winter position in South. Has very fine contacts with people going South for winter. Fine teacher and player. Highest references. Address: Ad 6001, % *Golfdom, Chicago.*

One of golf's foremost teachers and winner of several state championships, 20 years' experience, seeks southern club for winter or all year position. At present employed. Would consider teaching at fee course during winter season. 37 years old. Highest references. Address: Ad 8006, % *Golfdom, Chicago.*

Greenkeeper desires position. Fifteen years' experience. Thorough knowledge construction, first class maintenance, water systems, bent greens and soils on moderate budget. Will work reasonable. Pro service to small club. Highest references. Address: Ad 1024, % *Golfdom, Chicago.*

Assistant Professional desires position. Several years' experience in teaching and club-making. Capable taking charge of shop. Can furnish best references from leading professionals. Address: Ad 1116, % *Golfdom, Chicago.*