



L. A. Young Co. force assembled at the summer home of the Big Boss, near Birmingham, Mich., for its annual sales meeting. The boys heard themselves lauded for a 1931 business that was far ahead of any previously experienced in the company's four years, and were kept stirred up by having Al Link, general manager, Tom Philpot, sales manager, and L. A. himself tell about the 1932 line and the plans for making the coming season one of an even more brilliant advance.

Those who took part in the skull practice and went over the signals for the 1932 campaign are shown (l. to r.) Standing: Stanley Pelchar, A. C. Minkley, A. F. Poinsett, G. F. Goyette, Bud Roth, T. C. Robbins, W. F. Blakeley, P. R. Sage, E. E. Chapman, Cliff Mogk, Tom White, and W. J. Ring.

Seated: C. Harders, G. J. Herrmann, T. G. Philpot, L. A. Young, A. C. Link, E. M. Chaffee, and G. Holmer.

To Qualify for Caliente Open in Los Angeles

QUALIFYING ROUND for the Third Aqua Caliente Open golf tournament, which carries a purse of \$15,000, will be held December 30 over the two courses of the Sunset Fields G. C.

The Aqua Caliente Open will be held next January 12, 13, 14 and 15, immediately following the Los Angeles Open.

The qualifying test will be of thirty-six holes. San Diego players will have their own qualifying round on January 3 over the links of one of the clubs in the vicinity of that city.

A field of two hundred golfers is expected to tee off in the qualifying round. Some fifty golfers: the thirty leaders in the National Open of 1931 and the thirty-two leaders in the qualifying round of the P. G. A. championship are exempt from qualifying.

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