

fewer men on the payroll means more money in the club's bank account at the end of the year.

Artistic Viewpoint—A golf course is more than just an expanse of land for the playing of golf. All work should be done with the viewpoint of good golf and good landscaping. The courses we all like to play and visit are those which combine a good golf layout with the proper utilization of all the natural beauties of the grounds; landscaping and golf can be combined successfully.

Acquaintance with Good Courses.—It is by personal visits to good golf courses that one is able to see a real standard by which he can properly gauge the upkeep conditions of his own course and its layout and so can change whenever and wherever necessary.

Firmness to Abide by a Plan—Continual changes in method of upkeep or layout of the course cost much money. Hence, after due consideration and the adoption of a plan, abide by it in spite of criticism, mostly given without due thought, by the members.

Pleasant Manner—A pleasant manner in discussing complaints and suggestions by members, with a willingness to accept good ideas cheerfully with due appreciation, and the discernment to be able to show clearly the lack of practicability of those which can not be used. At times it is necessary to issue some rule or order that is based on sound grounds that to the crowd may appear unreasonable, and in such a situation agreeableness would go a long way to handle the matter without friction.

Popularity—It is well to choose a popular man, if he has the ability, for he will be better able to carry members to agreement with his ideas and his popularity will mean that members will approach him in a mood of friendship when expressing to him their opinion whether of praise or criticism.

Practicability—To have ideas, visions, and time to fulfil them is not sufficient alone to insure success, for one must have the practical ability to turn ideas into actual work, at a cost that is within the income of the club as outlined in the budget submitted to cover the work of the year by the green-committee.

Ability to Express Opinion Clearly—An ability to express his opinion clearly so that all hearing may definitely understand

his idea. Also the ability to be able to show the reason for his orders to the employes, for knowing the reason for doing a certain thing in a particular way makes the work more intelligent, and consequently better results are obtained. If a workman is shown how worm casts deflect the course of a ball as it rolls on the putting green toward the hole, he will be more careful when poling the green to eliminate the worm casts.

Use of Predecessor's Knowledge—If the predecessor has performed the work well with due consideration for economy and permanent results, and kept the course in first-class shape to the satisfaction of the members, do not hesitate to use his knowledge and methods acquired through perhaps years of actual experience. Do not feel that it is necessary to follow the old saying that a new broom should sweep clean and change everything about; probably there has been a good reason for the methods used. On the other hand, do not feel that you are bound to follow slavishly without any initiative, but improve as you are convinced that you can better perform the work in another way either more quickly, more economically or more easily.

It is hoped that these few simple suggestions may prove of some value to the golf clubs in the selection of the right man for the very important position of chairman of the green-committee, with his great responsibility for the financial success and good name of his club. Clubs are judged as much by the condition of their courses as they are by the completeness of their clubhouses.

"PUTTING GREEN," NEW SCOTT BOOK, GREENKEEPING AID

Marysville, Ohio.—O. M. Scott and Sons Co. recently has issued an exceedingly practical and handsome booklet, "The Putting Green." This book represents a substantial contribution to the useful literature of greenkeeping and should be in the hands of every greenkeeper and green-chairman. The book is sent free on request by the Scott company.

Compilers of the book brought together material from successful greenkeepers, the Green section, various state university authorities and experiment stations, and from GOLFDOM in preparing a volume that covers the entire range of greens construction and maintenance. A notable job has been done and the booklet is certain of a prominent and busy place in the working library of the greensman.