

Letters from the credit managers of several of the leading golf companies read at the meeting testified that the pro business status had so tremendously improved during the last few years that pros now rank as first rate small retailing operators from the credit viewpoint. The manufacturers presented a prayer that the pros would make more of a habit of putting whatever complaints they had in letters, thus allowing the manufacturers an opportunity to straighten out any misunderstandings.

Pros reminded the manufacturers that the pro difficulties in collecting from their members were not given enough consideration. The pro can't get tough in collecting or he is fired. Pirie, in thanking the manufacturers for their interest in the pros, commented that pro help was not primarily a matter of love for the human race but a right smart idea for assuring the manufacturers a good profit from a substantial and growing market.

Col. Mercer, president of the Vulcan Golf corporation, in speaking of pro competition expressed the opinion that the pros' greatest competition is the pro. He set forth a summary of pro business policies that offset the activities of pro competitors. In the near future his address will appear in these columns.

Course Income Squares Tax Loss, Mayor Notes

IN A hearing before the New York Board of Estimate at which purchase of the Clearview G. & Y. C. 18-hole plant, houses and pier at a cost of \$940,000 was approved, Mayor Walker set forth a point for municipal courses.

To those who protested at the price paid for the play property, the New York mayor pointed out that operation as a public golf course would bring to the city a revenue of between \$40,000 and \$50,000 which might more than compensate for the removal of the property from the tax rolls.

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Two New Books Discuss Jones' History, Swing

Down the Fairway—By Robert T. Jones, Jr., and O. B. Keeler. Blue Ribbon edition. \$1.

THIS TALE of the Jones performances has been a big seller in a more expensive edition and now with the price cut to a dollar ought to make a clean sweep of the golf nut trade. It's the classic of athletic biographies. The ex-Emperor and his shadow have provided a bargain in golf literary entertainment. They're selling these dollar books at almost as many places as you can get cut-price golf balls, so spend your buck for the Jones book instead of contributing it to the ball gyps.

The Golf Swing of Bobby Jones—By Kell Greene. Thomas S. Rockwell Co. 50 cents.

A LONG LEAN guy from Jawja has taken the chubby champ from Atlanta apart to see what made him tick. He's done a workmanlike and thorough job of this, and now the hell of it is for the reader to put the parts together again. There's a lot of good stuff in Greene's book and some debatable interpretation of cause and effect—or the other way around. Anyhow, this expenditure of a half dollar will not mar the record of the Hoover administration and undoubtedly will help some clowns iron the rough spots out of their antics on tee and fairway.

Medic Finds Club Grips Can Transport Skin Itch

CONSIDERABLE press publicity has been given to the warning recently issued by Dr. Charles F. Pabst, chief dermatologist of the Greenpoint Hospital of Brooklyn, N. Y., that leather handles of golf clubs used by others may harbor *fungus dermatitis*, that annoying skin eruption which is becoming increasingly common around clubs. "Gym itch," "golfer's itch" and "athlete's foot" are three popular names for this misery.

Danger of picking up the disease, Dr. Pabst points out, is mainly at public golf courses, where sets of clubs are frequently rented. Research workers at North-

Golfers who use clubs handled by others, says the doctor, should scrub their hands thoroughly as soon as possible after the game. Better yet, wear thin cotton gloves.