

## Managers Plan Convention to Wrestle with Problems

Pittsburgh, Pa.—Officials of the Club Managers' Association of America, in setting the stage for the organization's fifth annual convention to be held at William Penn Hotel, Feb. 24-25, are arranging a program that will take into close cognizance the effect of prevailing general business conditions.

During the 1930 season, especially in the golf field, the club generally have had greater patronage than during normal times. This has enabled the managers to cope with the difficulty of operating the house at a profit, hitherto a rather hopeless matter due to lack of volume. At the Pittsburgh meeting there will be presented the first opportunity to compare club restaurant operating figures due to the use of the standard restaurant report form worked out by an association committee in 1930. Prior to the adoption of this form it was practically impossible for club managers to compare restaurant figures on a basis that would reveal helpful suggestions.

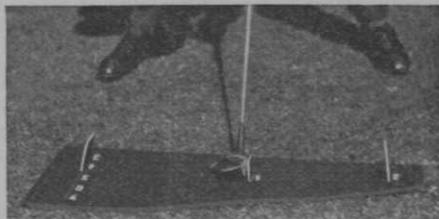
A general invitation to all managers, whether or not members of the association, is being extended.

In active charge of the local managers' chapter work in preparing for the convention is Tom Carey, manager of the Union club. Fred Crawford, former head of the chapter, now is manager of one of the large Pennsylvania hotels. Associated with Carey as aides-de-camp in the convention battalion, are other managers of the Pittsburgh district's leading country and city clubs.

Officials of the national body, to whom inquiries relative to the convention program should be addressed, are: John L. Keenaghan, Beach Point club, Mamaronck, N. Y., pres.; Wm. Norcross, Garden City C. C., Garden City, N. Y., treas.; Henry R. Dutton, Boston (Mass.) City club, secy.

**K**EEP your greenkeeper the year around. There is enough work around a golf course during the winter to keep one, two or even more men busy. First of all, every item of machinery should be gone over and put in tiptop shape, whether this means merely touching up with paint or means tearing down completely and replacing worn parts. Then, there are tee-benches to be repaired and repainted, fences to be repaired, patches of underbrush to be cleared, and a dozen other jobs that will readily occur to any greenkeeper.

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