



A Few Strokes with the Lewis Washer

As clean as new . . . Only a few strokes of the paddle needed, too. Yet dirty balls are often lost . . . cause poor shots . . . delay following foursomes . . . and ruin good scores.

Considering the low cost of Lewis Washers, you cannot really afford to be without them. During the past few years hundreds of clubs have attested this fact by installing them thruout, with two at the 1st and 10th and at the short water holes.

New Lower Prices!

1 to 10 Washers . . . \$5.50 each
11 or more Washers. 5.00 each
LEWIS Tee Stakes. 1.50
Prices f. o. b. shipping point.

See your distributor . . . if he
can't supply you, write us.

G. B. Lewis Company
Dept. CD 131, Watertown, Wis.

LEWIS GOLF BALL WASHER



up cigar and cigarette butts off the greens, another place for torn-up score cards scattered around the tees? These items must steal away a lot of labor in a year, and should find a place in a cost sheet, as described in your magazine.

"Isn't this cost finding furore getting beyond a joke? Why must these fellows who love to figure first and green-keep last, be ever trying to foist their pesky sheets on a hard-driven group of greenkeepers.

"For the sake of argument let us suppose a couple of greenkeepers kept this style of cost sheet for twelve months. At the end of the year Bill's costs are \$500 lower than Joe's. Is Joe's board going to solemnly pore over the costs of poling the two courses, and find that Joe spent \$20 for this operation more than Bill, and so on through the various operations? I believe not.

"A sensible board would want to compare the total greens cost, fairways, tees, etc. That is all anybody would want, to make an intelligent comparison; and that wouldn't be so frightfully intelligent that it would warrant a letter home.

"It is my humble opinion that if a board of directors gets the idea that their greenkeeper isn't getting results for the money spent, he is going to be out of a job no matter if he keeps the sweetest little set of costs on pink paper all tied up with blue ribbon.

"Any one following the writings of the past few years and not being aware of actual conditions gets the impression that there is an unnecessary expenditure in golf course maintenance. This reflects on greenkeepers generally and is unwarranted. If the average dues paying golfer who belongs to an up-to-date club, ever finds out what proportion of his dues goes to bonafide maintenance of the course, he will get an entirely new view of the situation, the greenkeeper will have a lot more support, and instead of checking up on him with cost sheets he will be getting what he needs, more money to keep up his course."

"Sincerely,

"A GREENKEEPER."

NELSON PUBLISHES FREE LAWN-
MAKING BOOKLET.

Peoria, Ill.—L. R. Nelson Mfg. Co., makers of sprinklers, have published for free distribution "The Art of Lawn Making," a practical little booklet especially for the home-owner. Golf equipment dealers desiring to employ this advertising material can get samples of the booklet on request.