



# PROFIT IS MADE ON TURN OVER NOT LEFTOVERS

Turnover is caused by extensive national advertising. That's why REDDY is the largest selling tee on the market today as ever before. Mr. Pro, look on your shelves and remember the lines that were left over from last year. Then order a new supply of REDDY'S and cash in on the nation-wide popularity of this TEE of Champions.

Stock up with those Reddy birchwoods, red and yellow, and the Celluloid Red Cap. Buy them from your favorite jobber.

*The Nieblo Mfg. Co. Inc.*

RESERVE OFFICE  
38 EAST 50th STREET  
NEW YORK, N. Y.

# REDDY

*"The TEE of CHAMPIONS"*

Also for the NEW  
BALL standardized  
by the U. S. G. A.



## Congressional C. C. Issues Enlightening Report

CONGRESSIONAL C. C., Washington, D. C., in the report of President John C. Koons for 1929 operations, makes one of the most interesting and satisfactory showings a large private golf club registered during last season. The revenues for the year exceeded the expenditures by \$26,545.99. With heavy capital expenses in bettering the kitchen and restaurant facilities, the food service showed a net profit for the year of \$422.05.

All bills were discounted during the year, resulting in a saving of \$1,319.28. On the amortization of the mortgage \$11,039.24 was applied. Very definitely the Congressional club has worked its way out of the rough that it, like other clubs, ploughed through in heart-breaking fashion during its earlier years. President Koons' report mentions another 18-hole course as being under consideration. The club, with profitable foresight, bought enough ground at its start to permit the construction of 18 more holes.

CORNELL university announces summer short courses in hotel work, starting July 7. Courses in food preparation and hotel operation are offered.

### TO MANAGERS PRESIDENTS HOUSE-CHAIRMEN

You probably have noticed frequent editorial reference to the work of the Club Managers' Association of America.

If you are interested in the conditions of eligibility for membership in the association—in any phase of the association's activities—or in knowing exactly what the association is trying to do for managers, club officials and clubhouse operation, the organization's headquarters will be very glad to send you full information on request.

Inquiries should be addressed to  
CLUB MANAGERS' ASSOCIATION  
OF AMERICA

Henry R. Dutton, Secretary.  
54 Pinckney Street Boston, Mass.