# "HOME-CLUB" TEE

SOLD TO PROS ONLY With Your Name and Club on every box



## Makes It Your Tee

When you sell HOME-CLUBS, your own brand tee, you hold your business and make your full profit—you are not affected by price cutting.

Golf business belongs in the Pro shop and HOME-CLUBS will help keep it there with the advertising your name on the boxes gives to you and your shop.

HOME-CLUBS ARE NOT SOLD TO STORES—BUT TO PROS ONLY.

HOME-CLUBS are made in every popular style —red, yellow and orange.

REGULAR and CARROT REGULAR LONG—(Southern type) CELULOID—Regular and Long (Red top and all white)



This Display Case will selltees for you.

It is FREE to Pros ordering HOME-CLUBS.

Write for samples, prices and cabinet offer.

### WIMO SPECIALTY CO., INC.

125 West 17th Street

New York

#### Penn State Conducts Two Greenkeeping Courses

PENNSYLVANIA STATE UNIVERSITY has completed two signally successful greenkeeping instruction schedules, a short course running from February 2 to 28 and a conference held February 24 to 28. Twenty-eight took the entire short course which included the conference as the windup, and 60 attended the four-day concluding section of the curriculum.

Specialists from the university's faculty conducted the crowded schedules which ran each day of the short course from 8 a. m. to 4 p. m. Subjects covered in the course were soils and fertilizers, grasses, weeds, insects, diseases, landscape problems, irrigation, drainage and machinery. An interesting detail of the short course was planning work done on a prospective course that one of the members of the class contemplates constructing.

The four-day conference program had as its chairman A. L. Patrick of the university's staff. The program theme was taking a golf course clear through from the selection of the site and the design of the course to the elimination of weeds. The plan of the conference was made by the Pennsylvania Greenkeepers' association committee, headed by Joe Valentine of Merion Cricket club in association with the university's faculty. This committee is to continue with its research work in conjunction with the university, according to a decision reached during the conference.

#### Wisconsin Greenkeepers Start State Association

DURING the Wisconsin university Greenkeepers' short course session in February greenkeepers of the Badger state organized the Wisconsin Greenkeepers' association. About 25 men comprise the charter roll of the new body. Paul Brockhausen of Blue Mound was elected president, Jone Bone of Black Hawk, vice pres., and C. L. Bingham, Beloit, sectreas.

It is the plan of the organization to have monthly meetings inside during the winter and outside at various members' courses during the summer as is done by other state bodies. The Wisconsin fellows got off to a good start as their organization meeting followed the dinner held by the short course attendants.

Alex Pirie, president of the P. G. A. of

America, was the featured speaker at the meeting. Alex, with a background of 32 years in the golf business, spoke of the changing conditions that called for a development of expert knowledge in the greenkeeping and pro departments. He stated that both the pro and the greenkeeper had so much space ahead for mutual progress that there was every reason for their enlightened and harmonious relationship. The veteran shepherd of the pro flock also gave testimony to the push given golf course standard of condition by the specialized scientific knowledge being made available by Monteith, Weldon, Leach, Tragillus, Noer, Miller and others of the expert troupe.

Prof. Moore who headed the short course staff spoke at the dinner of the University's policy of taking the school out to the state and of its work in adult business education. Referring to greenkeeping he said he found it a weighty and complex problem to arrange a course that would realize his staff's ambition of the fullest extent of definite helpfulness to the greenkeepers and their clubs because of the demands of four fields of study that must be fully considered.

#### Jobs for Retired Business Men

NE of the great needs of nearly every one of the best golf clubs in the country is a man of intelligence with lots of leisure, who will devote himself to the task of keeping the golf course in prime condition and, if possible, bring about its betterment. This is a job that just fits the retired business man who is a golfer. He can't very well play golf all the time, but he can devote all of his leisure to studying the innumerable problems which golf courses present. These include better turf, improvement of the architectural features, and matters of efficiency with economy. If he can interest himself and study the problems he will get at least as much pleasure as he gets out of his playing-very probably much more. He will avoid the danger of having nothing to do and dying of dry rot. And most of all, he will be rendering a service to his fellow club members that will bring rich reward in appreciation. Instead of having time to kill he will become about as busy as the proverbial bee. If the physicians are right, he may expect to live from ten to twenty years longer on account of his outdoor activities. -From the Green Section Bulletin.

# **FULNAME**



# MARKING

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Elmsford, N. Y. Apr. 12, 1916. The Fulname Company,

Cincinnati, Ohio. Gentlemen:

I wish to say that the FULNAME MARKER sold to the Fairview Country Club has given perfect satisfaction in every way and I do not see how any club can do without one of them.

It is the best thing ever invented for marking golf balls. Yours respectfully,

J. R. Inglis, Pro. Fairview Country Club

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You are more than justified in advising the professional golfer that FULNAME SERVICE is a maker of good will and that it helps to bind the members to the

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Personally, I believe that Fulname Service is a great asset to my business and that it is highly appreciated by the members. In return they purchase balls, etc., to show their appreciation.

Sincerely yours, J. R. Inglis, Professional, Fairview Country Club

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