

but both of those are out now. They were losing propositions. The last by-product business to be dispensed with was the pigs. Kitchen refuse was used to feed pigs that the club kept on a remote section of the property. Little pink pigs would be bought in the spring, fattened up on the club's garbage and then sold for an average net profit of \$300 to \$400 in the fall. Encroachment of private houses on the boundaries of the club land divorced the club from its pork producing activities for by no stretch of the imagination can a bunch of pigs be called noble smelling animals and evidence of the pigs' presence carried a lot farther than the \$400 the club got out of them.

Now in closing the show on this recital of the business activities of the Columbus C. C. we will respectfully call the attention to the Columbus financial statement, not as something for club officials to ponder upon and give their managers or greenkeepers a post-graduate course in the riot act because the Columbus figures may be low, but because they show a net operating profit that lingers on after the song is ended. This steady profitable performance is the result of two things: a full membership and an executive and operating personnel that sticks and operates on a sound scientific plan, not guess work. On this full membership plan the Columbus president has something to say that may cause thought. He wonders if in certain localities there aren't too many private clubs and if the merger idea wouldn't be a good one. The less favored private clubs could be operated on a fee course basis and probably make a good income in this fashion due to the constantly growing army of golfers who either haven't the money or the inclination to join private clubs. That's something where the old debate pride vs. purse will be staged.

In concluding this duo of Columbus course and house articles we warn the gentle readers there's still another Columbus story to come . . . a yarn about the greatest revenue producing phase of the Columbus operation. The Columbus financial profit of \$6,000 or \$7,000 is nice but not enough money as money goes these days to get even a golf reporter broken out into an ardent sweat. The biggest thing the Columbus C. C. is doing for its members and its community is deliberately producing a crop of first class young business men out of its caddie raw material. And, as in all the rest of its operations, the club is following a deep-laid plan.

Managers Exchange Menu Tips

TOM JONES of the Harvard club has something new in an omelette, which he calls a Lobster Newburg Omelette. Merely fold your Lobster Newburg into the omelette and garnish on the side with additional Lobster Newburg. He says it is an exceptionally fine seller on Fridays and other Fast Days.

If you have a ladies' dining room and do much business in salads, we recommend to you a chicken salad which is slightly different. Use nothing but white meat and dice it large, larger than usual—mix with the chicken meat and celery, small seedless grapes, chopped walnuts and chopped ripe olives—mix this in mayonnaise to which has been added cream. Place your portion on lettuce leaves, on a large plate, cover with mayonnaise to which cream has been added, sprinkle with paprika and garnish with olives, egg or as you may desire. Serve with this, slices of tomato and saratoga chips. You will find the grapes will give the chicken salad a flavor which is totally absent from the usual chicken salad and it will find great favor with the ladies.

J. F. Bohlen of the Chevy Chase club uses a small card $8\frac{1}{4}$ inches long and $3\frac{1}{4}$ inches wide at the head of which is the Club coat of arms in colors and under this the words, Sandwich List. The list has twenty-two sandwiches and they are attractively priced. From New England we suggest a Lobster sandwich—these are very popular in this section of the country. Merely lobster meat, lettuce and mayonnaise.—*From Bulletin of Henry R. Dutton, Sec., Club Managers' Assn. of America.*

Grady Heads Chicago Club Managers' Association

B. E. O'GRADY of the Hamilton Club was elected president of the Chicago District Club Managers' association for the 1930 regime. Other officials elected: Vice-president, Frank Perkins, Attic club; secretary-treasurer, F. H. Murray, Ravisloe C. C.; directors: E. C. Straub, Saddle and Cycle club, and Paul Worrell, Evanston G. C.

The organization meets every Monday at 12:30 for a round table luncheon at the Hamilton club. Frequently these noon affairs are featured by addresses by authorities on various phases of club operation.