

# Pros' Friends Plan Loan of Assets to South

**I**N ALL this consideration of the pro situation we may be inclined to underestimate the strength of one of the strongest factors in the pro's position—his friends.

This thought is brought to the front when the twilight of the golf season in the northern and central part of the country approaches and the pros and ducks begin to fly southward, the ducks having it on the pros in that the web-footed travelers have some definite idea of their destinations. The southern clubs are particularly fortunate in being able to almost take their pick of good pros, for so many able men are anxious to get jobs for the winter season. In the case of the smaller southern clubs that can't afford a pro all year it is a great stimulator of golf interest and club spirit to have some live pro on the job during his off months in the north. He can do a lot in getting the course in good shape and in developing the games of the members. Of course, in the cases of the clubs that have some association with winter resorts the best pro staff that they can get and afford is the finest sort of an asset to put on the books.

A couple of instances showing the kind of men available for these winter jobs came in the same mail to *GOLFDOM* recently. Because they are typical of the interest club officials show in conscientious and capable men, we are taking the liberty of printing them.

The first is that of O. B. Mueller of the Black River C. C., who tells of the man he'd recommend. Mr. Mueller writes to *GOLFDOM*'s editor:

## His Members Are His Boosters

"We desire to bring to your attention Mr. H. J. W. Brooks, Professional, who has been with us and is still with us at our Black River G. & C. C.

"During the past few years we have had various professionals at our club, also as individuals belonging to various clubs have had considerable experience with professionals, and we are pleased to say that Mr. Brooks has been most satisfactory in every possible way in his connection with our club.

"He is not only a most thorough instruc-

tor but people taking lessons from him have voluntarily recommended him highly to others, also he has been of great value to us as he is particularly well posted and qualified in taking care of the greens and the grounds in general.

"His ideas regarding the proper upkeep of grounds, proper drainage and things of that nature are exceptionally good and we feel deeply indebted to Mr. Brooks and therefore this communication to you.

"Mr. Brooks is a college graduate, age 42 years, married, sober and does his work in a most careful, painstaking way.

"He advises the undersigned that he has had fourteen years' experience in the golf business. He is looking for a position for this winter and we hope to have him back with us again next season."

Now there's the sort of a send-off that makes a pro put forth for the club the best that's in him. The other letter we pick out is that from George Slosson, Jr., of the Virginia Hot Springs Co.

## "We Want Him Back"

The pro who can help to get business for his organization and bring it back is a fellow who is sure of a steady place on the payroll. That is evident all the way through Slosson's letter about his pro, Fred Gleims. The letter reads:

"We have a young man who for the past three years has acted as our golf instructor at our Cascade course. As you know during the winter there is little activity on this course and therefore it is customary that this young man takes whatever employment we could give him for the winter. In view of the fact this instructor intends following this profession he is anxious to make some connection with a club for the winter months. It is with this idea in mind that I write you with the request that if you should know of a club in need of the services of a man of this type that you will let me know so that he could communicate with them.

"This young man, Fred Gleims, has very good habits and is very well thought of by those with whom he comes in contact and he is an excellent golfer. We have no hesitation in saying, whoever he worked for would be very much pleased indeed in securing him. We would like to impress upon you that this is just to be a winter season job as he intends and we want to

have him return to us in the spring."

Here are two representatives of the kind of men available at this time to the southern club wanting a winter pro. The clubs getting men of this caliber, by acting early, are to be congratulated.

## New Cup Developed for Sand Greens

CONSIDERABLE interest was shown in the cup for sand greens that GOLFDOM described some months ago as the invention of golfers connected with the Anaconda (Mont.) Copper Mining Co.

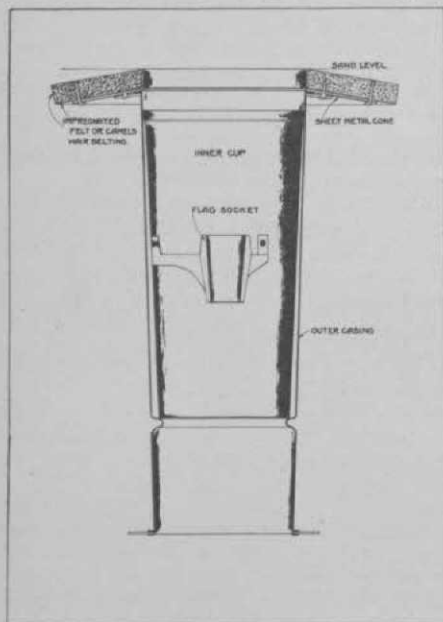


Fig. 1

This cup has been further developed by L. E. Jones and W. K. Smith. Of this advance, W. C. Capron, mechanical supt. of the copper mining company, and golf club official, states:

"Our first cup was a plain galvanized iron cylinder similar to the outside cup. Next we had the complete assembly shown previously in GOLFDOM. The principal fault with this cup was that a ball which was hit slightly too hard would bound on the tin edge of the cup and not go down. The next cup we tried is shown on Print No. 1. We liked this so well that we had a complete set made and tried them out, but we found that it was practically im-

possible to hold the flat collar in shape. It would swell in places, making it rise above the level of the sand and thereby making it almost impossible to keep a true surface to putt over near the edge of the cup. The next one we tried is shown on Print No. 2, and this is so much superior to anything we have tried before that we have adopted it as our permanent cup.

"Recently we had the Montana State Association Tournament at Anaconda at which there were 145 entries, and it was the consensus of opinion of all the golfers who attended this tournament that we had the best cups they had ever seen. A ball

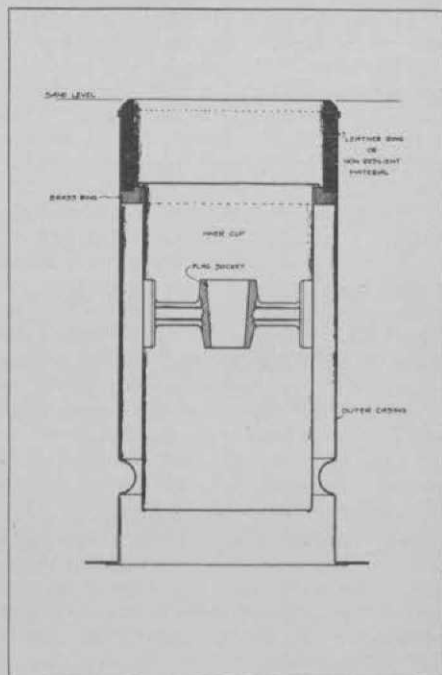


Fig. 2

hit true to the center of this cup, no matter if it is a little hard, it will strike the far edge of the leather ring and drop into the cup."

### "MAKE IT AN HONOR," ADVISES WARREN PIPER

Chicago, Ill.—Warren Pipe & Co., 31 North State, Chicago, gives a suggestion worth considering in a new booklet devoted to tablets, plaques and trophies for golf clubs in showing the ways in which recognition of one's services or achievements in his club may be effectively expressed.

A copy of this booklet will be sent free on request.