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SEED COMPANY, Inc.
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(FLORANID)

A TESTED FERTILIZER

An EASY-TO-USE organic nitrogen grass food. Odorless, economical, efficient. Clean, water soluble, leaves no undesirable residues in soil. One pound per 1000 feet, applied every four weeks, is proper amount for putting greens and fairways. Gives grass thrifty, fine color, and develops wear resisting turf.

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Is our concentrated complete (15-30-15) fertilizer. Urea and Nitrophoska supply greenkeepers with ideal plant-foods for successful sod maintenance. Sold by golf supply dealers. Write for special folder "Better Greens and Fairways," and ton prices.

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Garden Department

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has been good, will usually receive some consideration in times of depression.

Uproar If Club Were Posted

If the reverse was applied, how many clubs owe obligations to purveyors or other creditors, beyond the customary period of paying? What would be our attitude were they to post the name of the club somewhere, conspicuously or charge us a penalty interest, stop deliveries, etc. I do not believe that it would be accepted very favorably. It brings to my recollection an old proverb.

"He who expects equity, must give equity in return."

In concluding, I am of the opinion that rules governing delinquents should be made as lenient as possible, and that all cases should be treated confidentially between the board and the member. I see no reason for advertising it to others on a bulletin board, who, after all, are not concerned.

The primary and only object is to collect accounts due, and this I believe can be accomplished without resorting to hard-boiled methods that serves no purpose if one is temporarily unable to pay.

Let us remember, and practice what is preached, that a club is a big home, created to promote golf or other athletics, closer relationship with one another, etc. Administration of the affairs of such an institution should be in a way and manner that conforms with the ideals of a club, and be in harmony with its noble purposes.

Posting Makes Them Pay Up

Editor,
GOLFDOM,

Sir:

I in reply to the article on page 82 May issue (What's the Policy on Delinquents?) wish to inform you of the policy of this club and its results.

Being a new club, in 1925 and '26 our treasurer was reluctant to post any delinquents, consequently at the close of the season a great deal of money was outstanding, much of which was not paid until the following year.

In 1927 a new treasurer was elected and thereafter a delinquent list was posted on the first of every month; also further credit and playing was suspended.

Today our delinquent list is very small, only two names being upon it.

P. A.
New York.