

per day and while revenue from this source could be increased to large degree, we have not allowed play by outsiders except when accompanied or introduced by a member. Stafford has endeavored to set as high a standard as possible in locker, caddie, clubhouse and course maintenance. Drives and grounds have been laid out by a landscape architect and are kept in as good condition as the rest of the club property. Plans covering a ten-year planting program are under way, which when completed will give us a club and course, attractive, comfortable, homey and at dues that are reasonable.

Of course, it is true that Stafford has among its membership those who can and do give liberally, but the real success is due to the fact that the membership takes its part. Another cause and perhaps equally important is the time and real work that the Board of Governors have always given to club affairs. All construction work has been on a day basis rather than by contract. Material has been purchased at lowest prices direct from first hands, so that for every dollar spent there has been a good dollar's worth of results.

The governors, each of whom is the chairman of some committee, meets monthly, and there is scarcely a session that breaks up in less than four or five hours. Of course, the club is run on a budget plan and each governor is furnished before each meeting with the comparison of the expenditures of each committee as against that allowed in the budget.

### Equipment Reduces Upkeep

Adequate machinery and equipment has materially reduced upkeep expenses. This includes at present a one ton dump truck, a light truck, a power compost machine, two Fordson tractors, a five unit gang mower and a three unit Ideal as well as other items found in the average club. It might be of interest to add that we use a five unit fairway mower for cutting the rough as we find it a great time saver.

The restaurant is run on the concession plan, the club paying the steward \$200 a month, which covers all services in the house and in turn he makes his profit on all meals served. This eliminates all possibility of a deficit in this part of the club, which so generally ends in red at the end of the season, and also does away with checking of purchases and other details which it is almost impossible to supervise unless a club manager is employed.

Caddies are given weekly instruction by

the professional or caddie-master, and because of the playing privileges they enjoy certain mornings each week and the big caddie tournament at the close of the season, this service, while not 100%, is yet on a par with most clubs as to quality and the number of caddies available.

### Looks Ahead; Builds Right

Stafford has been successful largely because it has built a bridge before it attempted to cross the stream. At the "go in" it bought all the land necessary for future development. It has believed that real economy lay in buying the best whether it be engaging Mr. Travis for course architect, procuring the most modern course equipment or using softened water in the clubhouse in order to keep down plumbing repairs. The board believes in small dues, and to make this possible, the locker charge was instituted and dances run on the subscription basis rather than as a club expense, on the theory that those that use and enjoy these privileges should pay for them.

Plan ahead, eliminate the interest charges, give the membership as good or better than they can get elsewhere, use the most modern equipment, meet issues squarely which involve the spending of money over that allowed in the budget instead of passing the buck to the next year's board, and there will be little necessity for the discussion of "Who Pays."

### "Games Wanted" Bulletin Is Locker-Room Feature

AT the Flossmoor Country club (Chicago District) there is a blackboard prominently displayed at the locker-room entrance. This is the "Games Wanted" bulletin on which any of the Flossmoor members who want games are to write their names. From this board many a foursome is filled out and because of it no member need worry about being without a game.

TO keep the dining-room and locker-room employes satisfied and on the job, it is advisable to establish a fund to be split at the end of the season among the workers on some fair basis, taking length of service and wages drawn into consideration. Raise the fund either by subscription among the members or by adding 10 per cent to all charge-tickets. The no-tipping rule should be rigidly enforced if an employes' fund is collected.