## OCTOBER, 1928

absolutely agree and so I believe does every member of the P. G. A., that is what we need and must be our next step. A year ago it was decided by the National executive committee of the P. G. A. to place the matter of raising the dues sufficiently to allow us to hire such a man. This matter is to be definitely settled at the annual National executive committee meeting to be held at Cleveland in November.

## Paddle Own Canoe

The article mentions part of the expense of hiring such a man could be borne by the manufacturers. I believe I am voicing the sentiments of every man of the two thousand members of the P. G. A. when I say we must learn to paddle our own canoe.

## Pro Qualifications

Regarding qualifications of a professional as mentioned in the article, there is already a national ruling in effect that no one can become a member of the P. G. A. unless he has been three years in the profession. This means either three years as assistant under a professional or three years as professional at a club.

There is, and has been, a good deal of talk regarding the professional credit rating. The average loss is I believe about six tenths of one per cent, which is perhaps slightly larger than some lines of business and a good deal less than others. Nevertheless, while I cannot of course speak officially for the P. G. A., I feel sure the executives of the P. G. A. would gladly appoint a committee to confer with a committee of the manufacturers upon this point to see what improvement could be made.

I feel GOLFDOM is generous in opening up its pages for discussion on our profession; it should make the pro realize his responsibilities, bring sharply to his attention that he is a member of one of the most responsible professions in the world, that he is very much in the public limelight and last but not least, there is only one way for our profession to succeed as a whole: proper organization.

P. G. A. Member Says Increase Editor, Dues GOLFDOM, Chicago.

Sir:

Your article in last month's issue of GOLFDOM, "P. G. A. Hour of Destiny Is Here," hit the nail on the head when you said the P. G. A. could use a "Hays" or "Landis."

Having been a member of this organization since it was organized, I realize and appreciate the good work the executive committee have done in the past, with no remuneration for their time, but when they have professional duties to attend they are putting a hardship on themselves.

I have attended several meetings and heard many discussions on this subject, and I, for one, would suggest raising the dues to \$50 a year, and employ a man with marked ability to handle the affairs of this organization, who can visit the different sections and help the officers handle the admission of new members. I have seen, in the past, new members accepted with but slight qualifications. If we had continued to take members just for the dues that they pay, and not character and capabilities, then we wouldn't have gone very far. That day of casual membership standards has passed.

The increase of dues will keep out the so-called pros who are a detriment to this association, also pay the salary of a competent man who could, among other duties, help put the P. G. A. on a very strong financial basis. I am sure that the business pro can well afford this if he wants his profession put on a high standard.

I may state that I read, with intense interest, your magazine, and I want to congratulate you on the good work you are doing, especially from the professional's standpoint.

Sincerely,

W. L.

## Should Tell Clubs Good Pro's Qualities

Editor, GOLFDOM, Chicago. Sir:

Have read, with much interest, your article in the September issue of GOLF-DOM on the P. G. A. destiny. You say that the professional golfers are crying for a Moses to help lead them out of the wilderness, which is more than true. It is a complicated situation which opens up many lines of discussion and solutions that lead nowhere. In my opinion, the uncontrolled rapid growth of the game in the last few years has not been good for (Continued on page 38)