

## Pittsburgh Field Showers Pleased with Soft Water

Soft water in the showers is one of the details of club service that is certain of getting favorable comment from the delighted visitors as well as being accepted by marked appreciation by the club's members.

One of the many attractions of the Pittsburgh Field Club, located about twelve miles from City Hall in Pittsburgh, Pa., is the quality of the water used in their showers. Visitors to this most excellent eighteen hole course from different sections of the country are curious to know why the water is so soft. The answer is furnished by John W. Carr, Secretary-Treasurer of the Club, in an analysis as follows:

	Parts per Million	Grains per U. S. Gallon
Na <sub>2</sub> CO <sub>3</sub> .....	86.92	5.06
HNaCO <sub>3</sub> .....	377.16	21.98
NaC .....	166.34	9.71
SO <sub>2</sub> .....	2.80	.16
S <sub>2</sub> O <sub>3</sub> .....	1.10	.06
NaSO .....	1.19	.07
Na <sub>2</sub> SO <sub>4</sub> .....	9.41	.55
<b>Total Solids .....</b>	<b>644.92</b>	<b>37.59</b>

The water is pumped from a deep well on the property—Sodium Carbonate, Sodium Bicarbonate and Sodium Chloride—seems to predominate in the analysis.

HERE'S a good tip for the pro shop, from an address by B. F. Gimbel: "The successful store is the one that is ready to give today what people will be asking for tomorrow. It's not a matter of merchandise alone; it's a matter of spirit, of point of view, of general outlook."

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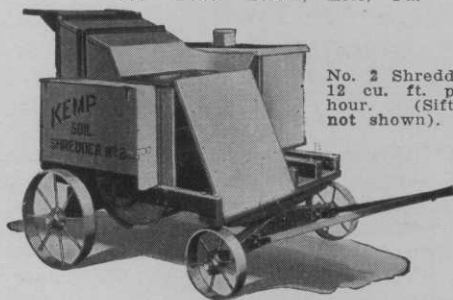
"It shreds the soil or the dirt and separates the fine soil from the coarse, thus making a perfect top dressing."

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- Glenview Country Club, Chicago, Ill.
- Phoenix Country Club, Phoenix, Ariz.
- A. D. Lasker (private course), Chicago, Ill.
- Milburn Country Club, Kansas City, Mo.
- Colony Club, Detroit, Mich.

All of these jobs (and a number more) were handled by Wendell P. Miller, and we have a right to feature them, as the clubs will tell you. Consider the character of these clubs, and bear in mind that there's a generally over-rated idea of the cost of drainage and watering.

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