

See How It Works

*Spring Demonstrations
and Exhibits Interest
Crowds at Boston, New
York, Cleveland and
Detroit*

By HERB GRAFFIS

SPRING course equipment demonstrations have been staged with considerable interest at Boston, New York, Cleveland and Detroit as this is written and a like demonstration is slated for Chicago, June 5.

Cleveland opened the schedule with a demonstration held at the Country club, April 23. Fred Burkhardt, president of the Cleveland District Association of Greenkeepers, appointed Bert Sheldin, greenkeeper at the Country club, Grange Alves, pro-greenkeeper at Acacia, and E. J. Corlett, greenkeeper at Beechmont, judges of the performances. Green mowing opened the program with the various mowers being put through their paces. Performance, character and time were checked. About 50 greenkeepers from the Cleveland District and adjacent parts of northern Ohio attended. A number of green-chairmen attended and acquired good close-ups of the comparative performances.

Boston's show was staged at the Belmont Springs Country club, Waverly, May 7, under the auspices of the New England Service Bureau, headed by F. C. Hood, chairman of the executive committee, and the New England Greenkeepers' club, whose forces were marshalled by John Shanahan, greenkeeper at Brae Burn, and president of the territorial greenkeepers' organization. Evelyn C. Nickerson of the Bureau's staff handled the detail of the exhibition in a most business-like manner, keeping the program of equipment and supply demonstrations proceeding according to schedule.

The program, giving time, location of demonstrations and names of those in charge of the various details:



F. C. Hood, chairman of the New England Service Bureau (right), and the late Dennis Flaherty examine a mower at the New England demonstration

10:00 A. M.—COMPOST MACHINES—No. 5 Fairway, Mr. Flaherty. Royer Compost Machine—Toro Compost Machine—Kemp Soil Shredder.

10:30 A. M.—CONSTRUCTION MACHINERY—Off No. 5 Fairway, Mr. Snow. Shafer Scraper.

11:00 A. M.—WORM ERADICATORS—No. 4 Green, Mr. Snow. Mowrah Meal—Carter's Worm Killer—Corrosive Sublimate.

11:30 A. M.—POWER MOWERS, No. 5 Fairway, Mr. Farrant. Ideal—Red "E"—Milbrandt—Toro Park Special—Toro Park Junior—Worthington Overlawn—Jacobsen—Bolens.

12:00 M.—POWER GREENS MOWERS—No. 18 Green, Mr. West. Worthington Overgreen—Jacobsen.

12:30 P. M.—TOPDRESSERS—No. 2 Green, Mr. Fahey. Toro Top Dresser—Pattison Top Dresser.

2:00 P. M.—TRACTORS AND FAIRWAY CUTTING UNITS—No. 13 Fairway, Mr. Shanahan. Roseman—Worthington—Toro Junior—Pennsylvania—Toro Whippet—Toro Standard—Townsend—Fordson.

3:00 P. M.—GREEN MOWERS—Practice Green, Mr. Sullivan. Ideal—Toro Green Mower—Pennsylvania—Townsend—Worthington.

3:30 P. M.—HAND MOWERS—Clubhouse



Messrs. Larkin (left) and Kidd, leading lights among green-chairmen in New York territory, compare notes at Metropolitan demonstration

Grounds, Mr. Treat. Ideal—Pennsylvania—Springfield—Philadelphia—Stearns.

4:00 P. M.—FAIRWAY TOPDRESSERS—No. 1 Fairway, Mr. Wilson. Urann—Albion.

4:30 P. M.—PROPORTIONING MACHINE AND POWER SPRAYERS—No. 14 Fairway, Mr. Mitchell. Elwin Proportioning Machine—Bean—Friend—Arlington X. L.

5:00 P. M.—SPRINKLERS—No. 18 Green, Mr. Stalwood. Pelican—Double Rotary—Elwin—Lark—Dayton—Economy.

5:30 P. M.—FERTILIZERS—Mr. Burnett. Applying Milorganite—Premier Poultry Manure.

GENERAL EXHIBITION—Mr. McCormack. A general exhibition was held at the parking space of golf course small equipment. There were also several displays of club house supplies.

Despite threatening weather in the morning approximately 250 greenkeepers, greenchairmen and equipment men were present during the day.

Flaherty Asphyxiated.

Dennis Flaherty, greenkeeper at the Belmont Springs, who was so active in handling the club's guests satisfactorily, will appear no more as one of the delightful and welcome figures in the greenkeeping field. "Dinny" passed on to the perpetually perfect fairways on May 26. He was working on some of the club's motor equipment in the Belmont Spring garage, with the doors and windows closed. Exhaust fumes from an automobile ended the career of this splendid gentleman.

New York Meets at St. Albans.

Around 200 attended the equipment and supply display and demonstration held at

the St. Albans (L. I.) Golf club, on May 14. The affair was staged by the Metropolitan Golf Association Service bureau and the Long Island Golf association. Some of those who went out to St. Albans played golf in the morning as the set program did not begin until the tractor demonstration at 1 p. m. Miscellaneous course equipment and supplies were on exhibit during the entire day.

The program at St. Albans:

1:00 P. M.—TRACTORS—Bolens, Caterpillar, Continental, Fordson, International, Knipfling, Roseman, Toro, Toro Whippet, Worthington. FAIRWAY UNITS—F. & N., Ideal, Roseman, Pennsylvania, Toro, Worthington.

3:00 P. M.—POWER MOWERS—Bolens, Ideal, Jacobsen, Moto Mower, Toro, Worthington.

3:30 P. M.—GREENS MOWERS (hand)—F. & N., J. P. Super, Pennsylvania, Toro, Townsend, Worthington.

4:00 P. M.—GREENS MOWERS (power)—Jacobsen, Toro, Worthington.

4:30 P. M.—TOPDRESSERS AND FERTILIZER DISTRIBUTORS—Mac Gregor, Toro, Albion, Sawco.

5:00 P. M.—WORM KILLERS—Bichloride, Electric, Mowrah Meal.

5:30 P. M.—GREENS SPRINKLERS—Allen, Buckner, Campbell, Dayton, Double Rotary, Lark, Skinner, Triple Spray.

The St. Albans' day wound up with a dinner at which Walter Z. Shafer, president of the Metropolitan Golf association, Dr. John Monteith of the Green Section, H. P. Kidd, chairman of the Metropolitan District green section, David Rees, president of the Metropolitan Greenkeepers' association, and others spoke. The subjects of the various addresses concerned the plans for the establishment of six experimental stations in the metropolitan district, various problems of turf culture and Green Section policies.



Line up green mowers for demonstration at the New England Service Bureau—New England Greenkeepers' demonstration

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Demonstrations' Future.

There is of course plenty of definite evidence that these district meetings are resulting in a development of better understanding of the various items of maintenance equipment and when the kinks of the programs are ironed out, the demonstration circuit may prove to be a decidedly helpful factor in bettering the utilization and merchandising of golf course equipment and supplies.

As we see it, improvement could be made in some of the affairs by allotting certain limited time for the demonstrators or salesmen to describe the salient features of their equipment or material and then, when possible, demonstrate the validity of their claims in actual performance. As to the time of holding the demonstrations, some maintain that the fall would be better, as the greenkeepers are so busy in the spring that attendance at the demonstrations often is practically impossible. By late spring, these men add, purchases of a good part of the equipment and supplies for current use has been completed, whereas in the autumn, provisions could be made in the next year's budget for purchases that these demonstrations indicate are advisable.

The expense to which the manufacturers are put by a series of demonstrations makes it necessary for them to see adequate financial return and those who are conducting the demonstrations are keenly aware of this fact. Co-operation between these two elements in working out future demonstration schedules will do a lot toward making the demonstrations fixtures on the golf calendar.

At Detroit, May 28, the demonstrations were started at 1 p. m., the morning having been devoted to displays. The demonstration time was allotted to each exhibitor instead of being on the program by

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Crowd watches the performance of fairway mowers at the St. Albans demonstration

items of equipment. Those who demonstrated were Lawn Equipment Corp., Wm. Ford & Co., Birmingham Lawn Supply Co., Ernest Chamberlain, Inc. and the Ideal Power Lawn Mower Co., each company demonstrating the main items of equipment it handled. A hill climbing contest for fairway mowers and a race between power green mowers and hand mowers was the wind-up feature of the afternoon's program.

A lively dinner for the greenkeepers, green-chairmen and exhibitors concluded the affair.

Sorry; James A. Smith Wasn't Mentioned

IN April GOLFDOM there was an article headed "Consider Organic Matter in Healthy Turf" credited to Austin K. Chenowith. Chenowith wrote the article after interviewing James A. Smith of London, O. and we skipped a beat in failing to name Smith as the source of the interview.

We Worked Out a Caddie Plan That Works

By RODERICK MACDONALD

Caddie-Master, Mountlair (N. J.) Golf Club

IF PERCHANCE, there is no further outlook than the mere training of boys to make good caddies in a system, then I would say that we have missed the mark by a large margin. And if, perchance, the person in charge of such a system has no further motive than "The making of good caddies" the writer would suggest that their labor was in vain and such a system would not stand the strain under a severe test. But real success can only be achieved when the person in charge of a system where the predominating factors are the love of the country in which he serves and love for the children who are placed under



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