


**DOES YOUR CLUB
PAY THE CADDIES BY TIME?**

Many leading clubs throughout the country do.
Acts as an inducement to boys to become caddies.
Makes caddies as willing to work for poor players as good ones.
Has been proven the most satisfactory to both players and caddies.



THE CALCULAGRAPH

Send for folder and price
PRINTS THE TIME OF "START," "RETURN" AND ACTUAL AMOUNT EARNED IN DOLLARS AND CENTS
It is used by many leading clubs.
Is the ideal time recorder for timing caddies.

CALCULAGRAPH COMPANY
General Office - - - 50 Church St., New York
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In Every Line—

*There Is Always
A Leader*

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WATER SYSTEMS**

It is
Hooper Irrigation Engineering Co.
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A New Way to Fertilize

GOLF GREENS

HYDRO-LIZER liquefies, mixes, applies Ammonium Sulphate or other soluble fertilizer without burning; feeds Golf Greens, Lawns, Flowers simply, economically while sprinkling; aluminum; no adjustments. Return in ten days if not satisfied. Plant Food Company, Desk 3, Montgomery, Ala.



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FREE — 5 lbs. BELL PLANT FOOD with each HYDRO-LIZER ordered from this advertisement.

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For Satisfaction
use **Barter's**

Worm Eradicator
(in Sealed 100 lb. Bags)

Sole Importers
COLLINS SEED SERVICE CO.
60 Congress St., Boston, Mass.

Plan Ahead Now—Vital to Pro Profit

GEORGE SARGENT, one of the leading lights in professional golf, and a business man who'd be a credit to any field, related recently some advice that is timely for the younger pros.

"In the old days," Sargent said, "an average pro shop could be stocked with an initial investment for the season of \$1,000 to \$1,500. Now it is not uncommon for an investment of \$3,000 to \$4,000 to be required at the start of the season. That demand for capital and the slowness of the season getting under way and bringing money back into the pro's pocket, calls for thought.

"In mid-season, when the money is coming in, the pro should make it a point to put as much as he possibly can into a special savings account and keep this special account inviolate for the purpose of financing his next year's business. It not only provides him with cash when he needs it, but it establishes him at his bank as a good business man, and gives him some basis for banking accommodation if it is needed.

"Starting into the new season with a fair amount of money on hand enables the pro to discount his bills. If a fellow makes a practice of discounting he is impressed when he adds up what he has made by the discounts. It is not at all hard for the pro who watches the financing of his operations to save from \$200 to \$300 a year by discounting his bills."

Roseman New York Offices Move

ROSEMAN Tractor Mower Co. has moved its New York office to Room 2413, Salmon Tower bldg., 11 W. 42d St. T. J. McArdle is in charge.

PROFESSIONAL—College man eight years' experience desires winter position. Seven years at one club. Ability in all departments. Address B. H. Care of Golfdom, 236 North Clark St., Chicago.

POSITION WANTED: Greenkeeper. Highest references. Successful experience with clubs of exacting demands. For details write W. J. L., care GOLFDOM, 236 N. Clark St., Chicago.