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"I F you haven't shot my ball yet I'd like to have you give it a try. I've used it now in four major events—the Western Open, the P. G. A., the British Open and in the National Open—and it has served me as no ball ever served me before.

"It seems to me to have everything that can be put into a golf ball. I know of no other ball so high-powered off the woods, or so responsive from the irons, that will take the punishment that this ball does.

"Now that we have this ball developed to its present stage I can see no reason why your members should continue to buy foreign made balls at any price. My ball at seventy-five cents is either equal or better than any dollar ball ever sold.

"Furthermore, the Hagen ball is sold only by the better stores who maintain the price. You have no jobbers, mail order houses or cut rate concerns taking business away from you because we won't sell them. You'll find no Hagen balls in the corner drug or radio stores either. We protect the Profes-



are just trying it out. If it does not suit you, I want you to bring it back. Sometimes it takes a lot of time and money to please people, but I get a lot of satisfaction and, at the same time, make lots of friends.

Before I sell you a club, I like to see you swing. Quite often, a well-balanced club will correct a slice or a hook. I have been making clubs for over fourteen years, and, during that time, I have combined the best ideas obtainable. For instance, a stiffshafted club is most often the cause of your slice; but, at the same time, a fast swinger should use a stiff shaft, and a slow swinger a whippy shaft. Get a good set of clubs in which you have confidence, and see how much easier the game is!

Relative to practice and instruction, Woolley writes in his "Tee Topics":

PRACTICE MAKES PERFECT

This adage is very old, but it is true in all sports. Bobby Jones climbed to su-premacy by means of constant practice. We cannot all become golf champions, but we can at least attain a skill that will make this game enjoyable. So the thought at the outset of the season is that a little early practice will put you in shape for the coming tournaments. You cannot learn by reading golf books, although you may derive a little benefit from them. Golf is an applied science. It is pitiful to watch some golfers play without any knowledge of the mechanics of shot-making. Start the season right! Take a few lessons in order to get some good ideas to work on. Then practice. We have constructed for your benefit a wonderful practice green and two practice fairways. Use them and improve your game.

Should you need any advice or service at any time, please remember that it is my wish to do all that is possible to make your golfing days at Maple Hills the most enjoyable days of your life.

WINN BRINGS "WHEEL-LESS" WHEELBARROW TO U.S.

E. L. Winn, Inc., 355 Jersey Ave., Elizabeth, N. J., is putting on the American market the "Wheel-less" wheelbarrow. It is claimed for the "Wheel-less" that it will carry a full load over the softest ground without leaving a mark, that it is light and easy to push, and that it has a self-cleaning track that does not require lubrication.

Instead of a wheel the "Wheel-less" has a "caterpillar" device, 3½ inches wide, spreading the load over a ground surface of 36 square inches. The tracking device is self-locking and has a convex curve equal to that of a wheel 10 feet in diameter.

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