

make the grass roots go down further to establish themselves for what might be a trying winter on golf turf grasses.

"Our top dressing is also pulverized at this time, and hauled under cover, for the winter months, in order to have it on hand in the spring as soon as the weather permits the first top dressing.

"The gardener is also very busy at this period enlarging flower beds, and fertilizing old beds after redigging same, getting ready to place the tulip bulbs for the first spring flowers. These flowers are usually in bloom in May and add materially to the beauty of the clubhouse and surroundings.

"The trees are also given attention, as all dead wood is cut out, and dead stock replaced. Transplanting trees is also taken care of at the proper period.

"I might say that these are some of my fall requirements to place the course in shape for early spring play. When the snowy season starts then we are ready to overhaul all green and fairway mowers, trucks and tractors, and do other work such as accumulates around a golf course."

P. G. A. War Relief Fund Is Solid

ALEX PIRIE, president of the Professional Golfers' Association of America, in a recent address called attention to the substantial balance in the P. G. A. War Relief Fund. This fund was established during the war by the income from exhibitions in which many of the leading professionals took part.

Several thousand dollars remain in the fund for the aid of professionals who served in the allied armies and who now may be incapacitated as the result of war service. Administration of this fund was cited as evidence of the thoughtful combination of good business judgment and sentiment in the professionals' handling of their organization's affairs.

Door Man Increases Welcome

IF YOUR club makes any pretense toward the social side of club life, it is well worth while to detail some employee as door-man, particularly on the week ends. A cherry smile and a word of welcome or good-night, particularly if the door-man can call the member by name, is always appreciated and helps to make the day and evening just a little more enjoyable to the members.

How Much Money Is Spent for Golf?

CO-OPERATION of every club president in the United States is being earnestly solicited by GOLFDOM in our effort to determine how much money is being spent for golf annually in the United States, and the amount invested in golf club real estate, buildings and equipment.

Each golf club president has been mailed a return postcard asking for figures that will be as nearly accurate as convenient. From the returns, GOLFDOM will compile and publish in an early issue, the first, fairly definite financial survey of the golf field in the United States. We wish to thank the head of every golf club for his co-operation in supplying us promptly with data concerning his club.

The postcards asked for the following details:

Number of holes.

Number of members (or if fee or public course, approximate number of rounds played in 1927).

Approximate annual income (dues, initiation fees, greens fees, house accounts, etc.).

Approximate annual course maintenance expense.

Approximate amount invested in maintenance equipment.

Approximate annual expenditure for house operation.

Approximate annual business done by pro shop.

Approximate present value of club's land and clubhouse (furnished).

If you, as the president of a golf club, have failed to receive one of these postcards, write for one, or better yet, forward the information on your own letter-head. Thank you.

Arch Supporters Good Shop Item

A WELL selected stock of arch supporters, to fit the average sizes of shoes, makes a good line to carry in a pro shop. Prominent display makes the turn-over rapid, they have a good profit that is just so much "velvet" for the pro, and the product is one that is of great value to lots of the members, particularly the heavy males, and the women who suffer from the change from a high-heeled shoe to a golf shoe.