

buy a Clarkson club. There's another place where the cash value of a pro's high reputation as a master of his trade comes into play.

Back of all of his work and success in merchandising is courtesy and a conscientious study of his members' requirements. Being accommodating and well stocked, and treating all of his members on a

which only 9 holes are built at the start, costing anywhere from twelve to twenty thousand dollars, which usually leaves them with ten to fifteen thousand dollars to finance the club and grounds around the building.

2. I would say that these plans should be supplemented by a model landscape plan for the arrangement of the club order to bring them out to ad-

criticism which I offer to the
ished which I think is an at-
gement, is that the women's
the second floor, no matter
tilated, owing to the sloping
full ceiling height and floor
und to be hot and unattrac-
during the summer months.
In the south is that second
should have full height ceil-
pitch to the roof, and pro-
where possible, together with
tilation. From a residential
e story and a half house, as
stairs is concerned, is not a
se for the South.

Yours very truly,
E. S. DRAPER,
andscape Arch. and Eng.,
Charlotte, N. C.

in ORGANIZING clubs in the South. I am presuming that your plan is based on the normal or yearly needs of a southern town country club, and not for resort purposes which, of course, might dictate an entirely different type of club. I should like to see a blue print of regular scale plan when you work this up as I might be able to offer some criticism based on the work which we have done on ten or twelve southern country club grounds and golf courses where we planned and developed the grounds as well as planning and building the golf courses.

Offhand I think your idea is a good one, and would offer the following suggestions:

1. That you supplement this present plan by having an architect draw a model sketch for location of a club building to cost not over ten to twelve thousand dollars, based on the fact that southern building costs are about 25 per cent lower than costs in the north. There is a wide-felt need for a model plan for a club house in this class as there are many southern country clubs that have been and are being organized where the ultimate plans call for an 18 hole golf course, but in

How to Tell If Your Greens Are True

ON CASUAL examination, a freshly mowed green may appear smooth as a billiard table, but closer inspection will often reveal small areas where the mowers have left the grass longer than the surrounding turf. This is the indication of a slight depression in the green, sometimes not over a quarter of an inch deep but sufficient to deflect a well hit putt.

There may be more of these depressions on your greens, particularly on the short holes, than you imagine and they may be at the root of the member's complaints that the greens are not true.

An easy solution of this trouble is to supply the men who push the mowers with a pail of top dressing and instruct them to go over the green after cutting and sprinkle a handful or so of the dressing in each spot where the grass appears long. A few daily treatments of this nature will fill up the depressions and give you a true, even putting surface, that a well-manicured green should have.