

per player, without taking into consideration the cost of golf clothes and other items not purchased through the club.

Pro Income

Members who have the idea that their professionals are making magnificent incomes, would be amazed to see the figures on pro shop incomes which are considerably below the popular ideas and give an indication of the buying support the pros should have from their clubs. Very few of the figures are what might be termed "fancy." One club with one 18-hole course reports a \$35,000 gross annual business from its pro shop. At the smaller clubs there is a very wide range with apparently no base figure.

House Operating Figure

In the figures on house operating expenses we got a couple of surprises. In the first place we have heard so many complaints from green-chairmen and greenkeepers about money being budgeted lavishly to the house committee and stinted to the green committee that we got the

idea that such a situation prevailed generally. The figures show that the annual maintenance expense for 18-hole courses exceeds the house operating expense \$292, and for 9-hole courses \$954 a year.

Playground Group Issues Municipal Golf Book

MUNICIPAL Golf: Construction and Administration, a 47 page handbook, has been issued by the Playground and Recreation Association of America, 315 Fourth avenue, New York. The price of the booklet is 50 cents.

The booklet is intended as a general guide to private groups or municipal bodies interested in supplying public golf.

Among the topics discussed are—selecting the site, problems of layout, suggestions for construction, seeding and watering the course, club houses, problems of administration, methods of financing, operating costs, reservations and a brief bibliography.



Use Local Materials When Landscaping

FROM the standpoint of appearance and economy, benches, shelters, bridges and other landscaping features about the course should be constructed of local material. Limbs of trees fallen or cut down to make way for improvements should be saved and utilized whenever possible.

Here, for example, is a bridge where white birch has been used for the bridge railing. How much better this looks than if ordinary painted 2 x 4 rails had been used. The rustic flower box in the center background is another appropriate type of landscape feature.