

NOVEMBER 2010
golfcourseindustry.com

GOLF COURSE[®] INDUSTRY

SERVING THE BUSINESS
OF GOLF COURSE MANAGEMENT

A close-up photograph of two hands in business suits shaking hands. The hands are clasped together in a firm grip, with the fingers interlaced. The person on the left is wearing a white dress shirt cuff and a dark pinstriped suit sleeve. The person on the right is wearing a white dress shirt cuff and a dark pinstriped suit sleeve. The background is a plain, light-colored surface.

You
Can't
Always
Get
What
You
Want

BUT IF
YOU TRY
SOMETIMES...

BRUCE WILLIAMS ON THE ART OF

SALARY pg. 24
negotiation.