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design case study



Redbud. Eight of the holes on Redbud used existing corridors, but the majority of the other two courses had to be rerouted.

"We tried to create landing areas on one hole that were not near the landing areas on the hole next to it," Gentry says.

Building it

Construction, which was done in two phases, started in September of 2001. Phase I was 15 holes. Then Sellenriek Grading Co. was off for three months and came back and did Phase II, which was 12 holes. Construction ended in the fall of 2003, and the entire course reopened in May 2004.

When Sellenriek started pushing dirt, it found interesting things that were buried, such as wooden box culverts for water to travel through and four Stokes mortars – artillery from World War I.

"The bomb squad came out and shut the project down for a half day," says Drew Sellenriek, president of Sellenriek Grading. "It was an area of concern, so the bomb squad told us what to look for. They took the mortars, hauled them off and blew them up. But that didn't slow the project down. It took us one year to find the mortars. After we found the first one, it wasn't a concern because the bomb squad knew what they were."

Carpenter was the grow-in superintendent, and from his perspective, weather slowed things down a bit.

"[Eventually] the course opened sooner than I liked, but there wasn't a lot of flexibility with the grow-in," he says. "We wanted to keep nine holes open at all times."

Carpenter says the new drainage has helped a lot, but there could have been more drainage. However, the irrigation budget was a little low. Irrigation was added in-house before the course was grafted, he says.

"When we first bid on the project, it was

overbudget, so the city cut irrigation," Sellenriek says. "But as we were laying out the irrigation, they added stuff back in."

"After consulting was done, we needed to put in more drain pipe," Gentry says. "It took Chad a while to figure out how much water to put down because he never had zoysiagrass fairways before."

"We went with zoysiagrass fairways to keep up with the competition," Carpenter says. "It does well in the winter and has better density than the old Bermudagrass."

Sellenriek says the more drainage the better, so water doesn't have to travel far. It also helps the superintendent and playability.

"This is the most drainage of any course we've built," he says. "Irrigation is an unseen amount, and developers hate to spend a lot of money underground because it's unseen."

Raffelson says the renovation went amazingly smoothly considering the project was operated in a public park and the potential for things to go wrong was high.

A done deal

Carpenter says the maintenance has been elevated on the new course. For example, bunkers are raked seven days a week, the course is aerified more often, tee markers are moved and divots are filled daily, there's mowing on weekends. In general, maintenance practices are done more frequently.

The course, which generated 85,000 rounds last year, has moved up to a gold level with American Golf, according to Carpenter. It was previously at a silver level.

"The drainage is the biggest improvement," Carpenter says. "The golf course is an improved product, and the perception of the golf course is better. The clientele seems to take care of the course better."

Carpenter says being involved with the renovation was a fun experience.

"It's great to be involved in the construction and seeing the transition," he says. "The new design fits into the park nicely. It has the same feel as the old course."

The fees increased after the renovation. It's \$37 to ride during the week and \$47 during the weekend. But Raffelson says the ability to cope with the level of play has increased greatly. For example, the sizes of the tee boxes have quadrupled, and golfers aren't literally dragging the turf with them as they leave the tee boxes.

Golfers' response to the renovation has been mostly positive, according to Gentry.

"Some people didn't hear of this design because the ideas are so old, so I had to explain it to them and why I used it," he says.

Raffelson says the most exciting thing is when someone who hasn't been there in a while plays a round.

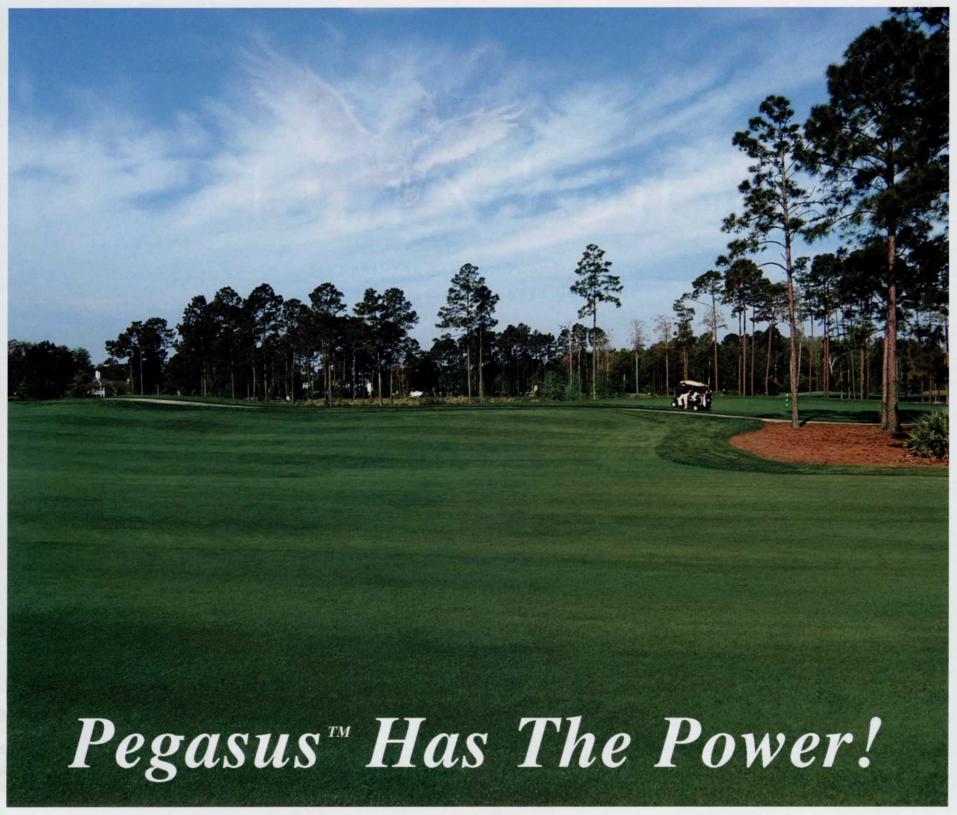
"You don't get to play golf on a course in this urban area very often," he says.

Additionally, the staff is working toward Audubon certification and hopes to have it by 2008 or 2009. Native areas were planted, including a half million dollars of plantings along waterways, Raffelson says.

"It's great to be a steward in the park," he says. GCN



Golfers at Forest Park seem to take better care of the course now that it has been renovated, according to golf course superintendent Chad Carpenter.



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one are the days when golf courses stretched over acres and acres of unencroached territory. Twenty THOMAS years ago, developers would build a course on uninhabited land (with the possibility of homes being built nearby at a later date), but now, courses are built as the center jewel in tight housing developments. With land a precious resource and residential lots selling at a premium price, houses have become as much a hazard on golf courses as bunkers

> Though laws differ from state to state and local rules change from one course to another, the issue of errant golf balls is becoming more prevalent. Whether it's a neighboring home, a passing vehicle or a maintenance worker tending to the property, course owners and managers are forced to deal with more than keeping the grass green and golfers happy.

Beyond safety lie myriad concerns when

it comes to remaining on the course and out of the courtroom.

"Anybody can sue anybody at any time," says Thomas Elkind of Boston, a member of the golf and resort services industry team at the law firm of Foley and Lardner LLP. "Don't put yourself in that situation."

The width of a hole is becoming a bigger issue as clubs and balls become more powerful and golfers don't get better, according to Elkind. The trend used to be allowing 250 feet for the width of the playing corridor. It's now as wide as 400 feet.

"You go to new courses, and they look so wide, with this in mind," he says. "Courses have to be aware of putting golfers in jeopardy. Architects are really aware of these

But golfers must take ownership for their errant shots, according to Bill Herzog, partner in the group that owns Harbor Golf Club in Ashtabula, Ohio, and a senior vice president with Sky Insurance.

"The golfer that hits the ball is responsible," Herzog says of any damage caused by an errant golf ball. "This is true whether it hits a person, a car, a home or whatever. Most homeowner policies will protect the golfer if it's determined they're liable for the injury or damage that occurs.

"At our course, we probably have four or five cars damaged per year because our parking lot is adjacent to the No. 9 fairway," he adds. "If the owner of the car is lucky, the golfer who hit the ball will tell someone he did it or leave a note."

That brings ethics and a conscience into play - two things that don't always go hand-in-hand.

"The best story I have for this is when a car was hit, the unknown golfer who hit it left a note. It said, 'Everyone thinks I'm leaving my name and address for you, but I'm not," Herzog recalls. "In a case like this,





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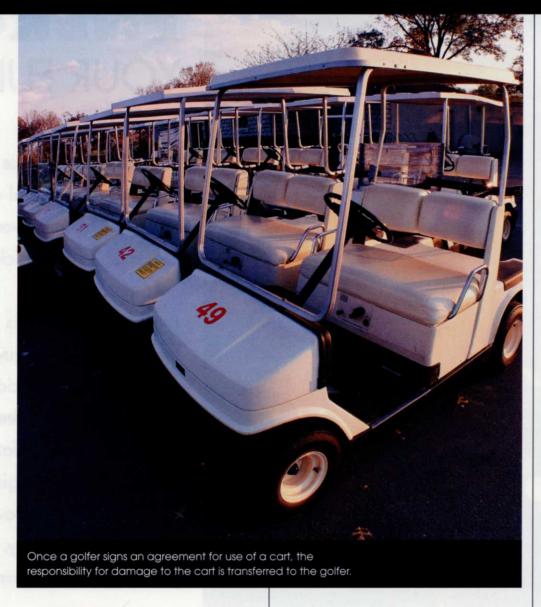
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the car owner's insurance would pay, but the owner would be subject to a deductible."

Employee safety

David Boughter, superintendent at South Padre Island Golf Club in Laguna Vista, Texas, came from a more strict environment at Pelican Hill Golf Club in Newport Coast, Calif.

Boughter has instituted Occupational Safety & Health Administration-approved headwear as a part of the uniform. The safari hats, which cost \$18 apiece, must be worn at all times when on the course. He also requires the staff to wear safety glasses while operating power hand tools. And safety vests, like those worn by highway crews, must be worn while working near the road.

Boughter says his employees offered a little resistance at first but have fallen in line.

Crew members at Harbor Golf Club stand out for safety reasons as well.

"Our greens department employees wear bright colored shirts and wear protective glasses when necessary," Herzog says. "All of our employees have been trained to identify dangerous situations and deal with them appropriately once they're discovered."

In addition to the apparel and accessories, Boughter has put together a safety handbook and has monthly meetings with his staff. The meetings cover topics such as sexual harassment, lightning safety, lifting, protective equipment and golf etiquette.

Because of all the extra precautions he takes, South Padre Island receives preferred insurance rates.

"As long as we institute the recommendations they have while they're here, we get a break," he says of his insurance company. "It doesn't cost us anything ... aside from the helmets."

Boughter credits safety training for the low number of days called off because of illness or injury. The staff took only 22 sick days last year.

Herzog sees effective safety practices benefiting the bottom line.

Workers compensation rates are directly related to loss history," he says. "The more safeguards put in place that reduce employee injuries will have a positive affect on those

"In addition, most insurance carriers will inspect the premises and will make recommendations to make the premises safer and less likely to suffer claims," he adds. "Following these recommendations and eliminating certain conditions that might give rise to a claim will affect the overall risk and should lead to more favorable pricing for the facility."

To understand the environment better, Boughter instructs his employees to play at least nine holes a month.

"It's important for them to get on the golf course and see where a ball goes," he says. "I like to make my guys as aware of the golf course as possible. It gives them a better sense of what's happening on the golf course, and it makes them more sensitive to golfers.'

Golfer safety

Inside the clubhouse or on the course, slipand-fall accidents are a common occurrence. The use of railroad ties as an aesthetic feature expanded when they were implemented as steps. The problem: They get slippery when wet, according to Elkind. This was less of an issue when steel spikes were worn, but with soft spikes mandatory at most courses, injuries on these steps increased.

Many courses are adding handrails or using materials with rougher surfaces as steps. Boughter added handrails and went one step further when he tried gripping paint made with crushed pecan shells. He decided to rip the steps out altogether and replaced them with Bermudagrass steps.

With so many areas that can lead to accidents, Herzog says diligence is needed when running a safe golf course.

"There are many issues that can give rise to potential claims," he says. "The condition of sidewalks, driveways, carpets, rugs, chairs and anything else that is used in the day-to-day operation of the facility needs to be reviewed to be certain there is a safe place for the public to enjoy. When you operate a public facility, you need to maintain that facility in a manner the public expects."

Trespassing

Trespassing, such as people using the course for exercise or walking their dogs, creates problems because many people aren't aware of the course's routing and places miss-hit balls tend to land. For the same reason Boughter requires his employees to familiarize themselves with the layout, passersby might find themselves in harm's way.

In Massachusetts, it's the golf course's responsibility to keep the balls on the course, according to Elkind. Golfers hopping a fence and entering neighboring property, can be considered trespassing or a nuisance.

Legal-definitions.com defines nuisance as "some condition on your property or some use of your property that interferes with a neighboring owner's ability to enjoy



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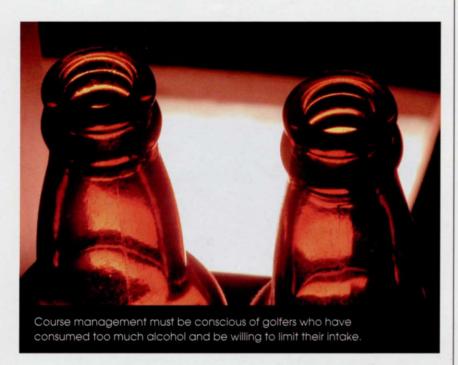
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their property" and trespass as "the entry to another's property without right or permission." Vagueness leads to as many questions as answers.

Alcohol

Like most courses, South Padre Island doesn't allow outside beverages on the course. Unlike most courses, the club is in the heart of spring break territory, which makes alcohol control a priority. Servers and the beverage-cart operator are given the discretion to cut off alcohol consumption if they feel a person has become intoxicated, according to Boughter.

Herzog says a preempted strike might be in Harbor Golf Club's future for dealing with alcohol.

We're considering sending our lounge employees to classes dealing with patrons of

the lounge," he says. "The issue of overserving anyone is something we take seriously and need to be certain our employees understand the signs of a patron who has already consumed enough alcohol.

"The club has a responsibility not to serve drinks to anyone who has already consumed too much," Herzog adds. "This is a priority

Carts

At South Padre Island, golfers sign a waiver when taking a golf cart on the course and are responsible for anything above-and-beyond normal activity that might result in damage. That would include carts ending up on the nearby beach, which has happened at the vacation destination.

A similar policy is in place at Harbor

"This will vary from course to course, but normally if the golfer signs an agreement for the use of the cart, this agreement would transfer responsibility for damage to that cart to the golfer," Herzog says. "It's important for the pro shop to recognize any damage on a cart prior to allowing its use and to inspect the cart when it's returned. Once the golfer has left the premises, it might be difficult to determine who's responsible for the damage. Damage to a cart needs to be addressed as soon as it's noticed."

Battle of the sexes

Whether it's discrimination or harassment, golf courses are conscious of male and female employees and customers. Similar to South Padre Island, Harbor Golf Club has a specific set of guidelines guarding against sexual harassment.

"There's a process an employee is to follow if this situation arises," Herzog says. "It's important for you to have this policy in place and be certain that employees know the process."

As for discrimination, what once was a common practice of having men-only tee times certain days or times has met more resistance. With the growing amount of women in the work force, having tee times set aside for one sex is no longer practical.

Future

Boughter believes the industry, as a whole, has yet to act on requiring the added safety features, but some management companies are ahead of the curve.

"Insurance companies are going to require this more and more," he says. "It seems only natural they would gravitate toward that."

Though he's confident the ongoing training is sufficient for his full-time crew, Boughter makes sure he covers three basics with seasonal employees: He reviews the company policy and procedures, ensures the worker is properly outfitted and covers the safety issues of equipment they're using.

"Don't assume anything," he says. "I make sure they know how to use [the equipment] and check the fluids."

Elkind sees continued efforts to prevent dangerous situations.

"Safety, in general, is becoming a big concern," he says. "I've seen a lot of nets going up along boundaries.

Elkind suggests golf course management be proactive rather than reactionary.

"Planning to prevent these incidents is key," he says. "Pay now or pay later."

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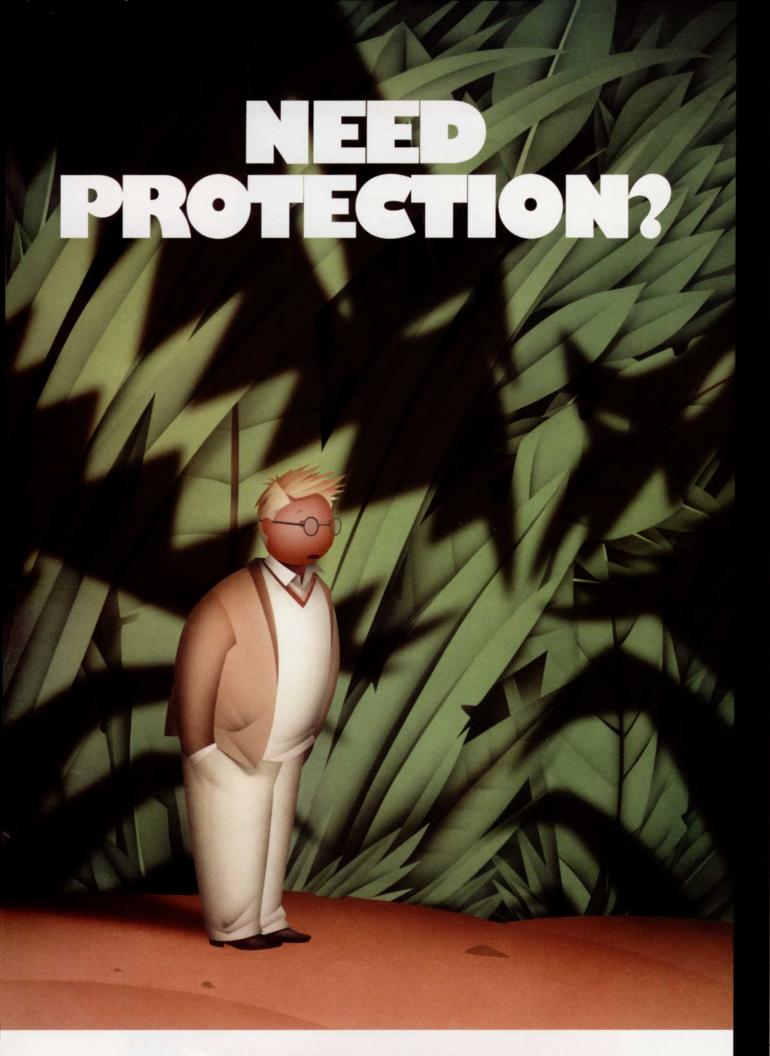
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