## Not your typical course supervisor

t Kauri Cliffs Golf Club, located on the North Island of New Zealand, golfers might spot an unusual sight when they approach the right side of the range. If they approach the steep hillside, they may catch a glimpse of Tiger, the resident goat and daredevil mower.

Because the hillside is too steep to mow by machine, the staff at Kari Cliffs wasn't sure how to keep the area groomed.

"The right side of our range is very difficult to maintain; it's just too steep to mow traditionally," says Ryan Brandeburg,



director of golf. "There's a natural wetland at the bottom, and with the wind coming off the ocean - combined with the fact that most golfers slice - we lose thousands of golf balls over there."

Enter Tiger. Named after the club owner Julian Robertson's successful Tiger Fund, Tiger arrived at the course in 2011 to address the maintenance

"She's done a great job but we've realized we would honestly need 30 goats to tackle that job," says Brandeburg. "We've also learned how expensive it is to keep a goat, even

one as hard working and genial as Tiger. She drinks only clean water; we must hand-feed her these pellets to supplement her diet; we have to clean her goat house daily... I don't think we could afford 30 more goats."

Tiger isn't kept enclosed on the hillside though. The goat has become a mascot of the club and can often be found in the pro shop or even driving a cart around the course. She is also very active on social media, and the staff at the club is considering the idea of putting a wireless camera on her, so people can see firsthand what she does on a normal day at the club.



## 2013 weather not golf-favorable

ccording to Weather Trends International, the forecast for 2013 is not on the sunny side, and definitely not as golf-friendly as 2012. At the National Golf Foundation's recent Golf Business Symposium, WTI, an organization that provides global, 11-month weather forecasts, was asked two questions about the 2013 season. The first question was "Can we expect a repeat of 2012's golf-favorable conditions this year?" The answer was a firm "no." The first four months of 2013 had the coldest weather in 17 years, and 2013 also experienced the greatest one-year drop in temperature in over 125 years. Snow played a large factor this year as well. In March, 50 percent of the US was still covered in snow, as opposed to seven percent in 2012. All of these combined conditions have caused a delay in the golf season, whereas last year the dry, warm weather caused an early start.

The second question was "Is there anything that golf-related businesses can do ahead of time to mitigate the effects of bad weather, and take advantage of good weather?" WTI said there are several things the industry can do to improve their bottom lines:

- · Accurate forecasts facilitate the strategic planning process.
- · Knowledge of season-start timing on a local and regional basis can improve revenue forecasting.
- · Inventory allocation and management can be adjusted based on expected regional differences in weather.
- · Outings and events (e.g., club demo days) can be scheduled for days/weeks when weather is
  - · Advertising and promotions can be timed and allocated properly to increase campaign ROI.
- · Superintendents can save money, resources and effort by effectively timing watering schedules, fertilizer application, overseeding, etc.

