

COVER STORY

GET WITH THE PLAN An agronomic plan is the first step toward a more accurate budget and achieving your ultimate vision for turf quality.

FEATURES

Q&A

10 THE RATINGS GAME

GCI's Jeff Brauer sits down with Golf Digest's Ron Whitten to discuss the process of determining the game's greatest courses.

Maintenance

26 FACILITY OF DREAMS

Build it and they will come. Actually, they should come before you build it. Consult with colleagues who have already completed state-of-the-art maintenance facility projects and you'll save yourself lots of trouble.

Personal management

34 GETTING WHAT YOU'RE WORTH GCI's Bruce Williams explains how to accurately assess your value and calculate better compensation.

IN THIS ISSUE

COLUMNS

14 Outside the ropes *Tim Moraghan:* Oh captain, my captain

- 24 Design concepts Jeffrey D. Brauer: Medinah memories
- 32 Game plan Henry DeLozier: The art of information management
- **38** Irrigation issues Brian Vinchesi: Don't miss an opportunity
- 44 From Dodson, With Love Ron Dodson, Bill Love: Become conservation managers

- 50 The Monroe Doctrine Monroe Miller: My pilgrimage to St. Andrews
- 58 Parting shots Pat Jones: For Stanley

DEPARTMENTS

- 4 Teeing off
- Travels with Jonesy
- 6 The Whiteboard
- 55 Travels with Terry Equipment ideas
- 56 Classifieds
- 57 Ad index

Work force

40 FIVE HIRING MISTAKES TO AVOID

Superintendents can take the wrong turn in the pursuit of the right job candidate. GCI's legal experts offer some sound advice on hiring.

Irrigation

46 NO OTHER OPTION

Evaluating the costs of using reclaimed water vs. city H₂0. Which makes the most sense for your agronomic needs?

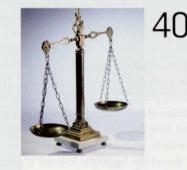
Real Science

52 THIRSTY BUT GREEN

A Kansas State University study explores the minimum amount of water needed for Kentucky bluegrasses to survive while remaining green between irrigation cycles.







GOLF COURSE INDUSTRY (ISN 1054-0644) is published monthly. Copyright 2011 GIE Media Inc., 4020 Kinross Lakes Parkway, #201, Richfield, OH 44286. All rights reserved. No part of this publication may be reproduced or transmitted by any means without permission from the publisher. One-year subscription rate, \$33 in the United States, \$42 in Canada and Mexico, and \$88 in other foreign countries. One year foreign airmail rate: \$102. Two year subscription rate: \$65. Single issue rate, \$10. Subscriptions and classified advertising should be addressed to the Richfield office. Periodicals postage paid at Richfield, Ohio, and additional mailing offices. Postmaster: Send address changes to *GOLF COURSE INDUSTRY* 4020 Kinross Lakes Parkway, #201, Richfield, OH 44286. Canada Post: Publications Mail Agreement #40612608 Canada Returns to be sent to Bleuchip International, P.O. Box 25542, London, ON NGC 6B2

