

PRODUCT FOCUS

WETTING AGENTS

Lerner operates with an annual maintenance budget of between \$1.35 million and \$1.4 million, and he oversees two assistants, a mechanic and 13 grounds employees. Bonnie Briar's tees are primarily all bentgrass, the fairways and the greens are a mix of several varieties of bentgrass and *Poa annua*.

To troubleshoot the amount he spent on water, one thing Lerner did was turn to wetting agents, which he first used in the 1990s as a college intern. In total, Lerner uses five different Aquatrols wetting agents. The wetting agents work through the soil and allow water to become more available to plant roots.

Built in 1921, Bonnie Briar's course features a number of beautiful rock and ledge formations. Many of these formations remain under the fairways and areas of turf, creating a challenging scenario. "There are a number of areas that are basically rock with soil overtop," Lerner says. "As the soil warms those rocks get warmer, making it difficult for the turf to thrive. A lot of time the turf will go dormant due to these conditions and the areas will brown out, which is not what we want to see." Lerner uses the soil surfactant Aqueduct to overcome this challenge. "I used to spend a lot of time hand watering these trouble spots," he says, adding the product is applied every

two to three weeks. "I go out now and apply this product, which allows the soil and plant roots to utilize water better and helps the turf get through those tough times. I used it last year for the first time and it made a big difference."

In addition to improving the effectiveness of watering on the course, it also improves pesticide absorption. For example, Lerner applies Dispatch with a spray rig – at a rate of about 24 to 26 ounces per acre – to get better performance out of his crabgrass and grub treatments. "Not only am I using it to get effective watering, but I'm also using it to increase the effectiveness of products that need to be watered into the soil," he says.

And wetting agents are effective off the course, as well. "I use an absorbant called SuperSorb, which you use in flower beds," Lerner says. "You add it to the soil and it allows the soil to hold more water. It cuts down on watering and does wonders for annuals, which require a lot of watering."

While Lerner is fond of using the Aquatrols family of wetting agents, he advises other superintendents to try any number of similar products on the market.

"Every site is different and every golf course is different," he says. "It's important

to consider trying a number of these products because until you try them on your site you really don't know what to expect."

Lerner spends between \$7,000 and \$8,000 annually on wetting agents. The water savings gained from using wetting agents more than justifies the expenditure, he says.

And while it's difficult to attribute an exact cost saving in reduced water use due to using wetting agents in 2006, 2007 and 2008, the course only used 11.7 million gallons of water last year, at a cost of \$66,000. "It's very difficult to quantify a savings and usage reduction over my tenure," he says. "The timing of rain events as well as the overall weather are reasons for not being able to provide an accurate cost savings. I would say that wetting agents are great tools for superintendents and using these products would definitely help in using less irrigation water, as well as improve the effectiveness of rainfall and irrigation water going into the soil."

The result is better looking turf, Lerner says. "I'm doing what I can to prevent us from spending more," he says. "These products help the overall soil conditions and help prevent wilting and stress, which occurs from May through mid September. You can see the difference." **GCI**

AD INDEX

COMPANY	PAGE	RS	COMPANY	PAGE	RS	COMPANY	PAGE	RS
Advan.....	83	40	Jacobsen.....	39	24	Quali-Pro.....	34-35	23
www.advanllc.com			www.jacobsengolf.com			www.quali-pro.com		
Agrium Advanced Technologies.....	41	25	John Deere Golf.....	5	11	Rain Bird.....	17	17
www.agriumat.com			www.deere.com			www.rainbird.com		
Agrotain International.....	99	44	JRM.....	78	38	RedMax.....	47	29
www.agrotain.com			www.jrmonline.com			www.redmax.com		
Arysta LifeScience.....	69	34	Kalo.....	72-73*	36	Roots.....	13	15
www.arylstalifescience.com			www.kalo.com			www.rootsinc.com		
BASF.....	43	26	Liquid Fence Co.	9	13	SePro Corp.	49	31
www.betterturf.com			www.liquidfence.com			www.sepro.com		
Bayer.....	26-27		Montco Products.....	91	43	Syngenta Professional Products.....	11	14
www.bayerprocentral.com			Nutrient Technology Partners.....	100	45	www.syngentaprofessionalproducts.com		
Bernhard and Co.	21	18	www.nutrienttechnologypartners.com			Tee-2-Green.....	2-3	10
www.bernhard.co.uk			Orival.....	46	28	www.tee-2-green.com		
Biological Mediation Services.....	71	35	www.orival.com			Underhill International.....	51-66	47
www.biologicalmediation.com			PBI/Gordon.....	50	33	www.underhill.us		
Country Club Landscaping & Equipment.....	23	20	www.pbigordon.com			Valent.....	7, 15	12, 16
www.usedturfequipment.com			Pennington Seed.....	88	41	www.valentpro.com		
E-Z-GO.....	79	39	www.penningtonseed.com			Wiedenmann North America.....	50	32
www.ezgo.com			Plant Food Systems.....	48	30	www.wiedenmannusa.com		
GCBA.....	89	42	www.plantfoodsystems.com					
www.gcbaa.org			Primera Turf.....	45	27			
Gravelly Turf, an Ariens brand.....	31	22	www.primeraturf.com					
www.gravelly.com			Professional Turf Products.....	29	21			
Growth Products.....	77	37	www.proturfproducts.com					
www.growthproducts.net			Project EverGreen.....	72*	46			
Hustler Turf Equipment.....	19	18	www.projectevergreen.com					
www.hustlerturf.com								

* Denotes regional advertisement

For more information about the products or services advertised in this issue, visit golfcourseindustry.com/readerservice and search for the product with the Reader Service (RS) number listed above.