LESS WATER, big savings

Bonnie Briar Country Club's superintendent quenched his course's thirst for costly Big Apple water with wetting agents. BY MIKE ZAWACKI

Dependent on water from nearby New York City, the private, 18-hole Bonnie Briar Country Club, located in Larchmont, N.Y., in southern Westchester County, needed to find a way to curb its water costs, which have increased 25 percent the last three years. In 2005, for example, the club used more than 23.6 million gallons of water to irrigate its course at a cost of \$93,000.

When superintendent Nick Lerner came on board in 2003, his first order of business was to address water consumption. He started by fine tuning the course's irrigation system, then he sought other ways to use less water.

"I knew whatever I could cut back on would make a huge difference," he says. "Also, with the financial crisis my budget has been cut. I don't have any legroom to make mistakes. Water is an area that, if I can use less of, then I may develop a surplus and can use that money elsewhere on the course. Also, I knew I could save on electricity because if I could reduce the amount of water that I use, then my electric bill will be lower."

Bonnie Briar's rocky topography creates some turf challenges and an ideal environment for the use of wetting agents.



PRODUCT FOCUS WETTING AGENTS

Lerner operates with an annual maintenance budget of between \$1.35 million and \$1.4 million, and he oversees two assistants, a mechanic and 13 grounds employees. Bonnie Briar's tees are primarily all bentgrass, the fairways and the greens are a mix of several varieties of bentgrass and Poa annua.

To troubleshoot the amount he spent on water, one thing Lerner did was turn to wetting agents, which he first used in the 1990s as a college intern. In total, Lerner uses five different Aquatrols wetting agents. The wetting agents work through the soil and allow water to become more available to plant roots.

Built in 1921, Bonnie Briar's course features a number of beautiful rock and ledge formations. Many of these formations remain under the fairways and areas of turf, creating a challenging scenario. "There are a number of areas that are basically rock with soil overtop," Lerner says. "As the soil warms those rocks get warmer, making it difficult for the turf to thrive. A lot of time the turf will go dormant due to these conditions and the areas will brown out, which is not what we want to see." Lerner uses the soil surfactant Aqueduct to overcome this challenge. "I used to spend a lot of time hand watering these trouble spots," he says, adding the product is applied every

two to three weeks. "I go out now and apply this product, which allows the soil and plant roots to utilize water better and helps the turf get through those tough times. I used it last year for the first time and it made a big difference."

In addition to improving the effectiveness of watering on the course, it also improves pesticide absorption. For example, Lerner applies Dispatch with a spray rig - at a rate of about 24 to 26 ounces per acre - to get better performance out of his crabgrass and grub treatments. "Not only am I using it to get effective watering, but I'm also using it to increase the effectiveness of products that need to be watered into the soil," he says.

And wetting agents are effective off the course, as well. "I use an absorbant called SuperSorb, which you use in flower beds," Lerner says. "You add it to the soil and it allows the soil to hold more water. It cuts down on watering and does wonders for annuals, which require a lot of watering."

While Lerner is fond of using the Aquatrols family of wetting agents, he advises other superintendents to try any number of similar products on the market.

"Every site is different and every golf course is different," he says. "It's important

to consider trying a number of these products because until you try them on your site you really don't know what to expect."

Lerner spends between \$7,000 and \$8,000 annually on wetting agents. The water savings gained from using wetting agents more than justifies the expenditure, he says.

And while it's difficult to attribute an exact cost saving in reduced water use due to using wetting agents in 2006, 2007 and 2008, the course only used 11.7 million gallons of water last year, at a cost of \$66,000. "It's very difficult to quantify a savings and usage reduction over my tenure," he says. "The timing of rain events as well as the overall weather are reasons for not being able to provide an accurate cost savings. I would say that wetting agents are great tools for superintendents and using these products would definitely help in using less irrigation water, as well as improve the effectiveness of rainfall and irrigation water going into the soil."

The result is better looking turf, Lerner says. "I'm doing what I can to prevent us from spending more," he says. "These products help the overall soil conditions and help prevent wilting and stress, which occurs from May through mid September. You can see the difference." GCI

AD INDEX

COMPANY	PAGE	RS
Advanwww.advanllc.com	83	40
Agrium Advanced Technologies www.agriumat.com		
Agrotain International www.agrotain.com		
Arysta LifeSciencewww.arystalifescience.com	69	34
BASFwww.betterturf.com	43	26
Bayerwww.bayerprocentral.com	26-27	********
Bernhard and Co www.bernhard.co.uk	21	18
Biological Mediation Services www.biologicalmediation.com		35
Country Club Landscaping & Equi www.usedturfequipment.com	pment23.	20
E-Z-GOwww.ezgo.com	79	39
GCBAAwww.gcbaa.org	89	42
Gravely Turf, an Ariens brand www.gravely.com	31	22
Growth Products	77	37
Hustler Turf Equipment www.hustlerturf.com	19	18

COMPANY	PAGE	RS
Jacobsen	39	24
John Deere Golfwww.deere.com	5	11
JRMwww.jrmonline.com		
Kalowww.kalo.com		
Liquid Fence Co	9	13
Montco Products	91	43
Nutrient Technology Partners www.nutrienttechnologypart	100	
Orival		28
PBI/Gordonwww.pbigordon.com	50	33
Pennington Seed	88	41
Plant Food Systemswww.plantfoodsystems.com	48	30
Primera Turfwww.primeraturf.com	45	27
Professional Turf Products www.proturfproducts.com	29	21
Project EverGreenwww.projectevergreen.com	72*	46

COMPANY	PAGE	RS
Quali-Prowww.quali-pro.com	34-35	23
Rain Birdwww.rainbird.com	17	17
RedMaxwww.redmax.com	47	29
Rootswww.rootsinc.com		
SePro Corpwww.sepro.com	49	31
Syngenta Professional Products www.syngentaprofessionalproducts		14
Tee-2-Green	2-3	10
Underhill Internationalwww.underhill.us	51-66	47
Valentwww.valentpro.com	7, 15	12, 16
Wiedenmann North America www.wiedenmannusa.com	50	32

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