## at the turn

Do you use any organic fertilizers or pesticides as part of your turfgrass management program?

**YES 83%** 

NO 17%

First Tee®

30%

23%

Source: GCN online poll of 110 respondents

## by the NUMBERS

Many people in the industry talk about ways to grow the game of golf and the need for that. The First Tee is one organization encouraging young people to play the game. Here's a look at The First Tee's reach and revenue.

unaudited Year ending Dec. 31,2005

## Revenue:

TOTAL	\$13,398,000	
Other	\$453,000	
Government	\$3,025,000	
Foundations	\$435,000	
Corporations	\$3,682,000	
Individuals	\$1,794,000	
Founding partners	\$4,009,000	/

300,000

The number of students in The First Tee National School Program during the 2005-06 school year



The number of The First Tee international The number of affiliated relationships The First Tee 209 has with golf courses

28%

217,000 The number of young people introduced to golf through The First Tee in 2005

The number of schools in The First Tee National School Program during the 2005-06 school year

The number of dedicated golf-learning facilities opened worldwide by The First Tee in 2005 "Superintendents need the courage to tell ownership they're in a tough situation and have to change mowing heights for a few weeks to get through a tough period until they can get the course back to where it needs to be." – **Mike Stamey**, golf course superintendent at the 18-hole Maggie Valley (N.C.) Club Golf Course

"We're the only golf course in U.S. history to be accepted into any EPA program." – Pat Blum, golf course superintendent at Colonial Acres Golf Course in Glenmont, N.Y.

"The whole staff, from the general manager to part-time employees, needs to understand what the reality of a small budget is. We all want the best possible product to give to the public/membership, but the reality is that we're going to have to compromise on most all facets of the operation." - Teron Bay, CGCS, at The Willows at Kenton County in Independence, Ky.

"Golf course management is more than cutting greens oneeighth of an inch. It's about dealing with people. Our job is to expand the students' views." - Karl Danneberger, turfgrass professor at The Ohio State University