

BY THE NUMBERS

The following numbers are based on the *Golf Course News* 2004 subscriber survey, which had 403 respondents.

The percentage of courses that have a total annual maintenance budget of \$1 million or more

14

\$5,753

The dollar level that must be approved before making scheduled or unscheduled maintenance purchases for those that need one

5 The average number of lakes or ponds on a golf course

6,531

The average total yardage of a golf course

The average number of bunkers on a golf course

49

The average number of years golf course superintendents have been in the golf course industry

20

The percentage of superintendents who have a total of 18 holes on their golf course

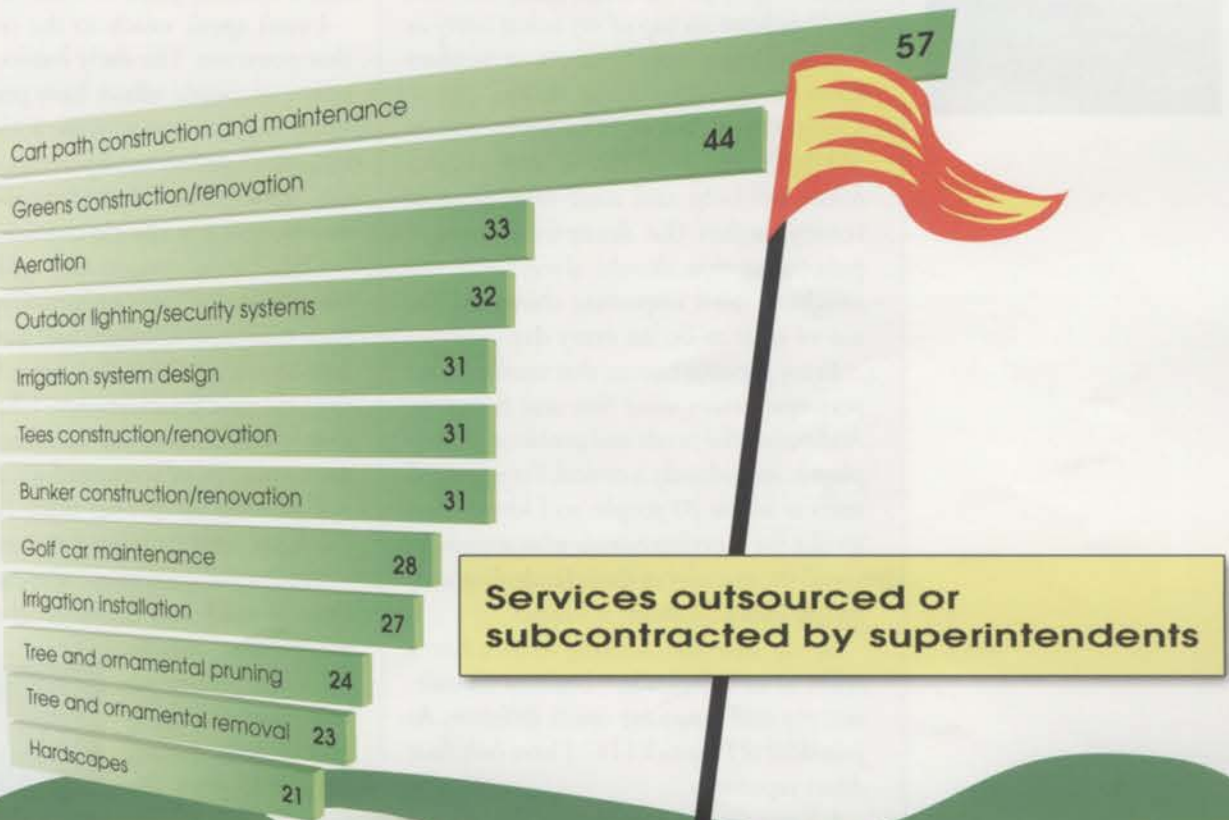
75

The average number of years golf course superintendents have been in their present position at their current course

9



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Services outsourced or subcontracted by superintendents

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QUOTABLE

"When hiring an assistant superintendent, I will hire attitude over skill any day. I can train skills, but I can't train attitude, which is very important."
— **Walt Wilkinson**, superintendent at the public 36-hole Indian Creek Golf Course in Carrollton, Texas

"Some superintendents in the North have tried to employ H2B workers and can't because there are none left. That is going to create problems."
— **Steve Mona**, c.e.o. of the Golf Course Superintendents Association of America

"Trees in the course are a serious defect, and even when in close proximity prove a detriment."
— **C.B. Macdonald**, golf course architect, in 1906

"You could purchase good bunker sand 15 years ago for \$18 to \$22 a ton, and now it runs around \$30 to \$40 per ton. I have even seen some courses paying as much as \$60 to \$65 per ton."
— **John McDonald** of Jessup, Md.-based McDonald & Sons Construction