

Photo: David Wolff

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Business: cover feature

How are you doing and how do you know?

30 There's more to success as a superintendent than outstanding course maintenance. Three leading superintendents share ways to avoid seven career pitfalls, win greater credibility and enjoy greater personal and professional success.

Best practices: feature

26 **MANAGING BUDGET PRESSURE**

Tighter budgets are a reality on many courses, but superintendent Tommy Witt says taking the right approach to budgeting and to budget cuts – when necessary – can help superintendents maintain the funding they need.

Design solutions: features

36 **EXTREME MAKEOVER**

Golf course architect Steve Smyers and superintendent Robert Waller teamed up to turn a low lying, wet and overgrown course into the centerpiece of Marriott's new resort near Orlando.

42 **ARCHITECTS AND SUPERINTENDENTS**

Architects want great design and superintendents want a course that can be maintained. Both are possible in a renovation if the right approach is taken by the architect-superintendent team.

Course maintenance: features

44 **MAXIMIZE YOUR FUNGICIDE PURCHASES**

Fungicide purchasing decisions involve a range of variables. Making the right calculations can ensure you are getting the best fungicide value for your investment.

48 **BUNKER QUALITY FACTORS**

There are a number of factors behind golfer complaints about bunkers. Solutions range from sand quality and design to being able to explain what expectations are realistic.

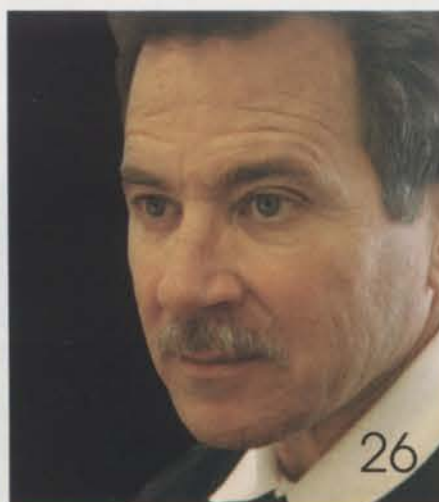
Course maintenance: products

60 **WHAT'S NEW IN FAIRWAY MOWERS**

Manufacturers of fairway mowers have developed new lightweight models and equipment features that improve cut quality, productivity, operator comfort and more.



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