

# GCN PRODUCT NEWS



The 3500-D features Contour Plus floating decks and the Sidewinder cutting system.

## Toro unveils versatile Groundsmaster 3500-D rotary trim mower

The Toro Co. has unveiled the Groundsmaster 3500-D rotary trim mower that incorporates Contour Plus floating decks and the Sidewinder cutting system to deliver a precision cut in trim applications suited to rotary mowing. The mower features full floating 27-inch decks and a 68-inch width of cut and an optional 72-

inch width of cut for less undulating turf. The Sidewinder system slides the decks 12 inches left or right of center for increased trimming ability and varied tire tracking. The 3500-D is powered by a 35-hp turbo-charged, liquid cooled Kubota engine. For more information, contact 612-888-8801.

## Mowover stakes and pins save time, effort

Reliable Golf Course Supplies announces two new products, the multi-directional Mowover Marking Stake and the Range Distance Pin that utilize a new type of multi-directional flex technology. These new stakes and pins are flexible and can be run over from any direction and immediately return upright without breaking, reducing maintenance time and effort. Available in red, white, blue, yellow, and

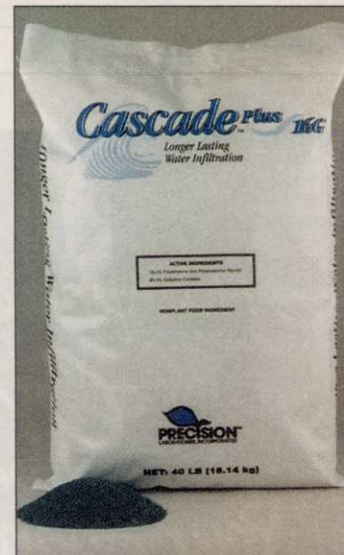


Reliable Golf Course Supplies's Mowover Stake in action

green, the Mowover Stakes and Distance Pins can be run over by reel mowers, tractors, golf carts and ball picking machines. The stakes and pins are made out of durable polycarbonate. For more information, contact 1-800-274-6815.

## Precision introduces improved Cascade Plus wetting agent

Precision Laboratories introduces Cascade Plus, a new, easier-to-use residual soil wetting agent that utilizes the basic technology of the original Cascade molecule to provide more consistent, longer lasting water infiltration and performance against localized dry spot than other residual type wetting agents. Cascade Plus offers an improved environmental profile and empirical trendline for better performance. The result is longer lasting improvements in turfgrass color, quality and stress tolerance. For more information, contact 1-800-323-6280.



Cascade Plus



The 6x4 John Deere Worksite Gator

## New Gator model ready for tough jobs

The John Deere Worksite Gator is the newest addition to the John Deere line of utility vehicles. Rugged and durable, the 6x4 diesel Worksite Gator is made especially for off-road reliability in worksite and landscape applications. The Worksite Gator offers the same styling options and operational features as the traditional 6x4 diesel Gator utility vehicle, such as a mig-welded unibody design and a fully independent, single A-Arm design that stands up to the bumps and jolts of off-road work. A standard front bumper, surrounded by a front and fender brush

guard, provides extra reinforcement and durability. A three-cylinder, 18-hp, liquid-cooled Yanmar diesel engine gives the Worksite Gator high-end torque and increased engine life. Rack and pinion steering makes it maneuverable in tight spots while its heavy-duty front suspension delivers an easy ride on bumpy ground. The unit is equipped with all-purpose tires, allowing it to conquer the rugged landscape of a worksite while treading lightly on natural terrain. For more information, contact 1-800-537-8233.

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**GCN Product News will be published in Golf Course News again in April 2001. Please send press releases to Andrew Overbeck via fax (207-846-0657) or e-mail: aoverbeck@golfcoursenews.com**  
Please direct advertising inquiries to Jean Andrews, phone/fax (207-925-1099).

## Stabilize sand traps with Klingstone 40

Green Mountain International introduces Klingstone 40 to the golf course industry. The product is a single component polyurethane liquid which stabilizes sand traps and prevents contamination of bunker sand by the existing soils. Klingstone 40 is especially formulated for sand trap applications. The prod-

uct is simple to apply. Either pour or pump onto soils and allow a cure time of approximately 24 hours, then reintroduce sand into the solidified shell. The cured product is inert, will not contaminate the soils and will not deteriorate over time. For more information, contact 1-800-942-5151.

## Encore Power Equipment adds 52-inch Mid Cut to Prowler mower series



The 52-inch Prowler Mid Cut

Encore Power Equipment has added the 52-inch Prowler Mid Cut to the Prowler series. They have a dual path hydrostatic drive with zero-turning radius. These are heavy-duty machines, with a 7-gauge steel deck plate, a 10-gauge steel top plate and special deck reinforcement channels. The Prowlers feature a full floating deck suspension to improve cut on rough

terrain. The unit uses a PTO shaft to power the blades and features a 5 1/2 inch deep deck. A new blade spindle has eliminated the grease zerk, making the spindle assembly more durable and routine maintenance easier. Engines include gas and diesel, high-horsepower options. For more information, contact 402-228-4255.



The Hydro WalkBehind

## WalkBehind mows steep slopes

The Hustler line of Hydro WalkBehinds are ideal for mowing steep slopes. Extra large drive tires and a wide stance provide traction and stability on hill-sides. The 18- by 10.5-inch tires float over rough terrain and cutting applications and provide excellent floatation on fine-cut areas. Hustler's patented H-Bar steering makes these Hydro WalkBehinds easy to learn and operate. The units are available in 37-, 48-, or 54-inch mowing widths with 15-hp or 17-hp Kawasaki engines. Options include a standup/sit-down sulky, side-mount catcher, mulch kits, and Gator blades. For more information, contact 1-800-395-4757 or [www.excelhustler.com](http://www.excelhustler.com).

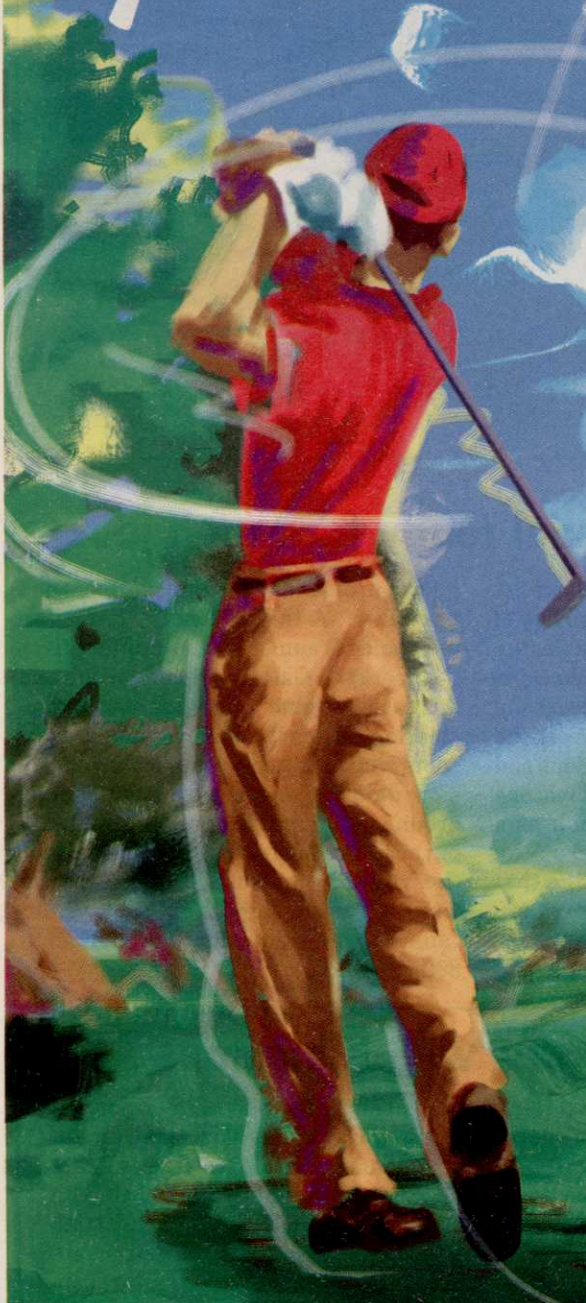


The turbo-charged Bobcat 773

## The heavy-duty Bobcat 773

The turbo-charged Bobcat 773 G-Series loader is now available. The unit is ideal for high-altitude jobs or other applications requiring extra power. Like other Bobcat G-Series models, the 773 Turbo features a new cab and instrumentation design to improve operator comfort and increase job-site productivity. The 773 G-Series Turbo loader features a more powerful 56-hp Kubota V2003T engine and an increase in rated operating capacity from 1,750 pounds to 1,850 pounds compared to the standard 773 model. When equipped with an optional counterweight kit, the 773 Turbo has a rated operating capacity of 1,950 pounds. For more information, contact 701-241-8740.

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Depends on  
Your Approach  
to the  
**Fairway**



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## HARDWARE



Redexim's Easy Spread

### Redexim's Easy Spread eases topdressing

Redexim Charterhouse announces a new topdresser, the Easy Spread, a one-man operated, self-loading machine that can spread large amounts of material, level out uneven surfaces and improve irrigation for all sports fields.

The Easy Spread offers turf professionals a faster way to topdress. Because it is self-loading, it is unnecessary for the operator to leave the tractor cab, resulting in improved productivity. A simple hand lever controlled from the tractor cab opens the gate of the Easy Spread to its preset stop. The machine can spread up to 80 tons of any granular material a day. The width of the spread is 55 inches, and the capacity of the machine is 21 cubic feet. It also can be used to spread salt for de-icing. For more information, contact 610-225-0761.

### Vermeer ready with BC625A

The Vermeer BC625A is a disc-style chipper, geared to meet the needs commercial tree service firms, golf courses, municipalities and public works departments. Safety is optimized by a long 64-inch feed table, providing distance from the cutting action. The discharge chute rotates 240 degrees to direct chips away from the operator. Vermeer's patented AutoFeed II system means fewer jams and reduced engine stress because it automatically monitors and controls feed roller rotation by sensing engine load. Feeding is easy with the feed control bar located in front of the operator position and a wide chute opening to cut down on trimming and chain saw work. The 625A is built for maximum cutting performance to handle brush and debris up to six inches in diameter. Three engine options are available, including a 20-hp Honda, a 25-hp Kohler Command, and a 23.5-hp water-cooled Perkins diesel. For more information, contact 1-888-837-6337.

GOLF COURSE NEWS

## PARTS AND ACCESSORIES



The Deka Power Master battery

### East Penn launches Deka Power Master battery

East Penn Manufacturing Co. introduces the Deka Power Master, a new six-volt, deep cycle golf car battery. East Penn's engineers have constructed a golf car battery that can comfortably provide the user with two rounds of golf before needing a recharge. The battery's increased performance is due to the use of a reformulated

high density oxide paste and heavier grids. Additionally, thicker plate straps lower internal resistance, expanding the battery's life potential. A heavy-duty polypropylene case reduces vibration damage. The case material also has anti-bulging properties which reduce battery fatigue and lower the risk of premature

failure from short circuits. The integrated twist-and-release vent cap's quick fill system enables all of a battery's caps to be removed in a single motion. This system makes it easier to check and adjust electrolyte levels, reducing maintenance turn around times. For more information, contact 610-682-6361.



Breakthrough cup design.  
Innovative non-stick technology.



### Ask for Standard Golf

and eliminate stuck ferrules and pulled out cups. The ST2000™ features a non-stick design that allows dirt and debris to pass right through. A unique network of points holds the flag stick firmly in place, yet sand-covered ferrules slip right out. Fluted or grooved ferrules won't fit, but that's okay, they're not necessary. The ST2000 even makes a distinctive sound when the putt drops. Cups are available in plastic or aluminum, and meet all USGA regulations. Don't get stuck. Ask for Standard Golf.

**STANDARD GOLF COMPANY**

Cedar Falls, Iowa USA  
www.standardgolf.com

Talk to your Standard Golf distributor today. Or call 1-319-266-2638 for more information.

**PARTS AND ACCESSORIES**



The 924H skid steer post hole digger

**Skid steer digger attachment**

The new 924H skid steer post hole digger from Worksaver, Inc. mounts directly to skid steer loaders equipped with universal quick attach. The new digger provides better reach over fence lines, shrubs and other obstructions and also provides excellent visibility for the operator. Features include a hydraulic motor that works with

systems that deliver 10 to 20 gpm of flow at 1,500 to 3,000 psi. Hydraulic operation allows users to reverse the auger to clear obstructions. Counter weights provide constant balance for true vertical holes. The post hole digger handles augers ranging in size from six to 24 inches. For more information, contact 217-324-5973.

**THATCH-AWAY 480 T**

The Thatch-Away 480 T features single set of verticutters with tungsten-tipped blades and fan forced action that remove thatch, leaving a groomed and finished green. The verticutters adapt to fit most mowers. For more information, contact 1-800-443-8506.

**SHOP GEAR**



GreenSaver hydraulic oil

**GreenSaver saves turf**

TurfSaver Lubrication Chemicals introduces a 100 percent biodegradable hydraulic fluid specially formulated for use on golf course equipment. GreenSaver hydraulic oil is the ideal solution to eliminating both the risk and high expense of turf kill resulting from spills or leaks of petroleum-based hydraulic fluids. Besides total biodegradability, GreenSaver hydraulic fluid is also completely non-toxic to wildlife and flora. GreenSaver hydraulic fluid is available in 2.5 gal. and 5 gal. easy-pour containers and 55 gallon drums for fleet use. For more information, contact 1-800-858-6605.



Oil pads catch spills

**Pads stop drips and spills**

Gempler's introduces heavy-duty sorbent pads that prevent oil and water-based liquid stains from drips and spills in your shop. They are made from a gray, absorbent, low-lint material that masks dirt. Each sorbent pad is 30 inches wide with perforations every 15 inches and up the center for easy customization to your application. For more information, contact 1-800-382-8473 or [www.gemplers.com](http://www.gemplers.com).

**Keep the power flowing**

PulseTech Products Corp. introduces the new AC Solargizer battery maintenance system. It is a patented electronic device designed to prevent the main cause of battery failure - sulfation buildup. Buildup occurs as lead sulfates form on the battery plates during the normal charge/discharge cycles. During this process, some of the sulfates enlarge to the point where they will not accept energy so they stay on the plates. With the plates clean, the AC Solargizer keeps the battery operating at peak efficiency. For more information, contact 1-800-580-7554.

**Lower your handicap.**

**Crabgrass**

**Oxalis**

**Goosegrass**

**Spurge**

For every weed your preemergent fails to prevent, you take the penalty. The time and money to spot treat—plus strokes against your reputation. That's why you need the unbeatable performance of PRE-M®.

PRE-M herbicide consistently gives you more reliable, overall preemergent control of crabgrass, goosegrass, oxalis, spurge and many other broadleaf and grassy weeds than less proven, more expensive products. University trials prove it again and again.

Superior performance made PRE-M the leading\* preemergent herbicide. Superior value widens the gap. In other words, PRE-M is everything you'd expect from LESCO®, the leading supplier in the professional turf care industry.

Ask your LESCO professional or call 1-800-321-5325 to learn how you can earn generous rebates for your PRE-M purchases. Get behind the leading edge.

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The Leading Edge.

**LESCO®**

\*Source: Kline & Company report, US Acre Treatments by Turf Management. Always read and follow label directions. ©1999 PRE-M® and LESCO® are registered trademarks of LESCO, Inc.



Safety Storage's shelving units

## Organize hazardous materials

Safety Storage, Inc. announces a new line of standard shelving, separation walls, and other interior furnishings for use in hazardous materials storage buildings and lockers. Safety Storage shelving provides convenient storage, handling, and use of bottles, buckets, bags, and boxes of dry and liquid chemicals and hazardous materials. Shelving is available in flat or spill containment configurations. Separation walls are available for applications where incompatible materials are to be stored in the same building or when it is desired to separate different types of storage and work areas. Shelving and separation walls are fabricated from heavy-duty sheet steel protected by a durable chemical resistant coating. Stainless steel units can be supplied when highly caustic gases are stored, handled, or used. For more information, contact 1-800-344-6539.



The Ultra-SpillDeck P2

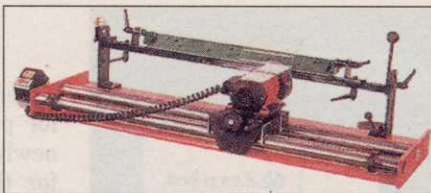
## Spill protection

The new Ultra-SpillDeck P2 features a hidden containment bladder which automatically unfurls to capture large spills or drum leaks. The bladder is housed inside the bladder attachment, which is connected to the SpillDeck P2 with a bulkhead fitting. With total capacity of 66 gallons, this two-drum containment unit meets EPA and Uniform Fire Code Spill Containment Regulations. A low, five and three quarter inch deck height allows safe and convenient loading and unloading of drums, even when drum handling equipment is not available. For more information, contact 1-800-353-1611.

GOLF COURSE NEWS [www.golfcoursenews.com](http://www.golfcoursenews.com)

## Knife Rite

The Knife Rite 1000 bottom blade grinder is the latest addition to Bernhard and Co.'s professional range of precision grinding equipment. This bench-mounted grind machine is highly accurate and sharpens with speed, safety and simplicity. Capable of grinding bottom blades up to 40 inches long, the machine has a unique angle indicator device. The Knife Rite 1000 features a 1-hp motor. For more information, contact 1-888-474-6348.



The Knife Rite 1000 bottom blade grinder

## Typar blankets speed growth

Typar Turf Blankets speed the germination and growth of turfgrass making them excellent for golf courses and any area where it is important that turf grows quickly and maintains itself. Typar Turf Blankets are excellent for seeded, sprigged or sodded turf. They work by retaining warmth and

moisture, creating an environment similar to that found in a greenhouse, which is perfect for turfgrass growth and health. Typar Turf Blankets are porous to allow sunlight, air, water and nutrients, all essential to turfgrass health, through. For more information, contact 1-800-455-3392.



# We Have The Answer. Now... What Is Your Question?

**W**e don't really have a crystal ball to look into, but we do have over fifty years of experience and research that you can rely on. Since 1945 Pennington has been growing, researching and perfecting our grass seed so that we've encountered just about every problem and situation imaginable that involves grass. Chances are that if you have a question about turf... we already have the answer. Our Turf Specialists are out there in the field as a resource for you - in order to help you do your job even better. So call on a Pennington Turf Specialist for the answer to all your turf problems and rely on Pennington Seed for the solution to all of your turf needs. When the right grass is essential, rely on Pennington Penkoted® seed for the quality you can trust.



### WHAT IS YOUR QUESTION?

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[www.penningtonseed.com](http://www.penningtonseed.com)



## New Garber spreader

The Garber Seeder Co. introduces a new 3-point hitch spreader. The spreader allows applicators to make short turns without danger of cramping the hitch and converts to a pull-type spreader with its detachable 3-point hitch. Units come in 180- to 360-pound sizes and are made with a heavy-gauge, all-welded steel body and cast-iron axle bearings. For more information, contact 1-800 613-4860.



Garber's new spreader



ZeroTol algaecide/fungicide

## ZeroTol gets after fungus

ZeroTol algaecide/fungicide for professional turf care is a newly EPA registered product for the broad-spectrum treatment and control of algae, fungi and bacteria on turf and other plant material. ZeroTol's patented chemical technology provides non-residual disease control and treatment for all varieties

of turf grasses. Using an oxidation reaction, ZeroTol quickly and effectively kills algae, fungus, bacteria and virus on contact. ZeroTol can be used in the most sensitive environmental areas, including wetlands where residual runoff is a concern. ZeroTol is labeled for the treatment and control of algae, fungi and bacteria on turf. For more information, contact 1-888-273-3088.



Trimmit plant growth regulator

## Keep things trim with Trimmit

Zeneca Professional Products introduces Trimmit plant growth regulator for turfgrass. Trimmit, with the active ingredient, paclobutrazol, slows grass growth for up to two months after application while enhancing turf color and quality. The frequency of mowing may be reduced by up to 50 percent. Trimmit also reduces the potential for scalping. Trimmit is an effective *Poa annua* management tool because it reduces growth and competitiveness. When combined with a nitrogen fertilizer, Trimmit provides improved and extended fertilizer performance for up to eight to 12 weeks while improving turfgrass quality versus fertilizer alone. Trimmit is available in a one gallon container. For more information, contact [www.zenecaprofprod.com](http://www.zenecaprofprod.com).

## Luxacote on the scene

LUXMARK LLC is producing Luxacote - a controlled release fertilizer. Luxacote is a urea prill coated with phosphorus, potassium and micronutrients that will give continuous feeding of N-P-K and micronutrients for up to 120 days. For more information, contact 270-236-4385.

"It's made things simple. Once someone puts in an RFP, we respond to it, and we get the business or not. The convenience is great."

-Matt Bunch  
Operations Manager  
Carolina Eastern-Maloney  
Ravenel, SC

"For us, I really believe the big benefit is the auction site. It's a good way to get movement on products you don't need anymore."

-Frank Onesty  
Contract Manager  
York Distributors  
Linthicum Heights, MD

"We're in Missouri, and we bid on some things in South Carolina that we would never have known about otherwise. Greentrac has taken us from being a localized business to being more nationwide."

-Bill Kendrick  
PTS Turf Products  
Independence, MO

"Greentrac brings business from all over to your doorstep. It's like having a solid salesman on the road, only with no gas expenses."

-Bennett Denmark  
Sales Executive  
Sumter Small Engine  
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"We needed flags with logos for the golf course we're opening. I attached files of logos to my RFP and got responses within a day or two. It was that simple. I got exactly what I wanted, as quickly as I needed it."

-Randy Miller  
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Golf Club at Westcott Plantation  
North Charleston, SC

"We'll get twice as much for used equipment if we auction it on Greentrac."

-Steve Minor  
Superintendent  
Creek View Country Club  
Crandall, TX

"It's made it easier and faster to purchase equipment. I just purchased long core aerifier. I put down what I wanted, got competitive bids back, and took the one I wanted. It's definitely a timesaver."

-Mark Colombo  
President  
Mark Colombo  
Leonard, MI

"It's a big help for me. I can quickly print off an attractive bid proposal with multiple bids to show my client."

-Scott Pierce  
Project Manager  
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Tempe, AZ

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What is your time worth?

