

## Penn A-4 at Tiffany Greens

Mark Pierce, Superintendent  
Tiffany Greens GC  
Kansas City, MO  
John Q. Hammons Development

**“If a new course hopes to host a major tournament, it’ll have to plant one of the great new bents. Penn A-4 is the right choice for Tiffany Greens and our changeable Kansas City climate.”**

Tiffany Greens was destined to be first class all the way—from its perfect location and Robert Trent Jones II design to the choice of Penn A-4 creeping bentgrass for greens.

Now that word is out we have the truest, most consistent greens in the area, golfers flock to this semi-private course. We mowed the greens 10 days after seeding, and took the height down to 0.125" in a matter of weeks. Penn A-4 established quickly, and maintains deep roots year-round. Since we opened the course in April 1999, green speed is a consistent 9.5 with no stress during high heat index days.

Penn A-4 doesn't require any extraordinary maintenance procedures. Anyone who wants smooth, fast greens has to do the same amount of maintenance. I verticut and top-dress twice a month and spoon-feed fertilizer.

My uncle Junior was a superintendent, so I grew up on a golf course. I worked for him 8 years, and have been a superintendent myself for another 19 years. He taught me that greens were like the motor of a car—the most important part—and when the motor was good the car was good. The motor's great here at Tiffany Greens. To host a PGA Senior Tour event in our first year is an honor, a privilege, and a compliment.

*Mark A. Pierce*



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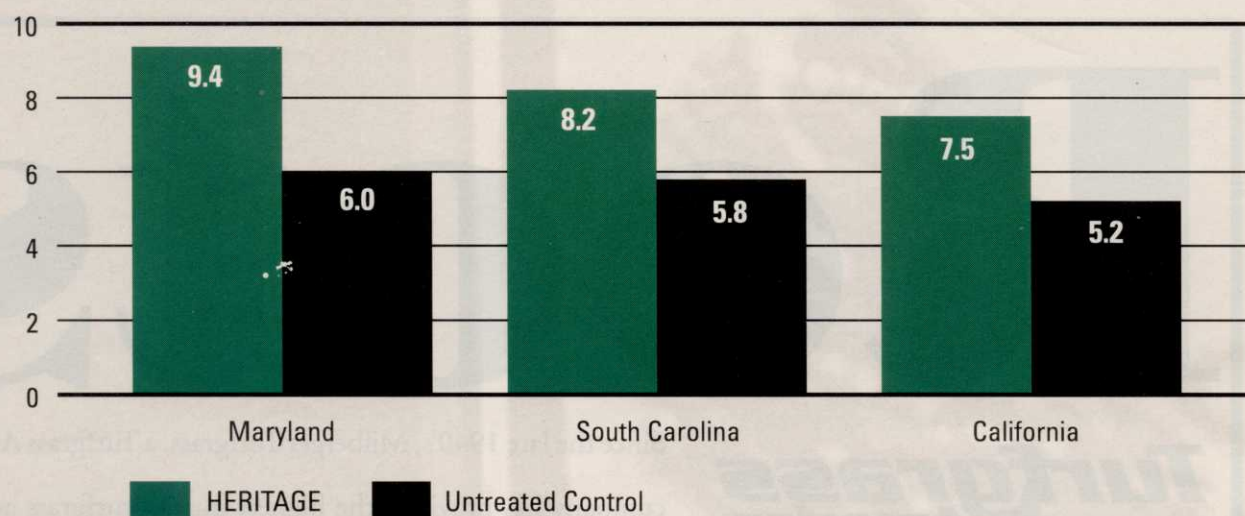
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\* Turf quality ratings are on a 0–10 scale where 10 is excellent. Values less than 6 represent plots with unacceptable turf.

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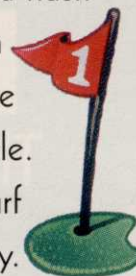
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**AT 4:30 AM,  
WHEN THE WIND'S BLOWING JUST RIGHT, YOU CAN  
HEAR THE GREENS COMMITTEE SNORING.**

While you're getting an early start on the greens, it might only seem like no one is watching. But, as sure as the sun will rise, so will eyebrows, if the course isn't just right.

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For over 75 years, Jacobsen has led the industry in cutting technology. (Which, in part, has protected superintendents from pointing fingers.) Complaints like "slick greens" you can live with, if

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