

# GOLF COURSE NEWS

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION  
VOLUME 12, NUMBER 3  
MARCH 2000 • \$7.00

INSIDE

## A Super Event

Coverage of the Golf Course Superintendents Association of America Conference & Show ..... 13-23

## It's All in the Method

Hydroseeding now a more viable choice for golf course construction projects ..... 35



**SIR MICHAEL AND THE CHAIRMAN**  
Sir Michael Bonallack, right, president of the British & International Golf Greenkeepers Association, tours the BTME show floor with new BIGGA Chairman Elliott Small of Tulliallan in Scotland. For highlights of the event, see page 25.

### COURSE MAINTENANCE

- '7 Lines of Defense' makes ecological sense ..... 25
- Tools of the Trade with Stephen Maas ..... 29
- Rounding up rattlesnakes with Mike Harrison .... 37

### COURSE DEVELOPMENT

- Pursell's building laboratory course ..... 3
- Jerry Pierman joins Frontier Construction ..... 44
- ASGCA to honor Ortiz-Patino with Ross Award .... 45

### COURSE MANAGEMENT

- ClubCorp signs Weiskopf to Mexico project ..... 55
- CMAA links up with Audubon ..... 55
- NGF, VGM Golf ink membership deal ..... 56

### SUPPLIER BUSINESS

- Simplot injecting \$20M into Eco Soil ..... 59
- Suppliers 'reach out' to charities ..... 61
- Consolidation hits fertilizer industry ..... 65

### PERIODICAL

## Andersons to buy Scotts Pro Turf

By A. OVERBECK

MAUMEE, Ohio — In a move that will likely trigger further consolidation within the fertilizer industry, The Andersons, Inc. has signed a letter of intent with The Scotts Co. to acquire Scotts' U.S. Professional Turf business.

The two companies have agreed to a long-term supply agreement under which Scotts will use its proprietary manufacturing processes to produce products for Andersons. The acquisition includes ProTurf, Contec and other brand names, the distribution network, customer lists and all trademarks

Continued on page 64

## Dinelli receives Excellence Award

By MARK LESLIE

NEW ORLEANS — Ingenuity and initiative in the Dinelli family are longstanding traits, the latest result of which is the presentation of the 2000 Scotts Tradition of Excellence Award to Dan Dinelli of North Shore Country Club in Glenview, Ill.

The Scotts Co. of Marysville, Ohio, presents the annual peer-nominated award to recognize outstanding achievements among superintendents who are "dedicated to advancing the science of course maintenance and making golf the best it can

Continued on page 42

## Superintendents, builders, owners trumpet change



## New GCBAAs exec: Upgrade image

By PETER BLAIS

NEW ORLEANS — Increasing public and professional awareness of the importance of golf course builders is a primary goal of incoming Golf Course Builders Association of America (GCBAAs) Executive Vice President Lee Hetrick.

"The builders need more exposure and recognition from the architects and superintendents because of the contributions builders make," Hetrick

said. "What you see when a course opens is a collaborative effort. But I don't know if I've ever looked at a golf course scorecard and seen the name of the builder. My objective would be to have the builder



Lee Hetrick

Continued on page 16

## NGCOA's Stine: Continue assn. growth

By PETER BLAIS

FT. LAUDERDALE, Fla. — In a sign of these consolidation times, William Stine, president of 100-course Meadowbrook Golf Group, was elected president of the National Golf Course Owners Association (NGCOA) during the group's annual meeting here.

"I've been on the [NGCOA] board for the past eight years and was a member before that," said Stine, who started in the business as a single-

course operator. "It's just in the past few years we've become a multi-course operator. I've evolved through the business, just as our organization has."

Stine's father, Charlie, started



William Stine

Continued on page 57

## GCSAA: Scott Woodhead takes reins

NEW ORLEANS — Scott Woodhead was elected president of the Golf Course Superintendents Association of America during the recent International Conference and Show held here.

Woodhead, who was appointed to the board in 1993, hails from Valley View Golf Course in Bozeman, Mont.

He replaces David Fearis of Blue Hills Country Club in Kansas City, who will continue on the board as immediate past president.

Tommy Witt of StillWaters in Dadeville, Ala., was elected vice president and Michael Wallace of Hop Meadow Country Club in Simsbury, Conn. secretary/treasurer.

Also elected to the board of direc-



Scott Woodhead

Continued on page 17



### REPLENISHING NATURE

Greg Nash-designed Anthem Golf & Country Club shows its colors in Phoenix. Builders replenished the natural vegetation in order to bring back the land to its original state. See p.8.