

What they're saying about **The New Penn Pals**

"Penn A-4 enhances the game of golf. It is my personal feeling that Penn A-4 is one of a number of significant contributions to the game of golf by Dr. Joe Duich." "Awesome."

Cutler Robinson, CGCS, Supt.
Bayville GC, Virginia Beach, VA

"Simply stated, everyone who has played Bayville comments the greens are 'the best they have ever puttied.' This grass allows our members to experience 'tour' quality putting and green speed without jeopardizing fairness and enjoyment. Properly managed, Penn A-4 is, in my opinion, the best grass to date and has set a new standard for excellence."

Dean Hurst, PGA Professional
Bayville GC, Virginia Beach, VA

"Even though summer temperatures can reach 115-120°, we've cut our Penn A-4 at 7/64" for more than a year with no problems."

Doug Anderson, CGCS, Supt.
The Vintage Club, Palm Desert, CA

"For me, the lower the cutting height, the better the management (Penn G-6)."

Pete Gerdon, Supt.
Grandfather Golf and CC, Linville, NC

"Because of the short season at our 7,500 ft. elevation, we sodded our rebuilt greens with 42" wide rolls of Penn A-4 from West Coast Turf in California.

There, we found a source for rootzone sand that closely matched our own, and the long, wide rolls minimized seams. We re-opened 5 weeks after sodding, and dense, fibrous roots reached 10-12" in a matter of months."

Kevin Ross, CGCS, Supt.
CC of the Rockies, Edwards, CO

"Quality of the Penn A-4 putting surfaces at The Estancia Club is beyond comparison. Ball roll and the pace of the greens are excellent. I would not hesitate using Penn A-4 again."

Carl Rygg, CGCS, Supt.
The Estancia Club, Scottsdale, AZ

"Penn A-4 Greens do not cost more. While they do need more topdressing and aerification, they require significantly less water, fertilizer, and pesticides."

Ted Hunker, Supt.
Tartan Fields GC, Dublin, OH

"We've overseeded Penn G-6 into our Poa/bentgrass greens after aerifying a total of five times. We fill the holes within 1/4 to 1/8" with sand, seed with one lb. per 1,000 sq. ft., then topdress. When the Poa stresses under heat pressure, Penn G-6 will re-populate that area."

John Lof, Supt.
Michelbook CC, McMinnville, OR

"Penn A-4 greens do not mean more work, more trouble, and do not cost more money to maintain. In fact, just the opposite may be true. We have found that they require fewer cultural practices such as vertical mowing and brushing.

In two years of managing Penn A-4, we have not observed any brown patch or dollar spot, and greens require limited amounts of fertilizer."

Kurt Thuemmel, CGCS, Supt.
Walnut Hills CC, East Lansing, MI

"I overseed our 18 old greens with 1/4 lb. per 1,000 sq. ft. of Penn A-4 each time we aerify. Now, with single cut and roll, our green speeds are consistently fast at 12 to 12-1/2'. Where ball marks tend to tear older bents, they just make dents in Penn A-4."

Pat Franklin, Supt.
Plum Creek CC, Fishers, IN

"We resodded high stress areas in our PennLinks fairways with Seaside II, and are very pleased with its performance. I selected Seaside II with improved dollar spot disease resistance and salt tolerance to address two major turf challenges; the coastal influence and potential sodium buildup from irrigation.

We find Seaside II a strong ally to our PennLinks fairways, and in the future, will slit seed with Seaside II where needed to enhance turf quality."

David Major, CGCS, Supt.
Del Mar CC, Rancho Santa Fe, CA

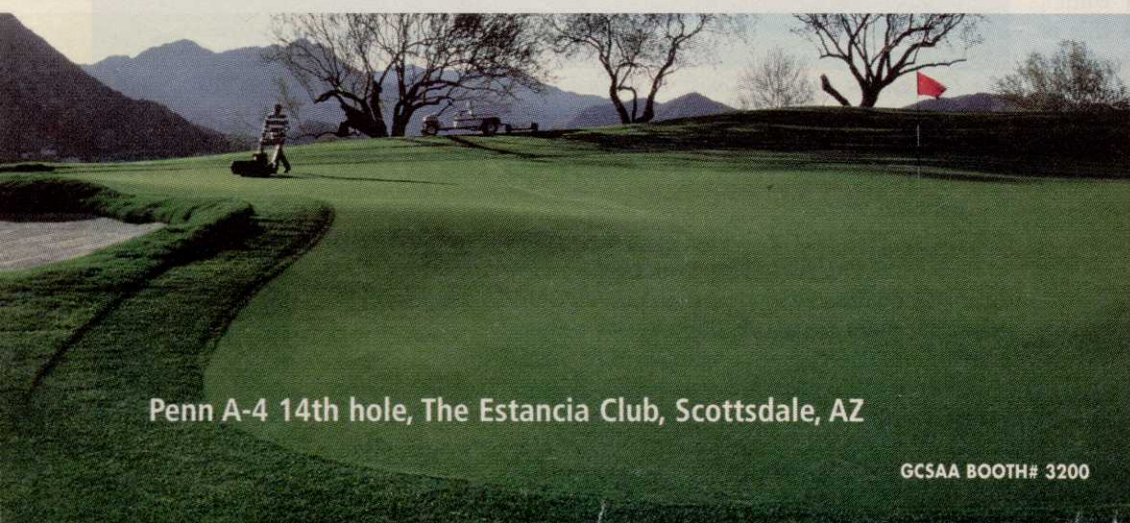
"We have 36 putting greens and 4 practice greens that have been converted from Toronto C-15 to Penn A-4 Creeping bentgrass.

When the greens were placed in play the spring after conversion, comments from our golfing membership were very positive even though turf maturity had not been reached. Putting trueness and turf appearance were among the positive remarks most often mentioned. Now that the putting surfaces have additional development, comments are the greens are superior to anything they've played."

Bill Byers, CGCS, Supt.
Des Moines G & CC, West Des Moines, IA

"Comments from golfers have been extremely positive (Penn G-2)."

Jeff Hill, CGCS, Supt.
Pinehurst Resort and CC, No. 8, Pinehurst, NC



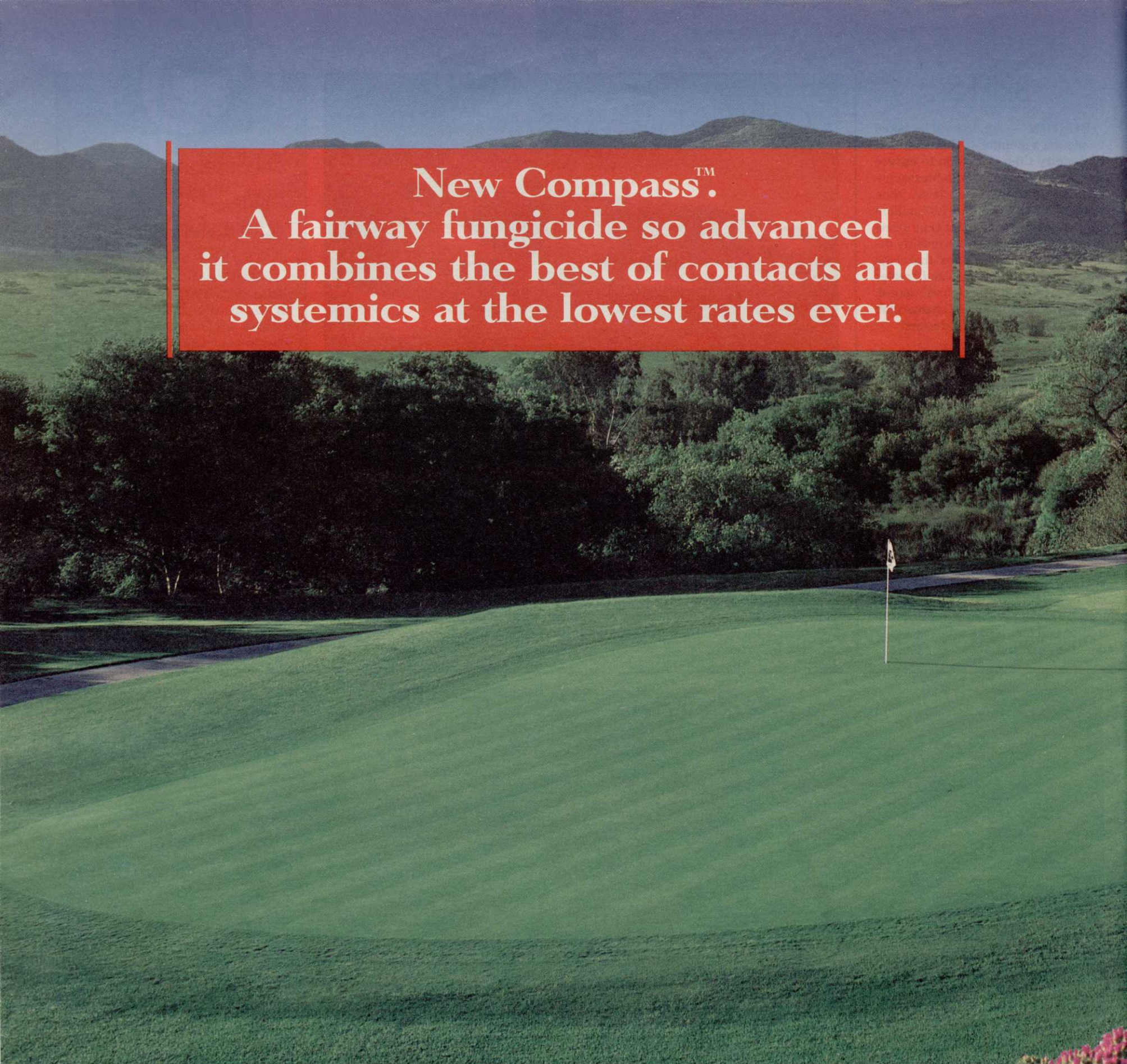
Penn A-4 14th hole, The Estancia Club, Scottsdale, AZ

GCSAA BOOTH# 3200

Penn A-1
Penn A-2
Penn A-4
Penn G-1
Penn G-2
Penn G-6
Seaside II
NuPenn Blend

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Victoria National Golf Club, Indiana



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L-93. Based on recent NTEP results and related field data, L-93 was found to have no major susceptibility to turf diseases. Which means lower maintenance, and a lot less worry. And L-93 has been proven to save up to 30% on fungicide costs compared to other bentgrasses.

L-93 offers flexibility too with versatile mowing heights of anywhere from 1/8" to 3/16" on greens. And L-93 exhibits a strong vertical growth pattern, which provides a uniform, smooth-putting surface. It's also highly adaptable for use on tees and fairways at varying heights. And with L-93's quick recovery capabilities, ball marks and divots don't stay damaged long.

Strong disease resistance, low maintenance, flexibility and quick recovery are not the only advantages of L-93. It also provides applause.

"We chose to plant L-93 bentgrass from ABT. It ranked first in the National Turfgrass Evaluation Program for our area.

Conversations with superintendents on the pros and cons of L-93 confirmed our choice. To date we have been very satisfied with its performance on greens at .140" height of cut, tees at .300" and fairways at .500". The disease pressure is minimal."

**Dale Minick,
Golf Course Superintendent
Victoria National Golf Club
Newburgh, Indiana**

The benefits of **L-93** from the people who plant it.

"Although our course will not open until June 2000, I am already very impressed with the establishment, color and growth habit of L-93. We're cutting it at .185" during the grow-in stage and it doesn't show signs of stress or any tendencies to thatch. It's easy to see why L-93 has been rated the number one bentgrass for the last several years."

**John Netwal,
Golf Course Superintendent
TPC at Deer Run
East Moline, Illinois**

"It has performed exceptionally well for us. The density of the turf has been incredibly tight and the smoothness of the ball roll is the best I have seen. The greens have handled the heat very well and we have had almost no disease problems whatsoever."

Rusty Mercer,
Golf Course Superintendent
The Golf Club at Cuscowilla
Eatonton, Georgia

"Both L-93 and Southshore varieties are very dense and show good color especially in the fall season. Throughout the year they show good traffic and heat stress tolerance. L-93 greens have kept good root strength well into the gravel all year long since grow-in. In Northeast Ohio there are two very prevalent diseases, leaf spot and dollar spot. We have not had any occurrences of these diseases."

Tim Roney, Golf Course Superintendent
Sandridge Golf Course, Chardon, Ohio



TPC at Deer Run, Illinois

"When it comes to choosing bentgrass everybody can claim they chose the best, but at Hamilton Farm, L-93 goes a long way in proving it's the best, the most versatile, disease resistant and fastest germinating bent on the market."

Tim Christ,
Golf Course Superintendent
Hamilton Farm Golf Course
Bedminster, New Jersey

"When we decided to plant bentgrass on our tees, I looked at all of the new bentgrasses. I chose L-93 and it has exceeded all of our expectations. We have had no incidence of disease and have used very little fungicide. We couldn't be happier with its performance."

Jim Dusch, Golf Course Superintendent
Hawks Ridge Golf Course
Ball Ground, Georgia

"At Olympia Field Country Club, in 2003 we will host the US Open. I selected L-93 for the new grass on our re-grassed greens for three basic reasons:

1) Intermediate density as compared to A's & G's; 2) Dollar spot resistance; 3) Genetic diversity of the variety. We made our decision after numerous conversations with superintendents and researchers and visiting many turf plots."

Dave Ward, Golf Course Superintendent
Olympia Fields Golf Course
Olympia Fields, Illinois

"L-93 has been a consistent grass for me. I looked at the alternatives and thought about the A's & G's, but I selected L-93."

Dave Giordano,
Golf Course Superintendent
Sand Barrens Golf Course
Clermont, New Jersey

Four Streams Golf Club, Maryland

"I selected L-93 for seeding tees, greens and fairways because it was the #1 rated variety. After three years L-93 has exceeded all of my expectations. My turf is perfect."

**Ray Viera,
Golf Course Superintendent
Four Streams Golf Club
Beallsville, Maryland**



Some of the world's greatest golf courses plant

L-93

Alamance Country Club, North Carolina
Arrow Creek Country Club, Nevada
Arrowhead Country Club,
South Carolina
Aston Oaks, Ohio
Ballantyne Resort, North Carolina
Baywood Greens Golf Course,
Delaware
Benner Fairways Golf Course,
Pennsylvania
Berkeley Hills Country Club, Georgia
Birchwood Farms Golf & Country Club,
Michigan
Black Diamond Golf Course, Ohio
Black Heath Golf Club, Michigan
Bradford Creek Golf Club,
North Carolina
BulleRock Golf Club, Maryland
Cantigny Golf, Illinois
Cape Cod National, Massachusetts
Cape Neddick Golf Course, Maine
Carolina Club, North Carolina
Carolina National Golf Club,
North Carolina
Charleston Springs Golf Course,
New Jersey
Cherokee Country Club, Georgia
City Park Golf Course, Virginia
Country Club of Petersburg, Virginia
Crow Creek Golf Club, North Carolina
Cuscawilla Golf Course, Georgia
• Eagle Ridge, New Jersey
East Lake Country Club, Georgia
En-Joie Country Club, New York
Firethorne Country Club, North Carolina
Fountain Springs Country Club,
West Virginia
• Four Streams Golf Club, Maryland
• Golf at Sugar Creek, Ohio
Grove City Country Club, Pennsylvania
• Hamilton Farms, New Jersey
Harbor Links Golf Course, New York
Hayfields Golf Course, Maryland

Island Green Golf Club, South Carolina
• Jericho National Country Club,
Pennsylvania
Kansas City Country Club, Missouri
The Kings Challenge at Lakeview
Country Club, Michigan
Lakewood Country Club, Maryland
Laurel Ridge Golf Course, Virginia
The Ledges Golf Course, Maine
The Links at Dardenne, Missouri
• Little Mountain Country Club, Ohio
Longaberger Golf Club, Ohio
• Long Island National, New York
• Majestic Springs Golf Course, Ohio
Manhattan Woods Country Club,
New York
• Metedeconk Golf Course, New Jersey
Mill Run Golf Club/Wild Ridge Course,
Wisconsin
Mountain Valley Golf Course,
Pennsylvania
New Jersey National Golf Course,
New Jersey
North River Yacht Club, Alabama
Oak Grove Golf Club, Illinois
Oakhurst Golf and Country Club,
Michigan
The Oasis Golf Club, Ohio
Old Scottish Links Golf Course,
Massachusetts
• Old Silo, Kentucky
• Olympia Fields, Illinois
• Pine Barrens Golf Course, New Jersey
• Pine Hill, New Jersey
• The Pines at Clermont, New Jersey
Players Club at St. James Plantation,
North Carolina
Pleasant Valley Golf Course, Virginia
Radnor Valley Country Club,
Pennsylvania
Red Tail Golf Club, Ohio
• Regents Glen Country Club,
Pennsylvania

Renaissance Club, New Jersey
Riverbend Golf Course, Massachusetts
River Creek Country Club, Virginia
River Hills Golf and Country Club,
South Carolina
River Landing Country Club,
North Carolina
Royce Brook Country Club, New Jersey
• Running Deer Golf Club, New Jersey
• Sand Barrens Golf Course, New Jersey
• Sand Ridge Golf Club, Ohio
• Scotland Run, New Jersey
Springwood Country Club,
Pennsylvania
Stonebridge Golf Club,
New Hampshire
Stonewater Golf Club, Ohio
• The Thistle Club, North Carolina
Timbers at Troy, Maryland
Town and Country Golf Links,
New Jersey
TPC at Deere Run, Illinois
TPC Jasna Polana, New Jersey
TPC at Myrtle Beach, South Carolina
Trillium Links Golf Course, North Carolina
• University of Notre Dame Golf Club,
Indiana
Victoria National Golf Course, Indiana
Walden Ponds Golf Club, Ohio
• Waterfall Country Club, Georgia
Waverly Oaks Golf Course,
Massachusetts
Wedgewood Golf Club, New Jersey
• Whiskey Creek, Maryland
White Deer Run Golf Course, Illinois
Widow's Walk Golf Course, Massachusetts
Widow's Watch Golf Course, Kentucky
Winding Hills Golf Course, New York
World Tour Golf, South Carolina

• Golf courses with L-93 fairways

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E.F. Burlingham & Sons	Green Seed	Northern Plains	Seed Resource	Zajac Performance Seeds
Clark Seeds	Halsey Seed	Ohio Seed	Sexauer	
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- E. General Manager
- K. Assistant Superintendent
- G. Builder/Developer
- H. Architect/Engineer
- I. Research Professional
- Z. Others allied to field: (please specify)

2 My primary business is: (check one only)

- 21. Public Golf Course
- 22. Private Golf Course
- 23. Semi-Private Golf Course
- 24. Municipal/County/State/Military Golf Course
- 25. Hotel/Resort Course
- 29. Other Golf Course: (please specify)

- 31. Golf Course Architect
- 32. Golf Course Developer
- 33. Golf Course Builder
- 39. Supplier/Sales Rep
- 99. Other: (please specify)

3 Number of holes:

- A. 9 holes
- B. 18 holes
- C. 27 holes
- D. 36 holes
- Z. Other: (please specify)

4 Total annual maintenance budget:

- 1. Under \$50,000
- 2. \$50,000-99,999
- 3. \$100,000-249,999
- 4. \$250,000-499,999
- 5. \$500,000-749,999
- 6. \$750,000-1,000,000
- 7. Over \$1,000,000

5 Annual capital expenditure:

- A. Under \$100,000
- B. \$100,000 - 249,999
- C. \$250,000 - 500,000
- D. Over \$500,000

6 Purchasing involvement: (check all that apply)

- 1. Recommend equip. for purchase
- 2. Specify equipment for purchase
- 3. Approve equipment for purchase

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- B. Green Chairman _____
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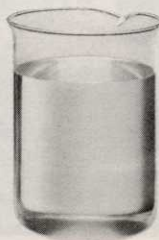




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