

What they're saying about **The New Penn Pals**

"Penn A-4 enhances the game of golf. It is my personal feeling that Penn A-4 is one of a number of significant contributions to the game of golf by Dr. Joe Duich." "Awesome."

Cutler Robinson, CGCS, Supt.
Bayville GC, Virginia Beach, VA

"Simply stated, everyone who has played Bayville comments the greens are 'the best they have ever puttied.' This grass allows our members to experience 'tour' quality putting and green speed without jeopardizing fairness and enjoyment. Properly managed, Penn A-4 is, in my opinion, the best grass to date and has set a new standard for excellence."

Dean Hurst, PGA Professional
Bayville GC, Virginia Beach, VA

"Even though summer temperatures can reach 115-120°, we've cut our Penn A-4 at 7/64" for more than a year with no problems."

Doug Anderson, CGCS, Supt.
The Vintage Club, Palm Desert, CA

"For me, the lower the cutting height, the better the management (Penn G-6)."

Pete Gerdon, Supt.
Grandfather Golf and CC, Linville, NC

"Because of the short season at our 7,500 ft. elevation, we sodded our rebuilt greens with 42" wide rolls of Penn A-4 from West Coast Turf in California.

There, we found a source for rootzone sand that closely matched our own, and the long, wide rolls minimized seams. We re-opened 5 weeks after sodding, and dense, fibrous roots reached 10-12" in a matter of months."

Kevin Ross, CGCS, Supt.
CC of the Rockies, Edwards, CO

"Quality of the Penn A-4 putting surfaces at The Estancia Club is beyond comparison. Ball roll and the pace of the greens are excellent. I would not hesitate using Penn A-4 again."

Carl Rygg, CGCS, Supt.
The Estancia Club, Scottsdale, AZ

"Penn A-4 Greens do not cost more. While they do need more topdressing and aerification, they require significantly less water, fertilizer, and pesticides."

Ted Hunker, Supt.
Tartan Fields GC, Dublin, OH

"We've overseeded Penn G-6 into our Poa/bentgrass greens after aerifying a total of five times. We fill the holes within 1/4 to 1/8" with sand, seed with one lb. per 1,000 sq. ft., then topdress. When the Poa stresses under heat pressure, Penn G-6 will re-populate that area."

John Lof, Supt.
Michelbook CC, McMinnville, OR

"Penn A-4 greens do not mean more work, more trouble, and do not cost more money to maintain. In fact, just the opposite may be true. We have found that they require fewer cultural practices such as vertical mowing and brushing.

In two years of managing Penn A-4, we have not observed any brown patch or dollar spot, and greens require limited amounts of fertilizer."

Kurt Thuemmel, CGCS, Supt.
Walnut Hills CC, East Lansing, MI

"I overseed our 18 old greens with 1/4 lb. per 1,000 sq. ft. of Penn A-4 each time we aerify. Now, with single cut and roll, our green speeds are consistently fast at 12 to 12-1/2'. Where ball marks tend to tear older bents, they just make dents in Penn A-4."

Pat Franklin, Supt.
Plum Creek CC, Fishers, IN

"We resodded high stress areas in our PennLinks fairways with Seaside II, and are very pleased with its performance. I selected Seaside II with improved dollar spot disease resistance and salt tolerance to address two major turf challenges; the coastal influence and potential sodium buildup from irrigation.

We find Seaside II a strong ally to our PennLinks fairways, and in the future, will slit seed with Seaside II where needed to enhance turf quality."

David Major, CGCS, Supt.
Del Mar CC, Rancho Santa Fe, CA

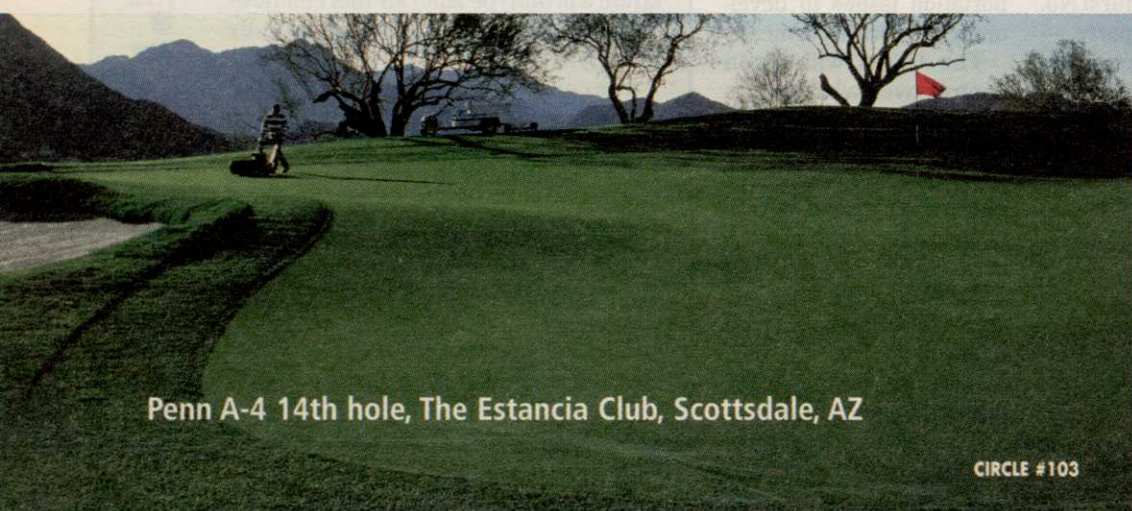
"We have 36 putting greens and 4 practice greens that have been converted from Toronto C-15 to Penn A-4 Creeping bentgrass.

When the greens were placed in play the spring after conversion, comments from our golfing membership were very positive even though turf maturity had not been reached. Putting trueness and turf appearance were among the positive remarks most often mentioned. Now that the putting surfaces have additional development, comments are the greens are superior to anything they've played."

Bill Byers, CGCS, Supt.
Des Moines G & CC, West Des Moines, IA

"Comments from golfers have been extremely positive (Penn G-2)."

Jeff Hill, CGCS, Supt.
Pinehurst Resort and CC, No. 8, Pinehurst, NC



Penn A-4 14th hole, The Estancia Club, Scottsdale, AZ

Penn A-1
Penn A-2
Penn A-4
Penn G-1
Penn G-2
Penn G-6
Seaside II
NuPenn Blend

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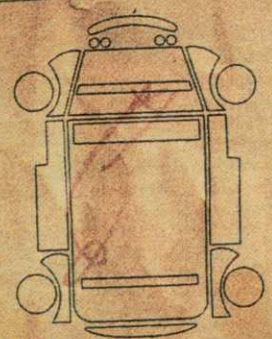
SERVICE ORDER NUMBER

SEE REVERSE SIDE

072591

COURSE NAME WAISTIN GREEN COUNTRY CLUB N.J. BREKINS		Lubin' Larry's GOLF CAR SERVICE P.O. BOX 72 BIG DIVOT, FL 62338		SERVICE ORDER NUMBER 072591	
ADDRESS 1287 BURNINGBOUGH DR.		PHONE NUMBER (904) 555-5665		ACCOUNT NUMBER 002-7745-1935	
CITY/STATE/ZIP JACKSONVILLE FL		GAS/ELECTRIC ELECTRIC		NEXT SCHEDULED SERVICE 3/4/97	
DATE 12/4/96	MAKE/MODEL A-22	DECAL NUMBER 16	HOURS/MILEAGE 125 HRS	DATE LAST SERVICED 9/12/96	

- MANUFACTURER'S RECOMMENDED LUBRICATION SCHEDULE
- YAMAHA**
 - ONCE A YEAR - LUBRICATE KINGPINS
 - CLUB CAR**
 - EVERY 3 MONTHS - LUBRICATE BRAKE SHAFT, BRAKE LINKAGE, ACCELERATOR PIVOTS, 5 FRONT GREASE FITTINGS
 - EVERY 12 MONTHS - INSPECT FRONT WHEEL BEARINGS - ADJUST, REPACK FRONT WHEEL BEARINGS
 - E-Z-GO**
 - EVERY 3 MONTHS - LUBRICATE PARKING BRAKE
 - EVERY 6 MONTHS - GREASE 7 FRONT END FITTINGS
 - EVERY 12 MONTHS - ADJUST, REPACK FRONT WHEEL BEARINGS
- *OTHER CARS REFER TO MAINTENANCE MANUAL



CIRCLE AREA OF REPAIR

MECHANIC COMMENTS:

PLEASE ALLOW ADDITIONAL TIME FOR ANY SERVICE THAT REQUIRES HOISTING THE CAR TO ACCESS PARTS. (DOES NOT APPLY TO YAMAHA CARS, WHICH HAVE SPECIAL ACCESS PANELS THAT MAKE HOISTING ALL BUT UNNECESSARY.)

YAMAHA GOLF CARS REQUIRE UP TO 90% LESS ATTENTION THAN OTHER GOLF CARS. THAT DESERVES A LOT OF ATTENTION.

Yamaha golf cars don't have to be brought in every 3 months for one form of scheduled lubrication or another like the other guys. Simply lubricate the kingpins once a year. That's it. Our front wheel bearings are sealed and rarely need maintenance. There are no front suspension grease fittings to maintain. And the pivoting and rotating parts on the chassis generally don't require lubrication.

Which means, even including preventive maintenance, the Ultima™ requires a lot less of your time. And a lot less of your money. After all, just because our lives revolve around golf cars doesn't mean yours has to.

CALL YAMAHA AT 1-800-843-3354. WORK THROUGH OUR EXCLUSIVE COST COMPARISON BOOK. YOU'LL SEE THAT LOWER MAINTENANCE IS ONLY ONE WAY WE MAKE YOU MORE PROFITABLE.

I hereby acknowledge that, unless I use Yamaha golf cars, it is my responsibility to have my cars lubricated every 3 months based on the manufacturer's recommendations and that I agree to pay the parts and labor costs each and every time, even though it's a big huge waste of money since I could use Yamaha golf cars and only worry about it once a year.

X *[Signature]*

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YAMAHA USA

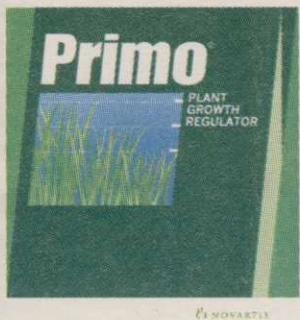


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Shouldn't it have the same protection?

Primo® used for Pre-Stress Conditioning helps keep 120 major tournament courses in championship condition.

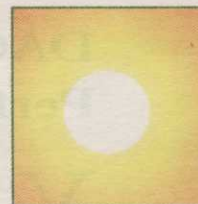


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Primo helps create denser, healthier turf for a beautiful, better-playing golf course. By using Primo, you'll help protect your course from the extremes of heat, rain,

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1 My primary title is: (check one only)

- A. Golf Course Superintendent
- F. Course Owner/CEO
- B. Green Chairman/Dir. Grounds
- C. Director of Golf/Head Pro
- D. Club President
- E. General Manager
- K. Assistant Superintendent
- G. Builder/Developer
- H. Architect/Engineer
- I. Research Professional
- J. Others allied to field (please specify) _____

2 My primary business is: (check one only)

- 01. Public Golf Course
- 02. Private Golf Course
- 11. Semi-Private Golf Course
- 03. Municipal/County/State/Military Golf Course
- 04. Hotel/Resort Course
- 10. Other Golf Course: (please specify) _____

- 05. Golf Course Architect
- 06. Golf Course Developer
- 07. Golf Course Builder
- 09. Supplier/Sales Rep
- 08. Other _____

(please specify)

3 Number of holes:

- A. 9 holes
- B. 18 holes
- C. 27 holes
- D. 36 holes
- E. Other (please specify) _____

4 Total annual maintenance budget:

- 1. Under \$50,000
- 2. \$50,000-99,999
- 3. \$100,000-249,999
- 4. \$250,000-499,999
- 5. \$500,000-749,999
- 6. \$750,000-1,000,000
- 7. Over \$1,000,000

5 Annual capital expenditure:

- A. Under \$100,000
- B. \$100,000 - 249,999
- C. \$250,000 - 500,000
- D. Over \$500,000

6 Purchasing involvement:

- 1. Recommend equip. for purchase
- 2. Specify equipment for purchase
- 3. Approve equipment for purchase

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