THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION **VOLUME 11, NUMBER 12 DECEMBER 1999 • \$5.50**

Best of Environmental Golf

In a year made of lists, Audubon International releases its top 200 environmental golf courses 14

Y2K

As the millennium nears, so does the Y2K computer bug. Find out what could go wrong and what it will take to reach compliance.....



NICKLAUS ARCHITECT BRUCE BORLAND PERISHES

Bruce Borland, right here with Jack Nicklaus, was among the passengers in Payne Stewart's Lear jet which crashed Oct. 25. See story, page 9.

COURSE MAINTENANCE Supers' inventions and innovations

1 ve pooch saves the day	10
Outsourcing becoming increasingly popular	22
COURSE DEVELOPMENT	
Forrest named Hills' associate	23
First Audubon International course opens	24
Richmond's First Tee project proceeds	25
COURSE MANAGEMENT	

Wilson on the move in the Midwest28

ClubCorp, AGC buy Cobblestone27

SUPPLIER BUSINESS	
ABT consolidates and integrates	31
New technology moves to the forefront	31
Scotte ewitches to distribution	32

Wadsworth to receive Don Rossi Award

CHAPEL HILL, N.C. - Brent Wadsworth, touted by many as the inventor of the golf course construction industry, will receive the Don A. Rossi Award for the year 2000 from the Golf Course Builders Associa-

tion of America (GCBAA). The award will be presented Feb. 18 at the GCBAA's annual awards dinner in New Orleans. Wadsworth is



the first golf course builder to receive the award, which was inaugurated by the GCBAA in 1991 to honor its late executive director, Don Rossi.

"Going into the millennium, we wanted to honor the man who invented the golf course construction business," said James J. Kirchdorfer,

Continued on page 10

Leiweke leaving **First Tee Program**

By MARK LESLIE

PONTE VEDRA BEACH, Fla. -Tod Leiweke, executive director of the First Tee program, has officially

named president of the National Hockey League's new Minnesota Wild expansion team. Leiweke, who

had spearheaded

the First Tee

nearly since its



inception in November 1997, was expected to join the team by December. Director of Resources Len Stachitis

Continued on page 37

NEWSPAPER

THEN AND NOW: A LOOK BACK AT THE SUPERINTENDENTS' TRADE

In a special section, former Golf Course Superintendents Association of America (GCSAA) and Golf Collectors Society President Mel Lucas, former GCSAA Director of Publications Clay Loyd, and former GCSAA President and Acting Executive Director Palmer Maples weigh in on 1) the history of golf course maintenance equipment; 2) the evolution of the job of the greenkeeper/superintendent; and 3) a throw-back to "real golf," Oakhurst Links golf course in West Virginia. Audubon International, meanwhile, names its Top 200 Environmentally Conscious Golf Courses. See pages 11-16.

Rye suit reaches fed'l court

By ANDREW OVERBECK

EUGENE, Ore. — The Perennial Ryegrass Bargaining Association (PBRA) has filed lawsuits against Turf-Seed and Seed Research of Oregon (SRO), maintaining that they violated the Agriculture Fair Trade Practices Act of 1967 by sending letters to

PRBA members demanding a price for tournamentquality perennial ryegrass seed below the PRBA established price.

The 260-member PRBA, which represents approximately half of the ryegrass growers in Oregon, first filed complaints against each company in Oregon state court but both cases have since been transferred. The complaint against Turf-Seed has been refiled in federal court and, in November, the complaint against SRO was in the process of

being refiled in federal court.

Meanwhile, Turf-Seed filed a counterclaim in federal court Nov. 3, alleging that the PRBA is acting improperly because not all of its members are producers or farmers

> - some are seed dealers, or board members and stock holders in seed dealers.

"We take the position," said Michael Martinis, Turf-Seed's lead attorney, "that the PRBA is not entitled to the limited Anti-Trust Act exemption that they claim to have by Oregon and federal statute." Turf-Seed, thus, considers all contracts or agreements of the PRBA

According to the complaint the PRBA filed in federal court on Sept. 20 against Turf-Seed, the letter that the company sent to growers on July

Continued on page 38

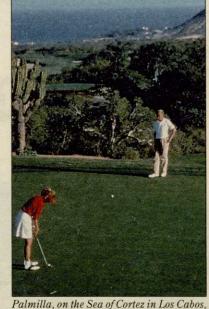
ClubCorp obtains additional \$300M from Cypress

By PETER BLAIS

DALLAS — The Cypress Group LLC, a New York-based private equity firm, has committed to invest \$300 million in ClubCorp.

Said Robert Dedman Jr., chief executive officer of ClubCorp: "We examined a variety of alternatives to support the growth initiatives we intend to pursue, and we found that Cypress was the most compatible choice for us. ClubCorp has been a leader in consolidating our industry, and we believe today's investment from Cypress will position us to continue to proactively take advantage of that trend through the growth of our existing properties and the acquisition of others, both in the U.S. and abroad."

What are those growth initiatives ClubCorp will pursue?



Mexico, is a ClubCorp property.

"There are a number of opportunities in the marketplace for further consolidation domestically and internationally," answered Gerry

Continued on page 36



ClubCorp gets \$300M

Continued from page 1

Smith, ClubCorp's executive vice president of marketing and communications. "Japan, which is the second-largest golf market outside the United States, is a place where we do not have a presence. We want to position ourselves in terms of our capital availability to make an acquisition should one present itself that is a good strategic move for us.

"We are always looking to grow the businesses that we have. That requires capital for additional improvements at some of our existing properties. For example, we are currently undergoing a major expansion at Barton Creek [in Austin, Texas], virtually doubling the number of rooms available and adding a fourth golf course. We felt private equity was a good avenue for us to pursue, it gives us the capital we need to continue our growth. We've grown quite aggressively in the past year with the Cobblestone deal, our joint venture with Jack Nicklaus to build 36 courses over the next 10 years."

ClubCorp has roughly 200 golf courses and 234 properties, including country clubs, public-access and semi-private golf facilities, as well as business clubs and athletic clubs. Its resorts include Pinehurst (N.C.) Golf & Country Club; The Homestead in White Sulphur Springs, W. Va.; Barton Creek; Daufuskie Island near Hilton Head, S.C.; and Palmilla in Cabo San Lucas, Mexico.

Said Cypress Vice Chairman James Singleton: "The Dedmans have built an extraordinary company which is clearly the market leader in the industry. We are honored to become their financial partner as they implement the next phase of their strategic growth plan.'

The transaction is expected to close in 1999. When it does, ClubCorp will expand its board of directors from four to seven members, with two representatives from Cypress and one additional independent director joining the board.

The Cypress Group manages two private equity funds with more than \$3.5 billion in commitments. Cypress invests in privately negotiated transactions, targeting established operating businesses and investing with management to foster continued growth.

Periodicals postage paid at Yarmouth, Maine, and additional mailing office. *Golf Course News* (ISSN 1054-0644) is published monthly by United Publications, Inc., 106 Lafayette St., P.O. Box 997, Yarmouth, ME 04096. Phone number is 207-846-0600.

The publisher assumes no responsibility for unsolicited material or prices quoted in the newspaper. Contributors are responsible for

for unsolicited material or prices quoted in the newspaper. Contributors are responsible for proper release of proprietary classified information. Copyright 1998 by United Publications Inc. All rights reserved. Reproduction, in whole and in part, without the written permission from the publisher is expressly prohibited. Photocopies of Golf Course News are available through University Microfilms International, Serials Acquisitions Dept., 300 N. Zeeb Road, Ann Arbor, MI 48106, 800-732-0616

Reprints and permission to reprint may be

Ann Arbor, MI 48106, 800-732-0616
Reprints and permission to reprint may be obtained from Managing Editor of Golf Course News. Back issues, when available, cost \$6 each within the past 12 months, \$12 each prior to the past 12 months. Back issue orders must be paid in advance either by check or charged to American Express, Visa or MasterCard.
Golf Course News is distributed in the U.S. without charge to qualified personnel of golf course facilities and to golf course builders, developers and architects. Subscriptions to Canadian golf facilities cost \$45 annually; other paid subscriptions to the U.S. and Canada cost \$55. All foreign subscriptions cost \$125 annu-\$55. All foreign subscriptions cost \$125 annually to cover air delivery. All payments must be made in U.S. funds drawn on a U.S. bank. For subscriber services, please call 215-788-7112. Send address changes to Galf Course 7112. Send address changes to *Golf Cour News*, P.O. Box 3047, Langhorne, Pa. 19047

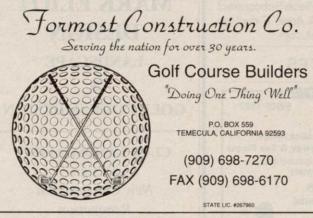
Golf Course Marketplace

To reserve space in this section, call Jean Andrews, 207-925-1099

TRUE Aerators & Fountains NO Maintenance Up to 15 HP motors UL listed components • 28+ year history Request a catalog... Attn: David Thrailkill 800-377-0019 www.aquacontrolinc.com



CIRCLE #132



CIRCLE #134

Tel: 256-845-0154



Fax: 256-845-9750



course/ park/ bike trail bridges and using a your particular landscape needs, we fabricate easy-to-install. and deliver them any where in North America



800-548-0054

2001 Shoemaker Avenue, Santa Fe Springs, CA 90670 Tel: 562-944-0701 Fax: 562-944-4025

Crew on the back nine? No Problem!

Sales • Rentals • Service

Two-Way Radios

Nextel Phones

Offices Worldwide

Largest Inventory

Call Nationwide Toll-Free 1-800-527-1670

BEARCOM

www.bearcom.com CIRCLE #133



CIRCLE #135



... offers you the opportunity to reach the decision makers at thousands of golf facilities with an exclusive mailing list.

Call for details . . .

207-925-1099