

IMG assumes control of Shanghai golf club

SHANGHAI—Tianma Country Club has announced the appointment of sports management company IMG as club manager.

Tianma Country Club will be IMG's first fully managed country club in China. Under the management contract with IMG Real Estate Services (IMGRES), IMG will be responsible for the

club's day-to-day operations and maintenance of the golf course.

"We are delighted to have the support of IMG. Their involvement will certainly help ensure that Tianma Country Club offers a golfing experience that is truly world class," said Gilbert Mar, president of Tianma Country Club.

As an IMG-managed facility,

Tianma Country Club will be a member of the IMG SportsClub program, providing Tianma members with access to more than 25 golf clubs in Asia, Australia, Europe and the United States.

IMG appointed George Shay as director of golf and Chris Gray as golf course superintendent.

Shay is a Certified Class "A"

U.S. PGA Golf Professional and has more than 14 years experience in golf gained during a career in the United States and Asia. Prior to joining Tianma Country Club, Shay spent three years as club manager of Damai Indah Golf & Country Club, Indonesia.

Gray has more than 13 years experience in golf, including nine years in Australia and the United States. In 1994, Gray moved to

Asia as golf course superintendent at Anai Resort and Golf Course, West Sumatra, Indonesia. Immediately prior to joining Tianma Country Club, he was superintendent at the IMG-managed Nirwana Bali Club, Indonesia.

Located in She Shan, one of China's 12 National Vacation Areas, the club is a 30-minute drive from Shanghai Hongqiao International Airport.

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CIRCLE #123

Troon promotes Garmany, Sauter to new positions

SCOTTSDALE, Ariz.—The board of directors of Troon Golf, the Scottsdale-based management, marketing and development company, has appointed Dana Garmany chairman of the board.

While maintaining his present title and responsibilities as chief executive officer, Garmany's move to this newly created role is representative of the growth the firm has experienced since its inception in 1990.

Troon Golf has grown from one facility (Troon North) in north Scottsdale to an international organization with management agreements at more than 40 high-end golf properties located in 10 states and four countries.

Said Garmany of his new post with Troon Golf, "The transition into this role will allow me to devote more of my time toward our firm's national and international alliances and the overall future of Troon Golf."

In a separate but related action, Chief Operating Officer John Sauter was promoted to the position of president.

Sauter will continue to guide the firm through the acquisition and development of any new Troon Golf properties and products, and oversee many of the day-to-day functions of the company.

Sauter comes to Troon Golf via his background in real estate development. Before joining Troon in 1997, he served as managing partner of Investec Real Estate Company in Santa Barbara, Calif. Sauter received his master's degree in business administration from the Anderson Graduate School of Management at UCLA.

Behrstock

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ing and capital.

"Although the golf business is getting crowded," Behrstock said, "I see opportunities for honorable individuals to come together with Pride and become part of our new team."

GOLF COURSE NEWS