BRIEFS



STUMPP BECOMES MASTERS VP/FINANCE

ORLANDO, Fla. — Lynne Stumpp has joined Masters Golf Corp. as vice president of finance/controller. Previously a senior accountant with Litton Laser Systems, Stumpp is responsible for implementing financial policy and



managing the financial information for all Masters-managed facilities. Agraduate of the University of Central Florida, she is a certified public accountant and a

Lynne Stumpp

member of the American Institute of Certified Public Accountants. Masters is a full-service, turnkey golf course and club management firm that handles 12 golf projects.

MARRIOTT BUYS PALM SPRINGS TRACK

BETHESDA, Md. — Host Marriott has successfully acquired control of Marriott's Desert Springs Resort and Spa. The transaction will result in the company investing \$60 million in the Desert Springs Marriott Limited Partnership in the form of a participating loan. The Desert Springs Resort and Spa consists of 884 large guest rooms and two 18-hole championship golf courses

WESTIN MISSION HILLS CHANGES HANDS

PHOENIX - Starwood Lodging Trust, a leading united States hotel real estate investment trust, has agreed to acquire the Westin Mission Hills Resort in Rancho Mirage, Calif., for approximately \$118 million. Starwood said in a statement it will buy the 438acre, 512-room property from California-based TLS Partnership, a subsidiary of Takanaka Corp. The deal is expected to be completed in December. Takanaka will remain a minority partner in the property. Starwood Lodging and Westin Hotels will have 100-percent control of the property's two golf courses.

LINKSCORP BUYS S.C. FACILITY

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NORTHFIELD, Ill. — LinksCorp, Inc. has purchased Hunter's Creek Plantation Club. A semi-private club located in Greenwood, S.C. — 45 miles south of Greenville — Hunter's Creek features 27 holes designed by Greenville-based architect Tom Jackson. LinksCorp is a management company based here. Crown sits well atop this leader

MANAGEMENT

Midwest management company will open two courses this spring

By PETER BLAIS

Grand openings of River Valley Ranch Golf Course near Aspen, Colo., and South Mountain Golf Course in Draper, Utah, will expand Crown Golf Properties portfolio of managed, leased and owned properties to better than two dozen nationwide.

"From the operations side of the business we approach them all the same," said Crown Executive Vice President of Golf Operations Scott Flynn. "As a company, there is still a strong interest in owning and developing. I think we've done more developing than most other management companies. We're fortunate that we're part of a larger company that has the financial wherewithal to also develop golf courses."

Steven Crown is the company's president Continued on page 70



South Mountain GC in Draper, Utah, is a new Crown Golf property coming on line this spring.

Meditrust to accelerate Cobblestone's plans for course acquisitions

NEEDHAM, Mass. — The Boards of Directors of The Meditrust Companies have signed a definitive merger agreement with Cobblestone Holdings, Inc., parent of Cobblestone Golf Group, Inc., under which Meditrust will acquire all of the outstanding preferred and common stock of Cobblestone for Meditrust stock valued at approximately \$241 million.

In addition, \$154 million of Cobblestone debt and associated costs will be either refinanced or assumed as a condition of closing.

The transaction will position Meditrust as a leading consolidator in the golf industry. With the acquisitions of Cobblestone and La Quinta Inns, Inc., Meditrust will have a total market capitalization of approximately \$8 billion.

Based in Del Mar, Calif., Cobblestone is a privately held company and one of the leading owners and operators of golf courses in the United States. Cobblestone has a portfolio of 25 facilities with 29 courses in major golf markets in Arizona, California, Florida, Georgia, Texas and Virginia. The portfolio includes 11 private country clubs, six semiprivate clubs and eight daily-fee courses. The company has achieved significant growth in revenues and EBITDA since its formation in 1992.

Following the transaction, James "Bob" Husband, president and chief executive officer of Cobblestone, will continue to serve in his current capacity as president and CEO of Cobblestone. Cobblestone's headquarters will remain in Del Mar and its properties will continue to be operated by Cobblestone management.

Abraham Gosman, chairman of the boards of directors of The Meditrust Companies, said: "This transaction with Cobblestone adds leisure to the lodging platform that Meditrust established with the announcement of the La Continued on page 63



NGP ACQUISITIONS

SANTA MONICA, Calif.—National Golf Properties Inc. has acquired three new courses which it will lease to American Golf Corp. The new facilities are Ron Freamdesigned Oakhurst Country Club in Clayton, Calif. (left); Gettysvue Golf & Country Club in Knoxville, Tenn.; and Spanish Hills & Country Club in Camarillo, Calif. NGP also sold Skyline Woods Country Club, a private club located in Elkhorn, Neb., to a local investor for \$2.5 million. Financially, the company reported funds from operations of \$12.9 million in the quarter ended Sept. 30, 1997, a 16.6-percent increase from \$11.1 million in the same quarter a year earlier.

Family Golf buys MetroGolf Inc.

MEVILLE, N.Y. — Family Golf Centers Inc. has submitted a cash tender offer for all of the outstanding common shares of MetroGolf Inc. at a price of \$1.50 per share.

MetroGolf's board of directors unanimously approved the agreement and recommended that shareholders tender their shares.

MetroGolf operates eight golf facilities in major metropolitan locations. Family Golf owns, operates or is constructing 57 golfrelated facilities in 18 states.

In other news, Family Golf will be title sponsor of the 2-year-old International Junior Golf Tour (IJGT), a not-for-profit organization based in Hilton Head, S.C., that enables junior golfers to showcase their competitive skills **Continued on page 69**