

Safety gear unveiled

MT. HOREB, Wis. — Gempler's now offers a complete line of hard-to-find, head-to-toe safety gear for professional and hobby chain saw operators (see photo, page 1).

Using the latest in technology, the company's protective clothing prevents injuries from saw kick back, slips, and flying debris. Leg chaps, vests, and hand mitts are made of a special material that resists cuts from chains moving at speeds up to 3,000 feet per minute and explodes on contact with run-

ning chains to jam the saw sprocket and stop chain movement.

To prevent head and face injuries, hobbyists and professionals alike can use Gempler's head protectors with a mesh face shield to screen out flying debris. The head protectors come with high-rated, noise-reducing earmuffs to prevent hearing loss and optional hard hats that give overhead protection from falling branches and trees.

For more information, contact Gempler's, Inc., P.O. Box 270, Mt. Horeb, WI 53572; phone 800-382-8473; Fax: 800-551-1128.

Incentives lower insurance

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million project including casino and hotel — it asked employees to wear long pants and work-type boots, but it was adamant about wearing hard hats. "If you didn't," Buell said, "you received a citation, and a couple of citations disqualified you from the drawing."

'Accidents are a real worry for me. They can shut you down.'

— Joe Niebur, president
Niebur Golf

On the second phase, a hotel, first prize was a little less, a fishing boat and jet skis.

Meanwhile, Landscapes Unlimited's incentive program has also reaped benefits.

"Our program is multifaceted," Buell said.

Each job site does a weekly "toolbox meeting," with a variety of topics relevant to the phase of the job the crew is in. All the employees sign off on a sheet describing the topic. If they do not suffer a lost-time accident — more than three days lost to injury — during the first quarter of the year, they qualify for a small safety award like a sweatshirt. Leeway is given for such things as back strains and dust in the eyes.

The same qualification applies to the second quarter, but the award value increases to items like shirts and jackets. By the fourth quarter, the firm generally gives away cash prizes that it delivers personally to the employees.

"By the end of the fourth quarter we have 300 people getting the safety award," Buell said. "We give the same awards to the office personnel, and everything has our logo on it, to instill company pride and get our name out."

Worker's comp

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Worker's-comp cases are typically settled out of court, but usually two years after the claims are filed. According to the Illinois Industrial Commission's 1994 annual report, a standard, minimal-injury claim can cost approximately \$5,000 in medical bills, benefits and settlement costs, plus an average of two to four weeks of sick time.

Pre-employment testing helps control these risks before applicants are hired. The Reid Safety Scale, for example, is tailored to screen for potentially careless employees who cost employers money in claims. Ultimately, this type of screening tool could save employers millions of dollars in wages, loss of productivity, medical expenses, and legal fees.

For more information, contact Gary W. Koeb at Reid Psychological Systems, 800-922-7343.

QUELANT™-Ca

Calcium & Amino Acids

CALCIUM DEFICIENCY CORRECTOR

Addition of calcium to the soil by traditional means is not usually efficient or effective in treating the calcium deficiency of turfgrass. Once applied, the common forms of liming materials can rapidly change to compounds that are insoluble in water and not readily available to the plant. Continuous applications over long time periods are necessary to effect even modest improvements in calcium uptake.

Quelant™-Ca is a newly available amino acid chelated calcium product that corrects calcium deficiencies in turfgrass upon application. Quelant™-Ca provides readily available calcium chelated with amino acids so that it is easily absorbed by the leaves and/or the roots of the plant regardless of most soil and water conditions. The unique formulation of amino acids used for chelation was



developed not only to facilitate absorption by the leaves and roots, but to increase mobility of the calcium within the plant as well.

Quelant™-Ca is normally applied as a foliar spray and may also be applied through fertigation. Either way, it is tank-mix compatible with herbicides, soluble fertilizers, insecticides, fungicides and plant growth regulators. It will even help improve the efficiency of most of these treatments by increasing their absorption and translocation within the plant.

Best of all, Quelant™-Ca is economical to use and it protects the environment.

Quelant™-Ca — a true systemic. It's new...it's unique... and nothing else works quite like it!

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