

January

6 — GCSAA Seminar on Turfgrass Stress Management in Nashville, Tenn. \*

6 — GCSAA Seminar on Maximizing Turfgrass Disease Control. \*

6-7 — New Hampshire Turfgrass Conference in Manchester. Contact Tom Kimball at 603-434-4545.

7 — GCSAA Seminar on Human Resource Management in Madison, Wis. \*

7-9 — Eastern Pennsylvania Turf Conference and Trade Show in King of Prussia, Pa. Contact Scott Guiser at 215-345-3283.

8 — GCSAA Seminar on Superintendent as Grow-In Manager in Pleasanton, Calif. \*

8 — GCSAA Seminar on Wetlands and Golf Courses in Charlotte, NC. \*

8 — GCSAA Seminar on Enhancing Your Value as a Professional Golf Course Superintendent in Overland Park, Kan. \*

9 — GCSAA Seminar on Golf Course Safety, Security and Risk Management in Pleasanton, Calif. \*

12-16 — NGF National Institute of Golf Management in Wheeling, W. Va. Contact 800-624-6988.

13-Mar. 14 — Rutgers University Turfgrass Management Short Courses in New Brunswick, N.J. Contact Missy Marciante at 908-932-9271.

13-15 — Mass. Turf Conference, Boston. Contact Denise Ruzala at 413-592-0120.

14 — Canada's International Horticultural Trade Show & Conference in Toronto. Contact Landscape Ontario at 905-875-1805.

14-15 — GCSAA Seminar on Golf Greens History, Theory, Construction and Maintenance in Denver. \*

16 — GCSAA Seminar on Employee Safety Training in Chicago. \*

17 — GCSAA Seminar on Enhancing Your Value as a Professional Golf Course Superintendent in Chicago. \*

20 — GCSAA Seminar on Maximizing Job Satisfaction in Indianapolis. \*

20-22 — 37th Virginia Turf and Landscape Conference and Trade Show in Richmond, Va. Contact Dixie McClenahan at 540-942-8873.

20-24 — Second Annual North Carolina Turfgrass Short Course in Raleigh. Contact 910-695-1333.

21-22 — GCSAA Seminar on Turfgrass Insects: Basic and Advanced Principles in Pittsburgh. \*

21-23 — 1997 Midwest Turf Expo in Indianapolis. Contact Midwest Regional Turf Foundation at 317-494-8039.

22-23 — GCSAA Seminar on Golf Greens: History, Theory, Construction and Maintenance in Atlanta. \*

23 — Northeast Turf and Grounds Exposition in Albany, N.Y. Contact 518-783-1229.

24 — GCSAA Seminar on Turfgrass Stress Management in East Lansing, Mich.. \*

27-28 — Arkansas Turfgrass Association Annual Conference and Trade Show in Little Rock. Contact Angie McSwain at 501-664-8048.

30 — Northeastern Pennsylvania Turfgrass and Grounds Maintenance School in White Haven, Pa. Contact Andrew McNitt at 814-863-1368.

February

4-8 — National Arborist Association Winter Conference in Nassau, Bahamas. Contact NAA at 800-733-2622.

6-12 — GCSAA International Conference and Show in Las Vegas. \*

\* For more information contact the GCSAA Education Office at 800-472-7878.

# Golf Course Marketplace

To reserve space in this section, call Diana Costello-Lee, 207-846-0600

**LAMINATED WOOD BRIDGES**



**PEDESTRIAN & VEHICULAR**

**Order Direct From The Leading Manufacturer in U.S.**

- Complete Prefabricated Packages
- Direct Distribution Throughout the U.S.
- Ready for Fast Erection
- Custom Design & Engineering

**ENWOOD STRUCTURES**  
MANUFACTURER OF ENGINEERED WOOD PRODUCTS

**CALL 800-777-8648**

P.O. Box A • Morrisville, NC 27560  
Tel. 919/467-6155 • FAX 919/469-2536

CIRCLE #151

**You'll want to play barefoot on our certified grasses.**



**CERTIFIED**

Featuring:

- Tifton 419
- Midlawn
- El Toro Zoysia
- Meyer Z-52 Zoysia
- Sprig Planting Service
- Laying Machinery
- Accessory Rentals
- Row Planting Service
- Lay and Play Fairway Cuts (warm season)
- Pads
- Big Rolls

P.O. BOX 56440 • LITTLE ROCK, AR 72215  
1-800-666-0007 501-280-0763 www.quailvalley.com

**Quail Valley Farms**  
Certified and Registered Grasses

Sports, Commercial and Residential Sod Producers

CIRCLE #153

**Golf Course Bridges!**

**1-800-328-2047**

**CONTINENTAL BRIDGE**

Route 5, Box 178, Alexandria, MN 56308 • (612) 852-7500

Thousands in use. Built to last. Sponsor Member

**NGF**  
NATIONAL GOLF FOUNDATION

Nationwide delivery • Install in less than two hours

CIRCLE #155

**NEW! 4-Cycle Hover Mower**

**GRASS-CRAFT**  
MADE IN THE U.S.A.



**CENTURA TVS - 115**  
Features positive pressure oil pump

**AIR CLEANER**  
Easy to clean and replace

**SAFETY SHUT-OFF SYSTEM**  
Handle mounted controls  
Factory installed & tested

**COMPRESSION RELIEF**  
Pulls 5 times easier for quick starts

**FORWARD MOUNTED OIL RESERVOIR**  
Keeps reservoir full when mowing down inclines

**POLYETHYLENE DECK**  
Deck won't crack or break

**1-YEAR WARRANTY**

GCSAA Booth #2303  
390 Presumpscot St., Portland, ME 04103  
TOLL FREE 1-800-760-1680 • Fax: 207-773-6904

CIRCLE #156

Featuring:

- Hancor**  
Technology. Innovation. Services.
- Drain Pipe
- Nyoplast Drains
- NDS Drains
- Geotextiles
- Lake & Pond Liners
- Silt & Safety Fences

Serving the Golf Construction Industry Worldwide

**EAGLE GOLF & LANDSCAPE PRODUCTS**  
1-800-21-EAGLE



**Eagle Interface for Greens Construction**

CIRCLE #152/GCSAA BOOTH #930-932

**NEW! ACCU-GAGE II™**

FOR EASE IN CHECKING OR SETTING UNITS IN THE FIELD OR WHILE UNITS ARE STILL ATTACHED TO MOWERS.



EASY TO USE, SIMPLY PLACE UNDER MOWER WITH INDICATOR HEAD ON BED KNIFE AND READ GAGE. PATENT PENDING

**ACCU-GAGE**  
7836 Bethel Church Rd. Saline, Michigan 48176  
Phone: 1-800-253-2112, (313) 429-9571 or Fax: (313) 429-3985

CIRCLE #154

**Inside Info**

Get the jump on your competition by subscribing to the **Golf Course News Development Letter**

This twice-monthly newsletter...

- tracks golf course projects under consideration across the nation
- is packed with news items detailing where and when projects will be undertaken, and by whom
- is just \$195 for a year's subscription

For more information contact Editor Peter Blais at 207/846-0600

**Quality with a Twist**

A twist of our easy off lid gives you quick access to Pinhigh's quality reel sharpening compound.



**pinhigh**  
reel sharpening compound

Call 1 (800) 422-4748

CIRCLE #157



# Golf Course Marketplace

To reserve space in this section, call  
Diana Costello-Lee, 207-846-0600

## ADVERTISERS' INDEX

Cir.#	Advertiser	Page
127	American Cyanamid	36
140	The Andersons	55
160	Aquamaster	61
120	Aquatrols	29
112	Aquatrols	21
134	Aquatrols	47
123	Bayer Corporation	32-33
122	Becker Underwood	31
—	Ciba	4-5
—	Ciba	42-43
116	Club Car	26
144	Commercial Structures	58
155	Continental Bridge	60
152	Eagle Golf & Landscape Products	60
151	Enwood Structures	60
159	Excel Bridge Mfg.	61
107	Flowtronex PSI	13
126	Fore Par	37
—	Golf Asia '97	52
156	Grass Craft	60
117	Griffin Industries/Nature Safe	27
161	Harrington/Harco Corporation	61
—	ISK Biosciences Corp.*	13
142	Jacklin Seed Co.	57
105	Jacklin Seed Co.	10
148	Jacobsen	64
157	Jesco Products/Pinhigh	60
109	John Deere	16-17
150	Kincaid*	50-51
130	Lebanon Turf Products	41
141	Lester Electrical of Nebraska	56
143	National Mower	58
102	Nations Credit Comm. Corp.	3
124	Par Aide	34
128	Partac Peat	28
158	Precision Small Engine	61
154	Precision Tool Prod. Co.	60
103	Pursell Industries	6-7
153	Quail Valley Farms	60
104	Ransomes, Ransomes Corp.	8-9
125	Ransomes, Ransomes Corp.	38-39
135	Regal Chemical	48
137	Rhone-Poulenc*	50-51
141	RJ Advantage	62
139	Roots, Inc.	54
115	Sandoz Agro, Inc.	24-25
136	Seed Research of Oregon	49
—	Seed Research of Oregon	49
108	Smithco	14
147	Smithco	63
113	Standard Golf	22
163	Steadfast Bridge Co.	61
145	Steiner Turf Equipment	62
101	Tee-2-Green	2
106	Terra International	11
132	Terra International	44
114	Tessenderlo KERLEY	23
162	Trims International Software	61
118	Turflite, Inc.	28
121	Verti-Drain/Emrex	30
111	Watertronics	20
129	York Bridge Concepts	40
110	Zeneca Professional Products	18-19

\*Appears in regional editions.

## New wetlands regs

**Continued from page 1**  
has been cut to one-third of an acre.  
"One-third of an acre is next to nothing — a few cart path crossings," said Ron Boyd, president of Williamsburg Environmental Group, Inc. in Williamsburg, Va. "This puts more people into the permit process. It will mean a lot more permitting and paperwork for the Corps... It also affects mitigation requirements, so more time and cost are involved there."  
Williamsburg Environmental has consulted on golf projects where it has tried to keep the wetlands impact under an acre, "so that it would only entail field verification and the project is off and running," Boyd said. "Now if you're at an acre you have to go through the permit process. It may add three to six months to the process."  
Several states already require state-level permitting for properties affecting under an acre of wetlands. In those states, developers must deal with both the Corps of Engineers and the particular state agency.

Score a  
**HOLE IN ONE**  
with a  
Classified Display Ad  
like this one in  
**GOLF COURSE MARKETPLACE**  
For details, call Diana Costello-Lee today at  
**(207) 846-0600**

**Flymo**  
The Original  
Fast  
Powerful  
Lightweight  
Easy to use  
Adjustable

**STARTING AT \$369.95**



GCT15  
Our Most Popular Model

**PRECISION**  
SMALL ENGINE CO., INC.

1-800-345-1960  
FAX (954) 973-8032

**Come see us at booth # 2838**

CIRCLE #158

**EXCEL**  
BRIDGE MANUFACTURING CO.  
Golf Course Bridges are our specialty! We fabricate easy-to-install, pre-engineered spans and deliver them anywhere in the USA. Call today for a free consultation.



Carlton Oaks Country Club, Santee, CA 10' wide x 60' long, 10,000 lb. capacity

Our classic design, with a look that stands the test of time.

**800/548-0054** (Outside CA)  
12001 SHOEMAKER AVENUE, SANTE FE SPRINGS, CA 90670  
310/944-0701 • FAX 310/944-4025

CIRCLE #159/GCSAA BOOTH #1313

**BEAUTY BY AQUA MASTER.**  
FOUNTAIN AERATORS

- UL Listed
- Lighting Packages
- 3 Year Motor Warranty
- Interchangeable Nozzles



**Aqua Master**  
FOUNTAIN AERATORS  
Superior Aquatic Management Systems

16024 CTH X, Kiel, WI 53042  
PH. 414 693-3121  
FAX 414 693-3245

**1-800-693-3144**

CIRCLE #160

**HARCO DUCTILE IRON FITTINGS FOR GOLF COURSE IRRIGATION SYSTEMS**

Sizes 2" through 12", all configurations including "knock-on" repair couplings. High Strength, high corrosion resistance.



The Harrington Corporation  
P.O. Box 10335  
Lynchburg, Va 24506  
804-845-7094 Fax 845-8562

CIRCLE #161

**TRIMS** Grounds Management Software

**TRIMS STANDARD FEATURES**

- Budget & Expense Tracking
- Inventory & Purchase Orders
- Personnel & Labor Records
- Equipment Maint. & Work Orders
- Chemical & Fertilizer Records
- Fuel Inventory
- Event Scheduling & Phone Directory
- TRIMS DrawView for site plans
- Weather Station Communication

**TRIMS ADD-ON OPTIONS**

- TRIMS Tree Inventory
- TRIMS T&O MSDS Library

Visit us at GCSAA Booth 1721

**DON'T WAIT ANOTHER MINUTE!**  
You can now read about TRIMS and download the TRIMS Demo Disk for both DOS and Windows from our Website at <http://www.trims.com>.

Call or Write for a FREE Demo Disk  
TRIMS Software International, Inc.  
3110 N. 19th Avenue, #190  
Phoenix, AZ 85015  
(800) 60-TRIMS • (602) 277-8027

CIRCLE #162

**LIST RENTAL**  
**GOLF COURSE NEWS**  
THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

...offers you the opportunity to reach the decision makers at thousands of golf facilities with an exclusive mailing list.  
Call Diana Costello-Lee for details  
**207-846-0600**

P. O. Box 806  
201 40th St. NE  
FORT PAYNE, AL 35967

**STEADFAST BRIDGES**

"CROSSING THE NATION WITH BRIDGES YOU CAN DEPEND ON"

ENGINEERED AND FABRICATED TO FIT YOUR GOLF COURSE NEEDS, FROM THE CONNECTOR (PICTURED) TO THE ORIENTAL "EDO" SERIES. PEDESTRIAN, GOLF CART AND VEHICULAR BRIDGES. SINGLE SPANS TO 200 FEET AVAILABLE.



CALL TODAY FOR FREE BROCHURES  
**1-800-749-7515**  
LANCASTER COUNTRY CLUB, LANCASTER, PA

CIRCLE #163