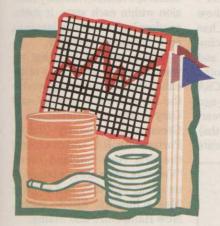
# BRIEFS



#### KANGAROO GAINS MARKETING CHIEF

COLUMBUS, N.C. - Kangaroo Motorcaddies has named Thomas Curtin as its new sales/marketing manager. Curtin has moved from Atlanta where he worked in marketing and sales for a national distributor of camping and hiking equipment. Curtin has assumed the role of national sales manager, and will be working on various marketing efforts, including the design and promotion of the Kangarooweb site (www.kangaroogolf.com).

#### **KELLY NAMED MID-ATLANTIC PRES**

COLLEGEVILLE, Pa. - Joseph A. Kelly Ir, has been named president of Mid-Atlantic Equipment Corp., a leading East Coast distributor of golf cars



Joseph Kelly Jr.

and industrial utility vehicles, specializing in E-Z-GO and Yamaha products. Former President John Clough will become chairman of the board. Headquartered in sub-

urban Philadelphia, Mid-Atlantic Equipment has additional facilities in Gaithersburg, Md., Stuart, Fla., and Richmond, Va.

### HERMAN TO LEAD HANCOR

FINDLAY, Ohio - Dail Herman has been named Hancor Inc.'s new presi-



dent. Herman was most recently chairman, president and CEO of AutoStyle Plastics, Inc., of Grand Rapids, Mich. Prior to joining AutoStyle, he spent 16 years

with the General Electric Company serving several divisions.

## SOSTRAM PRODUCT EARNS EPA NOD

ATLANTA, Ga. - Echo 720 Turf and Ornamental Chlorothalonil Fungicide, a product of Sostram Corp., has received final Environmental Protection Agency (EPA) registration and approval for the state of California. This broad spectrum contact fungicide provides excellent disease control on a vast variety of turfgrass and ornamental plantings. For more information, write Sostram Corp. at 70 Mansell Ct., Suite 230, Roswell, Ga. 30076.

# Alternative spike industry getting complicated

By HAL PHILLIPS

ORLANDO - Add another high-profile facility to the list of those that have banned metal spikes. While you're at it, add to the alternative-spike universe an-

other manufacturer, a strategic alliance and a lawsuit.

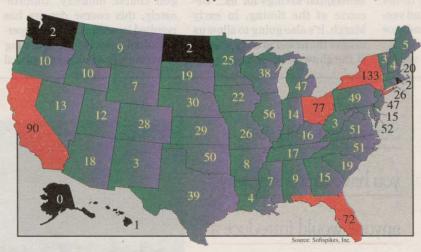
Philadelphia-based EPP, Inc. introduced its "Green Keeper" line of plastic cleats here at the PGA Merchandise Show in January and at the Golf Course Superintendents Association of America (GCSAA) show in February. According to EPP Vice President for Sales and Marketing Matt Spinelli, Green Keepers are designed to last up to 40 rounds. They also feature a self-locking thread

design, reducing the possibility of the cleat backing out.

"We designed this cleat especially for the avid golfer faced with pressure from

many courses to preserve putting surfaces by wearing spikeless cleats," said Spinelli.

Across town from the PGA Merchandise Show, Grand Cypress Resort - one



The map above shows how manay courses have banned metal spikes in each state.

of the busiest course facilities in Florida - illustrated the pressure to which Spinelli referred. Grand Cypress banned metal spikes beginning March 15. For the time being, staff members will replace guests' spikes at no charge.

More than 1,300 courses nationwide have banned metal spikes from their premises (see chart). Grand Cypress is the

72nd course to make the move in Florida. New York leads the nation with 133 spikeless facilities.

"Because of the quality levels we try to maintain at the resort, our heights of cut on the putting surfaces are very low," said Tom Alex, director of golf maintenance at Grand Cypress. "That cut with conventional golf shoes promotes spike marks. Going to spikeless shoes, we anticipate smoother put-

ting surfaces that will allow for more consistent putting."

There was a time, not long ago, when Continued on page 56

# Burning ban could put bluegrass growers out of business

By BOB SPIWAK

OLYMPIA, Wash. - A Washington Department of Ecology ruling which would eliminate burning of Kentucky bluegrass fields could have a severe impact on growers here. The ban, initiated last year, requires growers to reduce the number of acres burned by one-third each year, with a total ban by 1998.

Field burning has been the traditional way to eliminate post-harvest straw from the fields, at the same time killing pests and diseases. Some growers maintain that the fires also promote new growth and better yields. Some 60,000 acres in Washington are affected.

Ironically, no such action is contemplated by the state of Idaho, which shares the Rathdrum Prairie with its Washington neighbor. Thus, an imaginary state line separates a 10,000-acre plain, with burning allowed east of the line, but not

According to Linda Clovis, executive director of the Intermountain Grass Growers Association, the ban was instituted by then DOE Director Mary Riveland. Clovis maintains that when Washington Gov. Mike Lowry announced he would not seek re-election, Riveland arbitrarily imposed the ban, eliminating public notice and the normal public-hearing procedure. "She

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## New England combines small shows into one

By HAL PHILLIPS

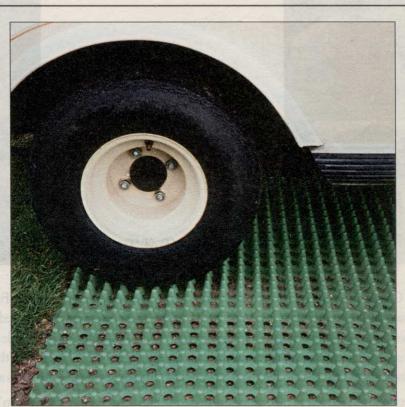
PROVIDENCE, R.I. — Industry firms that privately complain about an overabundance of trade shows, take heart: seven New England superintendent organizations have pooled their resources and pared the number of annual Northeast turf exhibitions by three.

The newly formed New England Turf Foundation - comprised of superintendent groups representing all six New England states, plus the New England Sports Turf Association and Mass Association of Lawn Care Applicators — will sponsor the New England Regional Turfgrass Conference and Trade Show here at the Rhode Island Convention Center, attached to the Westin Hotel, March 3-6, 1998.

This effort has, in theory, given New England superintendents more research fundraising clout while providing exhibitors access to more buyers in a single location.

"We all realized that we were splintering the market," said Richard DiRico, superintendent at Brae Burn Country Club in Newton, Mass., and president of the

Continued on page 54



### **NEW PRODUCT OF THE MONTH**

Livonia, Mich.-based G&A Products has introduced Kormat Root Protection, designed for turf areas around cart paths. With the Kormat system, car weight is supported by the Kormat matrix, preventing soil compaction. Kormat is easy to install, cost effective, and aesthetically pleasing. For more information, contact Kormat at 810-363-8905. For more new products see pages 58-59.