

# GOLF COURSE NEWS

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION  
VOLUME 9, NUMBER 4  
APRIL 1997 • \$5.50

INSIDE

## Public Golf Forum

The industry's annual conference focusing on public-access golf scheduled for Chicago in October ..... 3

## Consolidation Games

Management firms continue to grow nationwide. See our company chart and special section ..... 43-52



### NEW GRASS IN THE WILDERNESS

Assistant superintendent Charlie Riger spreads out PF-11 sprigs on a green at Wilderness Country Club. PF-11 is one of two Bermudagrasses that superintendent Paul Frank has discovered on the Florida course. See Super Focus on page 14.

### COURSE MAINTENANCE

Rossi: IPM will expand with knowledge ..... 13  
TPC emphasizes safety at Vegas facility ..... 17  
'Speed bump' on greens: Life in the fast lane ..... 20

### COURSE DEVELOPMENT

Norman's march on Atlanta culminates at TPC ..... 31  
Architects society to honor Sarazen ..... 33  
Dasher strikes out on his own ..... 40

### COURSE MANAGEMENT

Legacy Management seeks owner input ..... 43  
Back to Sales School with Prof. Alfonso ..... 44  
Vanity fare: Rest rooms change with the times ... 45

### SUPPLIER BUSINESS

No soft-pedaling: Spike biz gets complicated ..... 53  
What's new in the marketplace? ..... 58-59

## Stressed Out!

Superintendents and their turf living too close to the edge, say researchers

By MARK LESLIE

MONTREAL — Declaring that "pre-stress conditioning" will be the new buzz word in turfgrass management, Dr. Joseph DiPaola told Canadian superintendents here they should develop long-term agronomic plans for their golf courses.

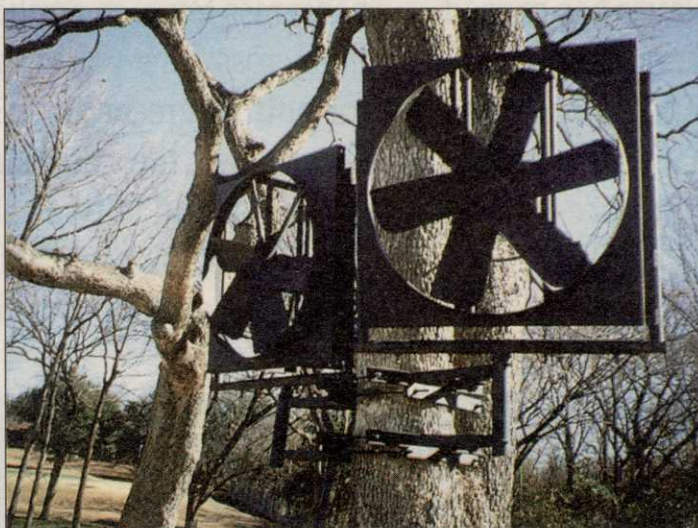
Speaking at the Canadian Golf Superintendents Association's International Turfgrass Conference and Trade Show, DiPaola said: "Our job is very simply to grow tomorrow's turf today. We have to be in a position of putting plants in place for next month, for next summer, well in advance of stress..."

"The heads-up is that we are going to be hearing more about pre-stress conditioning... We don't have all the answers right now. But we've got better answers today than we had five or 10 years ago. We can

Continued on page 24

### BIG FANS OF ATMOSPHERIC CIRCULATION

New fan technology continues to improve its effectiveness and utility. See stories, page 13.



## Course taking shape atop Montana Superfund site

By MARK LESLIE

ANACONDA, Mont. — It's a legend before its own time, designed by a legend in his own time. Old Works Golf Course won't

open until May 31, yet it has already made its mark: A Superfund cleanup site, which Jack Nicklaus called "one of the ugliest properties I've ever seen," transformed into a golf course that builder Chip Roe lauded as "breathtaking."

The former copper mine closed more than 90 years ago, but left behind a legacy of arsenic over its 250 acres. Turning it from a moonscape-like wasteland into a safe golf course

Continued on page 34

Rolling Greens Photography



## QA &A HIGH-PROFILE DEBUT

After considerable ballyhoo, *The Sanctuary*—the first solo project from architect Jim Engh—opens next month in Castle Rock, Colo. Engh spoke with GCN about the project, his career and design philosophies. See page 31.

## GolfSouth finds partner and funding source in ClubLink

By HAL PHILLIPS

GREENVILLE, S.C.—To compete for today's course operations contracts, it takes more than for-profit management credentials. It takes deep pockets.

The pockets at GolfSouth LLC just got deeper follow-

ing its alliance with Canada's only publicly owned golf course company, ClubLink. ClubLink and the founders of GolfSouth — N. Barton Tuck, Jr. and Derrell E. Hunter — have agreed the Toronto-based firm will initially fund certain capital for GolfSouth through loans. The pact also gives ClubLink an option to acquire the shares held by Tuck and Hunter in exchange for ClubLink shares.

For ClubLink, which operates six private clubs in Ontario, the alliance means a foothold in the U.S. market. For GolfSouth, it means the ability to compete with the increasing number of management companies which boast built-in funding sources. Among those firms hell-bent on acquisition are Santa Monica, Calif.-based

Continued on page 52



## PGA Tour, Deere ink 3-tiered deal

By HAL PHILLIPS

MOLINE, Ill — In a deal that impacts three distinct segments of the golf industry, John Deere has reached an unprecedented nine-year agreement with the PGA Tour to provide turf equipment to the Tournament Players Club (TPC) network of courses, assume title sponsorship of the Quad City Classic and provide 385 acres for a new TPC course development here.

The nine-year partnership — comprising three consecutive 3-year leases — was announced at an April 2 news conference at Deere's world headquarters.

Other golf industry corporations have associated themselves with professional tour events, including The Scott Company's sponsorship of The Tradition,

Continued on page 55