

Golf Course Marketplace

To reserve space in this section, call Diana Costello-Lee at 207/846-0600

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Sell to golf courses. Inexpensive, widely used pipe locator. Commission basis, 30%. **Bloch & Co., PO Box 18058, Cleveland, OH 44118. (216) 371-0979.**

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Golf Course Marketplace

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May

14 — Irrigation System Operations and Principles of Design in Redmond, Wash. *

18-19 — Golf Range Development Seminar in Arlington, Va. Contact Forecast Golf Group at 804-379-5760.

June

3-21 — Center for Irrigation Technology's irrigation classes in Fresno, Calif. Contact Kate at 209-278-2066.

14 — Drainage Seminar in Naples, Fla. *

July

25-27 — TurfProducers International Summer Convention and Field Days in Sacramento, Calif. Contact Tom Ford at 847-705-9898.

28-30 — The International Lawn, Garden and Power Equipment EXPO in Louisville. Contact 800-588-8767.

30 — Midwest Regional Turf Field Day in West Lafayette, Ind. Contact 317-494-8039.

30-31 — Golf Course Development: Designing and Redesigning to the Market at Harvard University Graduate School of Design in Boston. Contact Office of Development and External Operations at 617-495-1680.

August

1 — Golf Course Design at Harvard University Graduate School of Design in Boston. Contact Office of Development and External Operations at 617-495-1680.

5-6 — Golf Course Environmental Considerations at Harvard University Graduate School of Design in Boston. Contact Office of Development and External Operations at 617-495-1680.20 — Wisconsin Turfgrass Field Day in Madison. Contact Audra Anderson at 608-845-6536.

7-8 — Golf/Residential Site Planning at Harvard University Graduate School of Design in Boston. Contact Office of Development and External Operations at 617-495-1680.

7-8 — Penn State Turfgrass Field Days in University Park, Pa. Contact Pennsylvania Turfgrass Council at 814-863-3475.

9-10 — Golf Clubhouse Design and Site Planning at Harvard University Graduate School of Design in Boston. Contact Office of Development and External Operations at 617-495-1680.

20 — Wisconsin Turfgrass Field Day in Madison, Wis. Contact 608-845-6536.

20-24 — American Association of Nurserymen Conference in Portland, Ore. Contact 202-789-2900.

23-26 — Florida Turfgrass Association Annual Conference and Show in Tampa, Fla. Contact 800-882-6721.

28 — Ohio Turfgrass Foundation Field Day in Columbus. Contact Julie Weller at 614-261-6750.

September

4-8 — Responsible Industry for a Sound Environment Annual Meeting in West Palm Beach, Fla. Contact RISE at 202-872-3860.

5-6 — Southwest Horticultural Trade Show in Phoenix. Contact 602-966-1610.

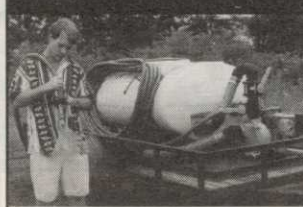
October

7 — Ohio Turfgrass Foundation Golf Tournament in Centerville. Contact Julie Weller at 614-261-6750.

27-29 — Golf Course News' Public Golf Forum in Chicago. Contact the GCN Conference Group at 207-846-0600.

* For more information contact the GC-SAA Education Office at 800-472-7878.

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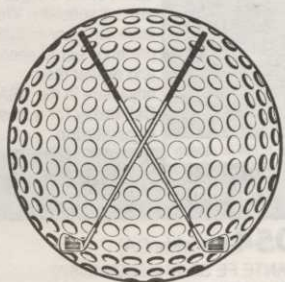
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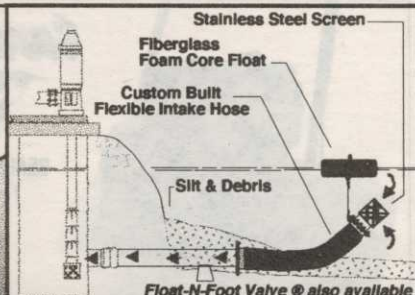
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NTC: Group buying

Continued from page 27

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O'Connor believes NTC's overall services and the financial backing of NCB will negate any misgivings an owner might have. "Once an owner understands what NTC is and what we can do for them, they'll see the advantages of belonging to our cooperative," he explained.

The Golf Course Superintendents Association of America (GCSAA), encourages buying programs or anything else that will help its members, but it will not judge the merits of either the Smart Buy or the NTC approach.

Continued on next page

Golf Course Marketplace

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CIRCLE #175

NTC: Group buying

Continued from previous page

Because membership in a cooperative falls under the jurisdiction of the Security and Exchange Commission and the financial requirements of each state, NTC must file documents state-by-state before it can begin soliciting members. That's why NTC began its membership recruitment in late March in just two states, Pennsylvania and Virginia. Marketing memberships in Maryland and Delaware began in mid-April. By June, Ohio, Florida, North Carolina and South Carolina are expected to be involved. The rest of the states will follow through the summer and early fall, O'Connor said.

The NTC can be reached by phone at 410-997-1840.