

NEWS IN BRIEF

PLEASANTON, Calif. — **Naiad** Company, Inc. has announced the retirement of Thomas Harris III, vice president sales, Eastern Division. Harris, a respected authority on turfgrass and turfgrass equipment, was well-known for his leadership in the sales and promotion of wetting agent products on the East Coast and Canada. He will retire with his wife, Jeanne, to Homosassa, Fla., after almost 50 years working in and for the turf industry. Frank Santos of Marston Mills, Mass., has been named eastern sales manager by Naiad. He will coordinate regional sales and provide technical and educational support for the company's wetting agent products and delivery systems.

KENT, Ohio — Douglas A. Counts has been named national accounts representative with **The Davey Tree Expert** Company's commercial services division. He will be responsible for developing commercial business, focusing on organizations with multiple sites across a broad geographic range which have landscape care needs. Counts has a bachelor of science degree in landscape architecture from The Ohio State University. He has over 15 years of experience in the green industry.

MENTOR, Ohio — Igor Stychinsky has joined **ISK Biosciences** as market research intern. Previously, Stychinsky was an intern for the Marketing Department, Blue Cross Blue Shield of Rochester, N.Y. In his new position, Stychinsky will provide support for international primary and secondary marketing research. He reports to Bill Mulvaney, manager of marketing Research & Information Technology. Stychinsky holds a Bachelor of Science degree in Marketing from the Rochester Institute of Technology in Rochester. He also attended Urals State Technical University in Yekaterinburg, Russia.

FT. LAUDERDALE, Fla. — **Aquagenix, Inc.** (Nasdaq NM: AQUX, AQUXW) has announced it has signed an engagement letter for a best efforts debt and/or preferred share private placement offering to obtain additional financing for future acquisitions. The amount of the proposed financing is from \$6 to \$10 million. In addition, Aquagenix has entered into a new loan agreement with SunBank/Miami, N.A. increasing the company's (existing) working capital and equipment line of credit from \$2 million to \$3.9 million. Aquagenix is targeting several waterway management companies for possible acquisition. These companies would complement Aquagenix existing waterway management and mitigation business.

Woodall joins Burlingham seed

FOREST GROVE, Ore. — Don Woodall, a seedsman in New England for 21 years, has joined Burlingham Seed in Oregon as vice president. A graduate of Lehigh University, Woodall began his seed sales career in 1974 servicing the dairy industry with forages, corn and small grains. Since the mid-1980s, Woodall worked for the AgriTurf company in western Massachusetts, building one

of the country's premier golf course seed programs. During that time, he was a pioneer in the marketing of endophyte-enhanced turf grasses and developed low maintenance turf concepts. One of his recent projects was helping in the planning and execution of the greens at the East Course at Oak Hill Country Club in Rochester, N.Y., which hosted the 1995 Ryder Cup in September.

Turf Producers to meet Feb. 1-3, in Austin

ROLLING MEADOWS, Ill. — Top-name speakers and a nationally known country and western entertainer will headline the Feb. 1-3 Midwinter Conference of Turfgrass Producers International (TPI) in Austin, Texas.

Themed "Let's Get Down to Business," the educational program will feature talks by Mike Jackson on sod farm profit planning, Jeff Ball on consumer marketing and Dr. Alan Stevens on improved efficiency. Technical agronomic sessions will be led by Barry Allison of Barton Creek

Country Club, Dr. Richard White and Sam Sifers of Texas A&M and several TPI members.

Larry Gatlin of the Gatlin Brothers fame, will perform in a special one-man concert at the group's banquet held at Barton Creek Country Club. The banquet is limited to the first 300 registrants, so interested parties should not wait to sign up.

Registration and exhibitor information can be obtained by calling TPI at 800-405-TURF or writing to 1855-A Hicks Road, Rolling Meadows, Ill. 60008.

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