

# Golf Course Marketplace

## EMPLOYMENT OPPORTUNITIES

### GOLF COURSE CONSTRUCTION AND OPERATIONS PERSONNEL

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**Paul Clute & Associates, Personnel Department, PO Box 454, Hartland, MI 48430.**

### JOB SEEKERS

For a fresh source of green industry job openings; subscribe for 3 months (6 issues)-just \$22.50. **EMPLOYERS**-List your job openings quickly and inexpensively. Call for details-1-800-884-3435. **Ferrell's JOBS IN HORTICULTURE**, 154 E. Chapel Ave., Carlisle PA 17013-3435. MC/Visa.

### EXPERIENCED SHAPERS NEEDED

Immediate openings. Send resume to: **Par 4 Shaping Inc. 6159 Spicer MN 56288.** Or call (612)796-6255 for more info. Ask for Jake.

### WANTED

Construction superintendents, shapers and foremen. Golf construction personnel needed at all levels. Must be willing to travel. Fax resume and info to: **(904) 646-1873.**

### GOLF COURSE CONSTRUCTION

Experienced Project Superintendents, Irrigation Supervisors and Shapers needed. Must Travel. Mail or fax resume to: **Southwest Golf, 417 Sunfish: Austin TX 78734.** Fax: 512-261-9165.

### WANTED

Experienced Golf Course Shapers. Willing to travel. Fax or mail resume to: **F.M.R. PO Box 1203; St. Augustine FL 32085.** Fax: (904)797-7872.

## MARKETING MANAGER SPECIALTY PRODUCTS

**Ecogen Inc.**, a leading company in Biotechnology is seeking energetic candidate for Marketing Manager-Specialty Products. Responsibilities include market analysis, sales forecasting, market projections, budget development and product positioning for current/new products, primarily in the turf, ornamental or related fields. A degree in plant pathology/entomology preferred. Fax resumes and salary requirements to **(215)752-2461.**

### GOLF COURSE CONSTRUCTION

Project Superintendents, Experienced Irrigation personnel and Shapers needed. Travel required. Fax or mail resume to: **Landscapes Unlimited Inc. 5831 South 58th Street Suite C, Lincoln NE 68516.** Fax: (402)423-4487.

### GOLF COURSE CONSTRUCTION

Experienced Construction Supervisors, Irrigation Supervisors and Shapers. Must be willing to travel. Send resumes to: **Mid America Golf and Landscape Inc. 1611 S.E. Terrace, Lee's Summit, MO 64063.**

## REAL ESTATE

### GOLF COURSES WANTED

Southwest Golf is interested in purchasing or leasing golf courses. Call Dick Campbell at **(505)898-0960.**

### TEXAS GOLF COURSES

Nine and eighteen holes-Statewide. Some with extra land, development lots. Descriptive list available. **Texas Golf Properties, 1603 Lightsey, Austin TX 78704.** (512)442-1812.

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## BUSINESS SERVICES

**ATTENTION: Golf Course Owners, operators, developers & architects:** Now you have the best available people at affordable prices. We will supply you the people for all aspects of golf course construction anywhere in the world! Call or fax your project needs to: 714-528-1185 ext 27 or 45. Fax# 714-524-7255 or 714-996-9387. **Greensway Golf Company, 101 S. Kraemer Blvd. Placentia, CA 92670.**

### GET THE LATEST DEVELOPMENT

**The Golf Course News Development Letter tracks golf course projects under consideration across the nation! \$195/year. Call Peter Blais 207/846-0600.**

## CLASSIFIED ORDER FORM

### HOW TO ORDER A CLASSIFIED AD

**RATES:** \$80 per column inch (25-35 words, including a bold headline). Each additional 1/4 inch is \$20. If ordering a logo, please indicate and include an extra \$42; for a blind box, please indicate and include an extra \$16. All line ads must be prepaid. All rates are per insertion. For more information, call Diana Costello-Lee at (207) 846-0600. To place your classified ad, mail this form with enclosed payment to:

**Golf Course News**  
PO Box 997, 38 Lafayette St.  
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**May**

6 — *Golf Range Development Seminar in San Francisco.* Contact Forecast Golf Group at 804-379-5760.

6-8 — *Turf and Ornamental Communicators Association Annual Meeting in Chicago.* Contact 612-894-2414.

24 — *GCSAA Technician Training for Equipment Managers in Lake City, Fla. \**

**June**

12 — *Midwest Regional Turf Foundation Sports Field Workshop in Huntington, Ind.* Contact 317-494-8039.

**July**

25 — *Midwest Regional Turf Foundation Regional Turf Field Day in West Lafayette, Ind.* Contact 317-494-8039.

26 — *University of Georgia Turfgrass Field Day in Griffin, Ga.* Contact 404-228-7300.

**August**

6-8 — *Georgia GCSA Summer Conference at Sea Palms Resort on St. Simons Island.* Contact Karen White at 706-769-4076.

16 — *Ohio Turfgrass Foundation Field Day in Columbus, Ohio.* Contact Julie Guenther at 614-261-6750.

**September**

7-8 — *Southwest Horticultural Trade Show in Phoenix, Ariz.* Call 602-966-1610.

**November**

4-7 — *Georgia GCSA Annual Meeting at Jekyll Island.* Contact Karen White at 706-769-4076.

7-10 — *Turf and Grounds Exposition in Rochester, N.Y.* Contact 800-873-TURF.

9-10 — *Golf Course Expo in Orlando, Fla.* Contact Golf Course News Conference Group at 207-846-0600.

13-15 — *Women in Golf Summit '95 in Pinehurst, N.C.* Contact 904-254-8800.

14-16 — *Midwest Regional Turf Foundation Turfgrass and Ornamental Seminar in Lafayette, Ind.* Contact 317-494-8039.

**December**

4-7 — *26th Annual Georgia Turfgrass Conference and Trade Show in Atlanta.* Contact 404-228-7300.

5-8 — *Ohio Turfgrass Foundation Conference and Show in Columbus, Ohio.* Contact 614-261-6750.

\* For more information contact the GCSAA Education Office at 913-832-4430.

**GCSAA in Asia**

Continued from page 61

viding education, which went very well this year."

Three years ago, GCSAA and then-Executive Director John Schilling actually staged its own trade show here in direct competition with Golf Asia. That was the peak of GCSAA's overseas involvement.

Since late 1993, when Schilling abruptly resigned, the domestic membership has been calling for GCSAA to concentrate on U.S. programs. The organization has definitely responded by limiting its role in Golf Asia the last two years and folding its foreign language publications.

"The fact that we're sticking with the education [at Golf Asia] says we're going to concentrate on education when it comes to overseas endeavors," said Mona. "As you can appreciate, our U.S. show is our big deal and we want our folks focused on the task at hand. We have our sights set on 20,000 [for Orlando '96] and 600 for the golf tournament. We want our people to concentrate on it.

"When you do corporate-sponsored events, they take on a life of their own. Sponsors have expectations and the details of the entire event go up exponentially

Continued on next page

**Golf Course Marketplace**

To reserve space in this section, call Diana Costello-Lee at 207-846-0600

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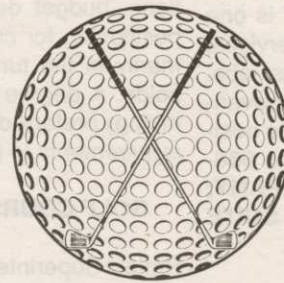


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For details, call Diana Costello-Lee today at **(207) 846-0600**

**Inside Info**

Get the jump on your competition by subscribing to the **Golf Course News Development Letter**

This twice-monthly newsletter...

- tracks golf course projects under consideration across the nation
- is packed with news items detailing where and when projects will be undertaken, and by whom
- is just \$195 for a year's subscription

For more information contact Editor Peter Blais at 207/846-0600

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