

## Century's Miller named to IA board

MADISON HEIGHTS, Mich. — Wayne R. Miller, president of Century Rain Aid here, has been named to the board of directors of the Irrigation Association (IA), the 1,100-member organization headquartered in Arlington, Va.

Miller is active on the education and distributor advisory



Warren R. Miller

committees of IA, and is also a member of the National Association of Wholesale Distributors. Prior to joining Century in 1987, Miller served as executive vice president for a retail chain, was consulting manager for Touche, Ross and Company, and was manager of production planning at Dow Chemical.

## Century Rain Aid sets up six branch offices

MADISON HEIGHTS, Mich. — Century Rain Aid, among the largest U.S. distributors of irrigation equipment, has announced the addition of six branch office/warehouses, including an Atlantic Irrigation outlet in Virginia and an acquisition-merger with Professional Turf Supply (Pro Turf), an Atlanta area irrigation equipment distributor.

They bring to 36 the number of Century Rain Aid locations in 10 states and the Province of

Ontario, providing irrigation equipment, system design and other services.

Pro Turf's two locations have been rolled into one, at Alpharetta, Ga., joining Century's four existing office/warehouses ringing the Atlanta market at Marietta, Norcross, Lithonia (recently relocated from Conyers) and Fairburn.

All of Pro Turf's highly-experienced and respected employees, including former owner Darrel Scott, have joined the

Century Atlanta team.

Century's Chicago coverage has been strengthened with a new office/warehouse in Elgin, Ill., joining existing warehouses at Wheeling (formerly Palatine), Downers Grove and Mokena.

Another new office/warehouse in Rockford supplies north central Illinois.

A new Century office/warehouse has opened at Midlothian, Va., with the acquisition of a former Atlantic Irrigation branch. It joins existing Century locations at Sterling, Va., and Crofton, Md., in the strategic Washington, D.C. market area.

In the Detroit market, a new office/warehouse in Commerce Township joins existing Century locations in Southfield, Washington, Livonia, Madison Heights and Ann Arbor. All of Century's locations are reached by phone at 1-800-347-4272.

In Canada, a new office/warehouse at Burlington, Ontario (905-639-7980, in the Toronto-Hamilton corridor) joins Century's location at Thornhill just north of Toronto.

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## DeLaney the new VP of sales at Golf Ventures

LAKELAND, Fla. — Golf Ventures, Inc. has named Don DeLaney to the position of vice president of sales. Prior to joining Golf Ventures, DeLaney was formerly sales manager at Zaub Equipment Co.

Golf Ventures, Inc. is based here and has offices and service centers in Lakeland, Tampa, and Ft. Myers. The company is one of the leading Ransomes-Cushman-Ryan distributors in the world. Golf Ventures also distributes in Florida for Club Car, Daihatsu, Foley, Steiner, Lykes Fertilizer, Lofts Seed, Ringer, Standard and Par Aide Accessories and a number of other products.

DeLaney is a 1973 graduate of Lake City College Golf and Landscape Operations Program. He is a past president of the Florida Golf Course Superintendents Association, and he received its Presidential Award for lifetime service in 1993.

### NEW PACKAGING FOR FORE

PHILADELPHIA — Manufacturer Rohm and Haas Co. will introduce a water-soluble pouch for Fore fungicide, a broad spectrum product for turf disease control. This closely follows the company's introduction of Eagle fungicide, another turf product supplied in a water-soluble pouch. Fore fungicide will be supplied in 24-ounce water-soluble pouches. At a rate of four to eight ounces per 1000 square feet, one pouch will treat from 3,000 to 6,000 square feet.