GOLF COURSE NEW S

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION VOLUME 7, NUMBER 5 MAY 1995 • \$4.50

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MCNABB EARNS HIGHEST HONOR

Richard McNabb (right) is the latest to earn the prestigious Master Greenkeeper status. For story, see page 15.

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SUPPLIER BUSINESS

 GRADUATION REPORT

Trained irrigation techs, mechanics in demand

By PETER BLAIS

Shovel jockey. Wrench turner.

Not particularly flattering titles for the people who fill the roles of irrigation technician and turf equipment manager. But if educators, course managers and others have their way, shovel jockey and wrench turner could go the way of greenkeeper in the near future.

With superintendents increasingly strapped to their desks by administrative duties, the cry is going out for college-trained irrigation and maintenance equipment specialists who can work with today's high-tech watering and turf maintenance equipment.

"I'd kill for a formally trained irrigation technician," said Ray Davies, head superintendent at Merced (Calif.) Golf & Country Club. "Irrigation is critical. When you look at a well-manicured golf course, it

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By PETER BLAIS

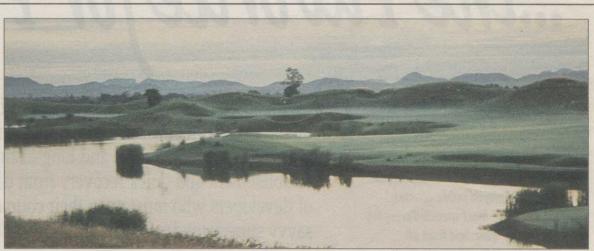
CHARLESTON, S.C. — The prestigious Ocean Course at Kiawah Island is scheduled to go back on the auction block May 19.

A dozen parties interested in becoming the new owners of the Pete Dyedesigned layout and site of the 1991 Ryder Cup attended a bidder's conference here in early April. Among the potential bidders were course owners, management companies, local golf industry veterans and individuals with no ties to the golf business.

"Those who haven't been in the golf business before may see this as a chance to get into the industry in a big way," said Tom Harris, senior vice president of golf properties with CB Commercial, which is marketing the property through its 150 worldwide offices. "Those who weren't in the business seemed well qualified, financially, to enter it."

Financial capability is one of the requirements the winning bidder must demonstrate before the

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A PEARL IN THE EAST

Dragon Pearl Golf Club, located outside Bangkok, Thailand, is one of the courses making a name for designer Jim Engh, who cut his teeth with IMG and Cotton Pennink. For more on a member of golf architecture's new breed, see page 45.

Supers turn OSHA regs to their budgetary advantage

By MARK LESLIE

While state and federal legislators struggle with weighing the costs and benefits before passing new laws, golf course superintendents may actually save their clubs money following suggestions from safety experts like Occu-

pational Safety and Health Act (OSHA) personnel.

By investing about \$1,500 a year for four or five years, his former club saved \$30,000 to \$40,000 a year in insurance costs, said Ray Davies, now superintendent at Lake Merced (Calif.) Golf & Country Club.

Referring to his old employer, Virginia Country Club in Huntington Beach, Calif., Davies said: "We didn't have a negative attitude. Just the opposite. From my viewpoint, it saves you money in the long run."

Complying with OSHA standards is "something

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bargaining group

Oregon ryegrass

growers organize

By HAL PHILLIPS

ALBANY, Ore. — Here in the Willamette Valley, the microeco-

nomics of low carry-over inventory and a 1995 bumper crop have taken a back seat to the macroeconomics of floor prices, overproduction and their affects on the old standby, supply and demand. The result will likely be higher ryegrass prices this fall — maybe as much as 10 cents per pound, according to industry experts.

One reason? Seed growers here have organized the Perennial Ryegrass Bargaining Association (PRBA), which instituted a minimum price of 45 cents a pound in response to the gradual decline in perennial ryegrass prices. The PRBA has reserved the right to raise or lower that figure come August.

Seed dealers, those firms that market seed to golf course superintendents, view this development with mixed feelings. In time of poor supply, floor prices have little relevance. But in the long term, many

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