# GOLF COURSE NEWS

Spring Start-up Report

THE NEWSPAPER FOR THE GOLF COURSE INDUSTRY

A UNITED PUBLICATION VOLUME 7, NUMBER 3 MARCH 1995 • \$4.50

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### It's Mitchell!

### **Mona Speaks**

## **Talking Some Shop**



HIGH FIDEL-ITY DEVELOPMENT?

Can you identify this tropical resort location?... It's Cuba! Embargo or no embargo, the Caribbean's largest island has not ignored the region's growing golf development market. For coverage, see pages 39, 44-46.

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# IRS to alter contract labor laws?

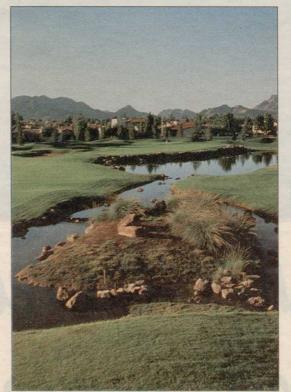
By PETER BLAIS

Aproposed bill designed to stop employers from misclassifying independent contractors could affect golf course workers.

"There are a couple East Coast clubs that could be forced to make million-dollar settlements depending how this works out," said Elizabeth Kirby-Hart, vice president of legal and government relations for the National Club Association.

Caddies, golf and tennis pros are the most likely to be affected, although any change could also impact grounds crews and course construction workers, according to representatives from those areas.

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**B.A. IN RESORT MANAGEMENT?** 

Stonecreek Golf Club in Scottsdale, Ariz., is one of several courses operated by Phoenix-based Resort Management of America, which specializes in the management of collegiate courses, including Karsten GC at Arizona State and University Ridge at the University of Wisconsin-Madison. For story, see page 55.

# Mitigation banking develops eco-niche

By MARK LESLIE

The battle cry "No net loss" has led to major strides in reclaiming the nation's lost wetlands, and to a new era of "mitigation banking."

While a federal interagency task force drafts formal mitigation bank criteria, state and local governments as well as some entrepreneurs and at least one environmental group are forging ahead in this pioneering arena.

In today's world of construction, a developer must follow a set sequence of actions when wetlands exist on their property. The preferred course of action is avoiding wetlands altogether. Minimization fol-

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The colorful 12th tee on the Bay Course at Kapalua Plantation, on island of Maui. Kapalua's three courses—the Bay, Plantation and Village layouts—are only on aspect of the resort's comprehensive environmental approach.

## Kapalua pioneers resort-wide Audubon Sanctuary program

By MARK LESLIE

MAUI, Hawaii — New York Audubon Society and Kapalua Resort officials are collaborating on a new program that would be an environmental equivalent to Mobil's 5-star designation for hotels.

"We're looking to create a model of international significance for destination resorts ... as well as establish Kapalua as a launching pad for The Audubon Heritage Program," said Ron Dodson, New York Audubon president. "To ultimately reach our environmental goals, we must demonstrate that the environment and economy are interconnected — that good business decisions and good environmental decisions are permanently linked, both locally and globally."

New York Audubon has been expanding its pres-

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Florin

## NGF offers membership discounting

By HAL PHILLIPS

JUPITER, Fla. — By entering an agreement with Thor Guard, whereby National Golf Foundation (NGF) members will receive an 10-percent discount on the Miami-based firm's lightning prediction system, the NGF has ushered in a new era of relations with its membership.

"I don't know if it's a departure, to be honest," said Bruce Florine, the NGF's vice president of marketing. "I don't necessarily think it's an endorsement as much as a member privilege. If any firm came to us and offered our members a discount, we'd jump at the chance.

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