

## Aquagenix acquires Haas Environmental

FT. LAUDERDALE, Fla. — Aquagenix, Inc. has entered into an agreement in principle to acquire the assets specified in liabilities, business and name of Haas Environmental Services, Inc. of Southampton, N.J.

The proposed price is \$4.9 million payable in a combination of cash, notes and Aquagenix stock.

Of the total, \$1.8 million would be paid in cash, \$1.55 million in notes and \$1.55 million in Aquagenix common stock.

Upon closing, a new company

called Haas Environmental Services will be formed and will become a wholly owned subsidiary of Aquagenix. Eugene Haas and Robert Haas would remain under a five-year employment agreement as president and executive vice president, respectively, at Haas Environmental, according to Aquagenix President Robert Radler.

Founded in 1986, Haas Environmental operates within the four-state region of New Jersey, Pennsylvania, Delaware and New York.

## Watschke & Lorfald sign on with Sustane Corp.

BLOOMINGTON, Ill. — Gary Watschke has joined Sustane Corp. as a consulting agronomist, developing new applications and programs for the firm's line of bio-organic products for the turf market. He will also be actively involved in the development of Sustane's Integrated Turf Management program.

Prior to joining Sustane, Watschke was an agronomist and district sales manager for The Toro Company; served as an agronomist for the U.S. Golf Association; was general manager of the Veekner Memorial Golf Course at Iowa State University; and taught turfgrass

management and soil science at Catawba Valley Technical College in Hickory, N.C.

Sustane Executive Vice President Thomas Duffey also announced that Warren Lorfald has joined Sustane as a regional sales manager for the company's Central Region. Lorfald will manage sales activity throughout the Midwest and southeastern U.S. for Sustane Fertilizer/Soil Builders, Bio Grounds Keeper and Respond biostimulant. Prior to joining Sustane, he was national sales manager for the turf division of Precision Laboratories. He also served as vice president of sales for Bleak Leaf Products Co.

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## ConVault wins storage tank patent dispute

SACRAMENTO, Calif. - The U.S. District Court for the Eastern District of California recently found that all above-ground storage tank models manufactured by Trusco Tank infringe on patents held by ConVault, Inc.

The jury validated all ConVault patents in finding that Trusco infringed on 47 counts. The court ordered Trusco to pay \$1.3 million in damages.

ConVault President and Founder Thomas Lindquist called the court's decision, "outstanding news."

"ConVault now has a proven legal basis to stop other infringers," said Lindquist, "and we intend to pursue them aggressively."

ConVault unveiled its above-ground storage tank technology in 1986 and has since installed about 12,500 tanks without a single failure. The patented system uses a steel tank within a secondary containment shell encased by a monolithic pour of steel-reinforced concrete.

Lindquist said the company has pending patent infringement lawsuits against other manufacturers and said the court's judgment against Trusco "should send a clear message that ConVault intends to move with the full force of the law against all who infringe on its patents."

### TANAKA RELOCATES

KENT, Wash. — Power equipment manufacturer Tanaka America and its exclusive marketing wing, International Sales & Marketing, have relocated. Their new mailing address is P.O. Box 97014, Kent, Wash., 98064-9714. The new street address is 22461 72nd Ave. So., Bldg. 3, Kent, Wash. 98032. The main phone number is 206-395-3900, while the fax numbers are 206-395-1515 (for parts/service/operations) and 206-395-424 5 (for sales/marketing).

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