SUPPLIER BUSINESS

Bulmer to head Toro golf sales

RIVERSIDE, Calif. - The Irrigation Division of The Toro Company has added three national sales managers to its operations here. Don Bulmer has been promoted to national golf sales manager. He has been employed by Toro for 16 years and has held several positions in the Riverside operations, including midwest regional sales manager.

Jeanne Cantu has been named national specifications sales manager. She was promoted from her position as Toro's regional specifications sales manager in Texas, where she has worked for the past year. Before coming to Toro, Cantu worked for a distributor in Florida as a specifications sales manager.

Mark Painter has been promoted to national contractor sales manager. A registered landscape architect, he has worked for Toro since 1989. Painter was formerly western regional business manager.

For more information, call the Riverside office at 909-688-9221.



agers at Toro (clockwise from top left): Don Bulmer, Jeanne Cantu and Mark Painter



Nelson takes on product development

ALBANY, Ore. - Eric K. Nelson, Ph.D., has been named director of turfgrass research and product development at Medalist America Turfgrass Seed.

Nelson, who joined Medalist in 1989 as director of turfgrass research, will use his experience and education in turfgrass adaptation as well as agronomy to work

Eric Nelson

with Medalist distributors and their customers - architects, builders, engineers and superintendents - in the selection of appropriate

species and varieties for golf course and landscape establishment, in addition to renovation.

Nelson can be reached for consultation at 1-800-568-TURF.

ConVault sues for alleged patent infringements

DENAIR, Calif. - ConVault, Inc., a manufacturer of fireresistant, concrete-vaulted, aboveground fuel storage tanks, has filed patent infringements lawsuits against three competitors. ConVault is seeking both monetary damages and injunctive relief that would halt production of the alleged infringing tanks.

According to ConVault President Tom Lindquist, suits have been filed against Nebraska Welding Ltd. of Omaha, Neb.; Hi-Tech Vaults, a division of Hausner's Inc. of Drumright, Okla.; and Guardian Concrete, Inc. of Schenectady, N.Y. An action has been filed in the United States Court of Federal Claims stating that Nebraska Welding allegedly infringes six ConVault patents.

ConVault has filed suit in the U.S. District Court for the Northern District of Texas, claiming that tanks manufactured by Hi-Tech infringe five ConVault patents.

ConVault has been joined in the suits against Nebraska Welding and Hi-Tech by five of its licensees: Quickset, Inc. of Irvine, Calif.; Old Castle, Inc. of South Bethlehem, N.Y.; ConVault Mid-Atlantic, Inc. of McLean, Vir.; Earth Protection Systems, Inc. of Bridgeview, Ill.; and ConVault-Florida, Inc. of Wildwood, Fla.

ConVault, Inc. and its licensee, Old Castle, filed jointly against Guardian Concrete in the U.S. District Court for the Northern District of New York, alleging that ASTs manufactured by Guardian infringe five ConVault patents.

Mace Sod has new name: Multi-Turf

SOUTH BAY, Fla. - Mace Sod Service, Inc. has changed its name to Multi-Turf, Inc. The new name will appear on all bids, projects and billings issued after Sept. 1, 1993. Multi-Turf will continue to guarantee year-round service from more than 7,000 acres of Everglades muck-soil-grown Floralawn, Floratam, FX-10, Bitter Blue and 419 Bermudagrasses. The firm will also continue to offer its toll-free Lawn Care Help-Line (1-800-868-6223).

Protected by TerraShield 100% Polyester Greens Blanket

Covered by 'Another' **Leading Brand**

Photo courtesy of Nat Binns, golf course superintendent, Lakewood Country Club, Rockville, Maryland. (unretouched photo)

Actual side-by-side comparisons prove . . .

TerraShield[®] is your best protection against costly winter kill damage.

Warren's TerraShield also helps stimulate healthy root growth and get spring green-up started sooner so your course is ready for play weeks earlier.

Best for winter protection . . . TerraShield gives you up to 3 times more blanket material than thin plastic films, light-weight fabrics or sheets of material resembling rows of ribbons sewn loosely together.

Best for wind protection . . . because it's a nonwoven polyester blanket and not a film or sheet, TerraShield does a superior job protecting against dessication kill by keeping cold, dry, winter winds away from grass crowns.

You can have TerraShield Greens Blankets ready for your course in plenty of time for installation this fall if you act now.

To order, just phone **Davenport Seed Corporation** at 1 800 828-8873

Best for extra strength . . . because it's 100% polyester continuous filament needlepunched fabric, TerraShield resists ballooning and fights ripping and tearing that can destroy thin films, sheets, or lighterweight fabrics. (And, there is no need for crosswires to keep TerraShield in place in very high winds.)

Best for healthy turf . . . because it 'breathes', TerraShield lets oxygen, carbon dioxide, and water vapor pass through freely and easily. It also helps retain needed soil moisture.

