

# Golf Course Marketplace

To reserve space in this section, call Simone Marsteller, 813-576-7077

RS# Advertiser ..... Page

139	Accuform Golf Ltd.	43
113	The Andersons	18
107	Aquatrols	13
150	Bloch & Co.	44
109	Brouwer Turf Equip.	12
103	Ciba-Geigy	4-5
118	Ciba-Geigy	26-27
155	Contech Construction Products	44
164	Continental Bridge	45
105	Creative Curb Marketing	13
119	Cushman, Ransomes America Corp.	28-29
127	Envirogenesis	39
154	Environmental Compliance Systems	44
135	Flowtronex	42
163	Formost Construction Co.	45
156	Graphic Energy	44
115	Hoechst-Roussel	22
162	Innovative Golf Products	45
122	ISK Biotech	33
114	Jacklin Seed Co.	21
138	Jacobsen	48
104	John Deere	6-7
137	Kalo	47
128	Kuker-Parker Industries, Inc.	39
160	Master of the Links	45
161	Milona Turf Products	45
136	Montco Products	46
123	Nicklaus Design	34
129	NorthWoods Organics	39
131	Partac	40
153	Pavelec Bros. Construction	44
152	Pelican Marine	44
120	Pennington Seed	30
106	Perfection Sprinkler	13
130	Precision Small Engine	39
133	Precision Tool Prod. Co.	41
158	Quail Valley Turf Farm	45
125	Regal Chemical	38
134	Regal Chemical	41
111	Rhone-Poulenc	14-15
124	Rhone-Poulenc	36-37
101	Smithco	2
110	Standard Golf	9
157	Syntennico	44
117	Tee-2-Green	24-25
112	Toro Comm'l. Prod. Div.	16-17
121	Toro Comm'l. Prod. Div.	32
165	Trims International Software	45
126	U.S. Golf Hole Target	38
159	Unit Structures	45
108	Yamaha	10
151	Yard Edge	44



**QUAIL VALLEY FARM, INC.**  
 "Growers of Quality Turf Grasses"  
 • Meyer Z-52 Zoysia • Tifway II  
 • El Toro Zoysia • Tifdwarf  
 • Tall Fescue • Tifgreen II  
 • Sprigs • Big Rolls

(800) 666-0007  
 P.O. Box 5508  
 Little Rock, AR 72215  
 (501) 280-0763

CIRCLE #158



**Laminated Wood Pedestrian & Vehicular BRIDGES & SHELTERS**  
 Order Direct From The Leading Manufacturer in U.S.  
 • Complete Prefabricated Packages • Ready for Fast Erection  
 • Direct Distribution Throughout the U.S. • Custom Design & Engineering

**UNIT STRUCTURES** CALL Morrisville, NC 27560  
 1-800-777-UNIT Tel. 919/467-6151  
 FAX 919/469-2536

CIRCLE #159

**Keep Your Divot Seed Mixture Where It Is Used ...**  
 ... in Divot Seed & Soil tee buckets next to the tee markers. Available in Cedar or Redwood slats and with companion Trash™ debris buckets.

Ask Your Golf Course Distributor for **INNOVATIVE MAINTENANCE PRODUCTS**

From *Master of the Links*

P.O. Box 283, Lockport, IL 60441-0283  
 (815) 723-4444 • Fax (815) 723-4485

CIRCLE #160

**Cut Cups The Same Depth Everytime**  
 This cup auger cleans out the last part of each hole. An adjustable ring gives you the exact depth you want.



Call for our Brochure - **800-456-4351**

**Milona**  
**TURF PRODUCTS** P.O. Box 164 • Milona, MN 56354

CIRCLE #161

**ORDER TODAY!**

**TOUR-LEVEL™ SAND RAKES**



The ONLY Tour-approved rake with:  
 \* No-Splinter Oval Handle  
 \* Flow-Thru Smoothing  
 \* GE® LEXAN® Head

**1-800-467-5514**

Innovative Golf Products, 104-5 Griffith Plaza Drive  
 Winston-Salem, NC 27103 FAX (919) 765-9955

CIRCLE #162

*Formost Construction Co.*  
 Serving the nation for over 30 years.

**IRRIGATION SPECIALISTS**  
 "Doing One Thing Well"

P.O. BOX 559  
 TEMECULA, CALIFORNIA 92593

(909) 698-7270  
 FAX (909) 698-6170

STATE LIC. #267960

CIRCLE #163



Nationwide delivery • Install in less than two hours

**Golf Course Bridges!**  
**1-800-328-2047**

Thousands in use. Built to last.  
 Sponsor Member

**CONTINENTAL BRIDGE**  
 Route 5, Box 178, Alexandria, MN 56308 • (612) 852-7500

**NGF**  
 NATIONAL GOLF FOUNDATION

CIRCLE #164

**TRIMS**  
 Grounds Management Software  
 Supports GCSAA S&R

**PERSONNEL & LABOR RECORDS**  
**EQUIPMENT SERVICE RECORDS**  
**CHEMICAL APPLICATION LOGS**  
**SPARE PARTS INVENTORY**  
**BUDGET & EXPENSES**  
**AND MORE !**

Call or Write for your **FREE TRIMS Demo Disk**

TRIMS Software, International  
 6220 E Thomas Rd #303  
 SCOTTSDALE, AZ 85251  
 (800)733-9710



CIRCLE #165

## Phillips comment

Continued from page 8

grower whose margin is ever narrowed by the slow eradication of field burning. But the golf course industry and, more important, its detractors owe these growers a great measure of credit for yielding to popular will and methodically pursuing alternatives to field burning, a time-honored routine practiced since man first discovered the miracle of agriculture (see page 1).

Growth in the golf course industry, like everything else, is an evolutionary process. Technology is developed and sometimes it's taken away.

But don't let it be said that industry members aren't willing to budge on environmental issues. Look to Oregon. Look to Washington, D.C., where the Environmental Protection Agency continually ups the ante on prospective registrants. Look to either coast, where developers trade land and alter profit margins to appease various environmental commissions.

By and large, the golf course industry has a good sense of when to fight and when to move on. If only the same could be said for its opponents.